

2009

National Bank Financial
Canadian Financial Services Conference

Defining great customer experience.



BMO  **Financial Group**

Frank Techar
President and CEO
Personal and Commercial
Banking Canada

March 31 • 2009

Forward Looking Statements

Caution Regarding Forward-Looking Statements

Bank of Montreal's public communications often include written or oral forward-looking statements. Statements of this type are included in this document, and may be included in other filings with Canadian securities regulators or the U.S. Securities and Exchange Commission, or in other communications. All such statements are made pursuant to the 'safe harbor' provisions of, and are intended to be forward-looking statements under, the United States Private Securities Litigation Reform Act of 1995 and any applicable Canadian securities legislation. Forward-looking statements may involve, but are not limited to, comments with respect to our objectives and priorities for 2009 and beyond, our strategies or future actions, our targets, expectations for our financial condition or share price, and the results of or outlook for our operations or for the Canadian and U.S. economies.

By their nature, forward-looking statements require us to make assumptions and are subject to inherent risks and uncertainties. There is significant risk that predictions, forecasts, conclusions or projections will not prove to be accurate, that our assumptions may not be correct and that actual results may differ materially from such predictions, forecasts, conclusions or projections. We caution readers of this document not to place undue reliance on our forward-looking statements as a number of factors could cause actual future results, conditions, actions or events to differ materially from the targets, expectations, estimates or intentions expressed in the forward-looking statements.

The future outcomes that relate to forward-looking statements may be influenced by many factors, including but not limited to: general economic and market conditions in the countries in which we operate; interest rate and currency value fluctuations; changes in monetary policy; the degree of competition in the geographic and business areas in which we operate; changes in laws; judicial or regulatory proceedings; the accuracy and completeness of the information we obtain with respect to our customers and counterparties; our ability to execute our strategic plans and to complete and integrate acquisitions; critical accounting estimates; operational and infrastructure risks; general political conditions; global capital market activities; the possible effects on our business of war or terrorist activities; disease or illness that impacts on local, national or international economies; disruptions to public infrastructure, such as transportation, communications, power or water supply; and technological changes.

We caution that the foregoing list is not exhaustive of all possible factors. Other factors could adversely affect our results. For more information, please see the discussion on pages 30 and 31 of BMO's 2008 Annual Report, which outlines in detail certain key factors that may affect BMO's future results. When relying on forward-looking statements to make decisions with respect to Bank of Montreal, investors and others should carefully consider these factors, as well as other uncertainties and potential events, and the inherent uncertainty of forward-looking statements. Bank of Montreal does not undertake to update any forward-looking statement, whether written or oral, that may be made, from time to time, by the organization or on its behalf, except as required by law. The forward-looking information contained in this document is presented for the purpose of assisting our shareholders in understanding our financial position as at and for the periods ended on the dates presented and our strategic priorities and objectives, and may not be appropriate for other purposes.

In determining that the acquisition of American International Group, Inc.'s Canadian life insurance business is expected to close by June 1, 2009, subject to regulatory approval, we have assumed that our joint plans for the completion of pre-closing activities proceed according to the mutually agreed schedule and that the results of our pre-closing activities are consistent with our expectations. In determining that the acquisition is expected to reduce our Tier 1 and Total Capital Ratios by less than 15 and 25 basis points, respectively, we have assumed that the purchase price will approximate \$375 million.

In concluding that mark-to-market adjustments to derivative hedges that do not qualify for hedge accounting are expected to reverse over the life of the hedges with no economic loss, we have assumed that we will hold the derivative instruments until their expiry.

Assumptions about the level of asset sales, expected asset sale prices, net funding cost, credit quality and risk of default and losses on default of the underlying assets of the structured investment vehicles were material factors we considered when establishing our expectations regarding the structured investment vehicles discussed in this document, including the amount to be drawn under the BMO liquidity facilities and the expectation that the first-loss protection provided by the subordinate capital notes will exceed future losses. Key assumptions included that assets would continue to be sold with a view to reducing the size of the structured investment vehicles, under various asset price scenarios, and that the level of defaults and losses will be consistent with the credit quality of the underlying assets and our current expectations regarding continuing difficult market conditions.

Assumptions about the level of defaults and losses on defaults were material factors we considered when establishing our expectation of the future performance of the transactions that Apex Trust has entered into. Key assumptions included that the level of defaults and losses on defaults would be consistent with historical experience. Material factors that were taken into account when establishing our expectations of the future risk of credit losses in Apex Trust included industry diversification in the portfolio, initial credit quality by portfolio and the first-loss protection incorporated into the structure.

Assumptions about the performance of the Canadian and U.S. economies in 2009 and how it would affect our businesses were material factors we considered when setting our strategic priorities and objectives and our outlook for our businesses. Key assumptions included that the Canadian and the U.S. economies would contract in the first half of 2009, and that interest rates and inflation would remain low. Our current expectations are for weaker economic conditions and lower interest rates than we anticipated at the end of fiscal 2008. We also assumed that housing markets in Canada would weaken in 2009 and strengthen in the second half of the year in the United States. We assumed that capital markets would improve somewhat in the second half of 2009 and that the Canadian dollar would strengthen modestly relative to the U.S. dollar. In determining our expectations for economic growth, both broadly and in the financial services sector, we primarily consider historical economic data provided by the Canadian and U.S. governments and their agencies. Tax laws in the countries in which we operate, primarily Canada and the United States, are material factors we consider when determining our sustainable effective tax rate.

Q1 2009 Financial Highlights

| Net Income | EPS | Y/Y EPS Growth | Cash EPS | ROE | Cash Operating Leverage | Specific PCL | Tier 1 Capital Ratio (Basel II) |
|------------|--------|----------------|----------|------|-------------------------|--------------|---------------------------------|
| \$225MM | \$0.39 | (17.0)% | \$0.40 | 4.9% | 6.4% | \$428MM | 10.21% |

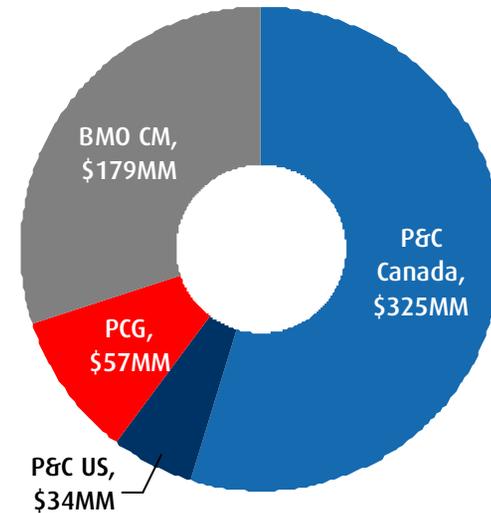
Strengths

- Strong capital ratios & liquidity
- Continued strong revenue and net income in P&C Canada
- Good underlying performance in BMO Capital Markets
- Strong deposit and loan growth
- Adjusted cash EPS of \$1.09 excluding capital markets environment charges

Challenges

- Difficult credit and capital markets environments
- Significantly lower asset levels in PCG impacted by difficult market conditions
- Volatility related to short-term market interest rates in Corporate Services

Q1 09 Net Income by Group* (\$MM)



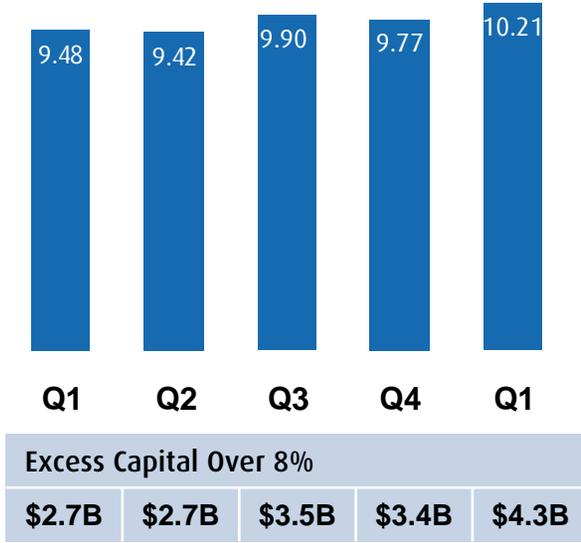
■ P&C Canada ■ P&C US ■ PCG ■ BMO CM

* Corporate Services net loss for Q1 09 was \$370MM, resulting from higher PCL's and increases in short-term funding costs

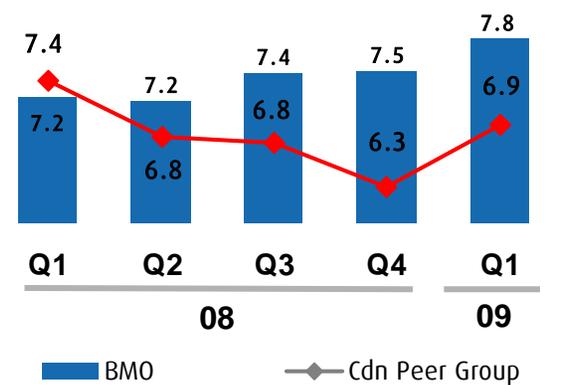
Strong Capital Position

- Strong capital ratios: Tier 1 ratio at 10.21% and Tangible common equity to RWA ratio at 7.77%, among the highest of Canadian banks
- Capital strength positions the Bank for longer-term business opportunities
- Raised approximately \$1.6B in Tier 1 capital in Q1 09

Tier 1 Capital Ratio (%)



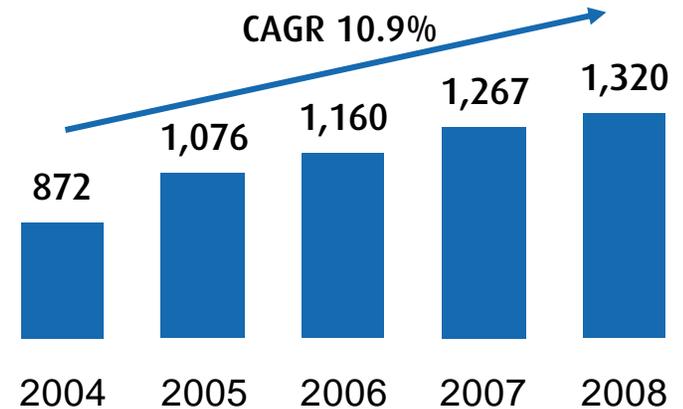
Tangible Common Equity-to-RWA (%)



Well Positioned...

- Largest contributor to total bank net income
 - Over 7 million customers
 - More visible in the marketplace than ever before
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- Strong competitive position in commercial banking
 - Risk Management - lowest credit losses in the industry
 - Largest MasterCard issuer in Canada
 - Industry leading loyalty program

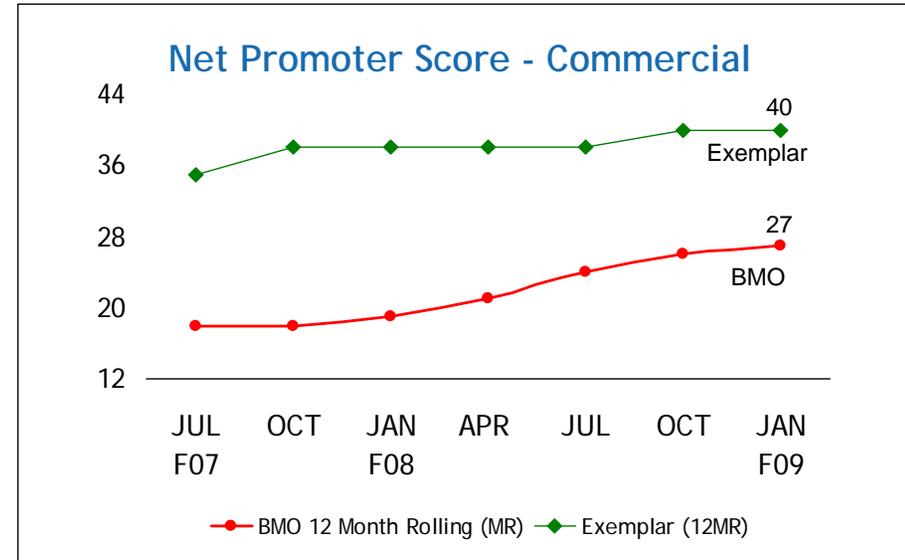
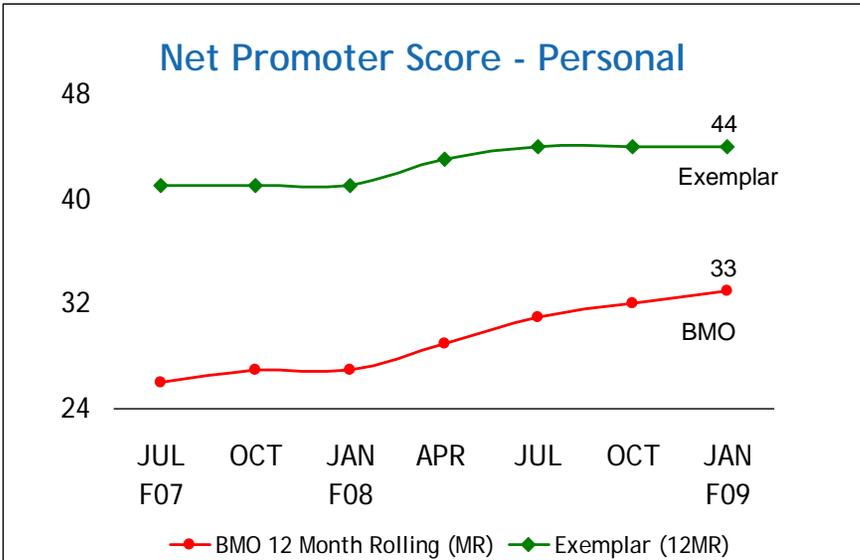
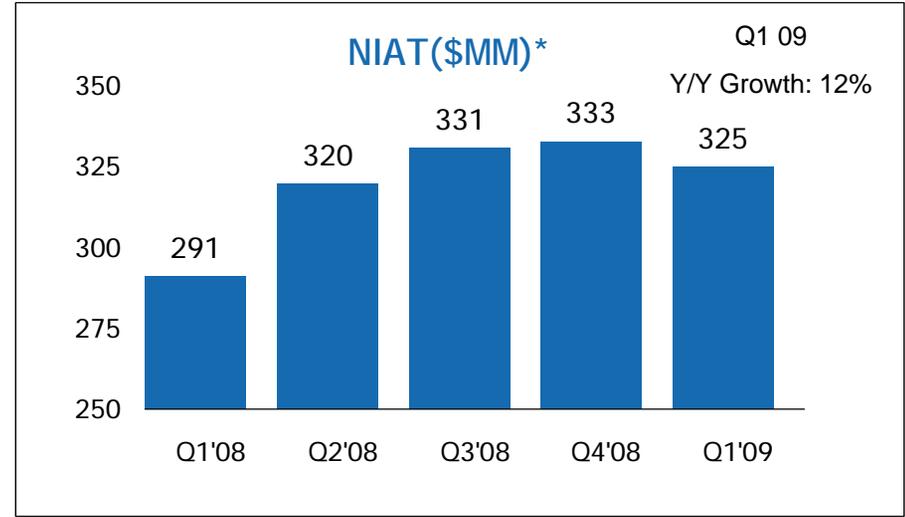
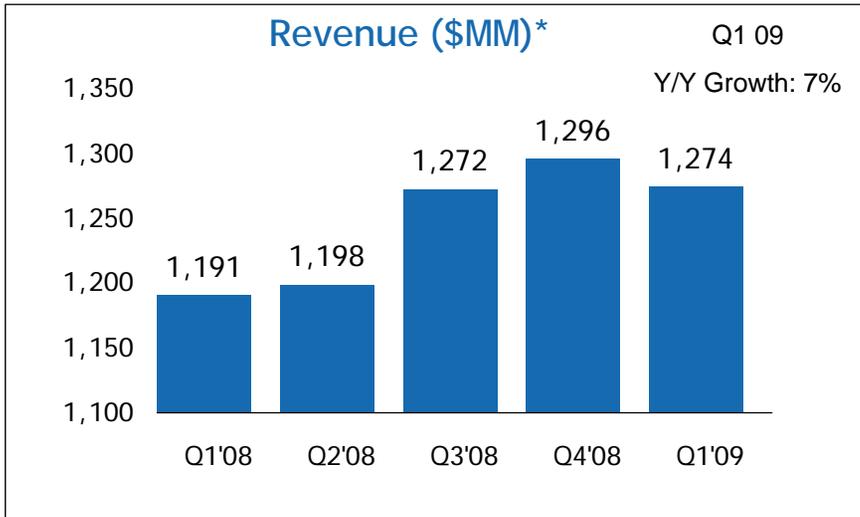
Net Income After Tax (\$MM)*



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- Q1'09 net income of \$325MM, increased \$34MM or 12% Y/Y
 - Strong Q1'09 Cash Operating Leverage of +3.5%, with solid revenue growth of 7%
 - Q1'09 NIM was up 14bps Y/Y due to higher volumes in more profitable products, pricing initiatives and favourable prime rates relative to BA rates
 - Market share and loyalty score improvements in Q1'09

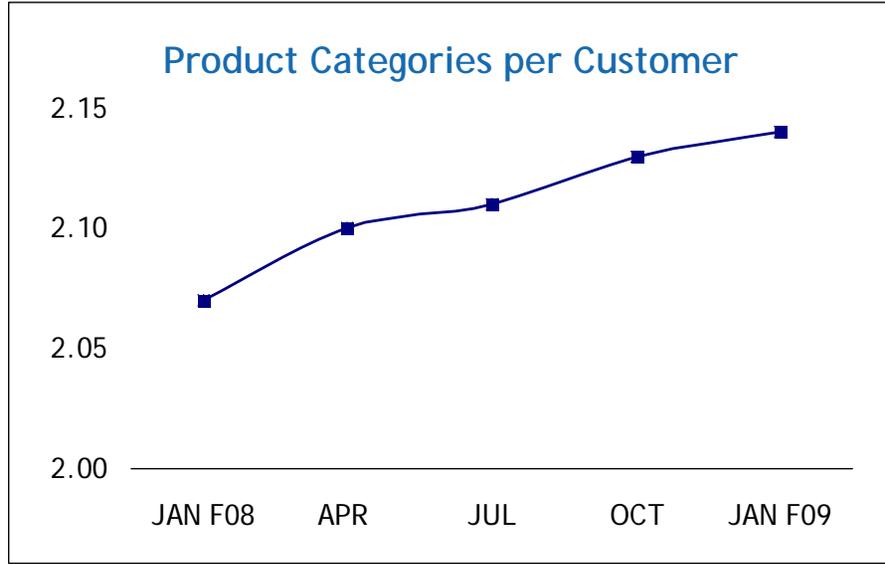
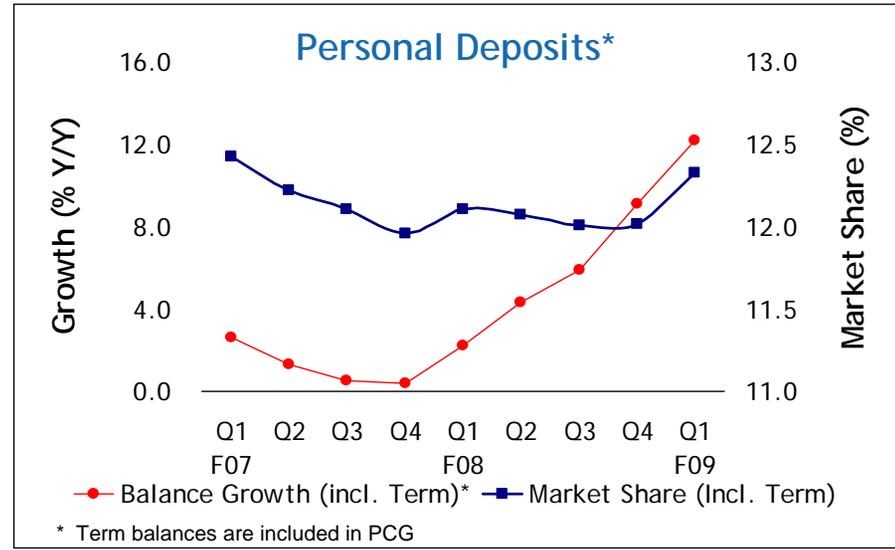
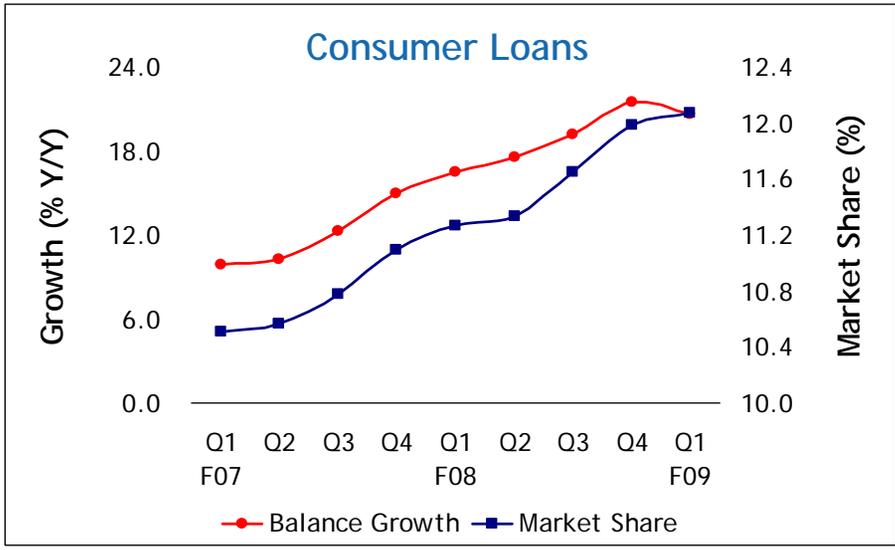
* As originally reported in 2008.

... and continuing to make gains on the competition

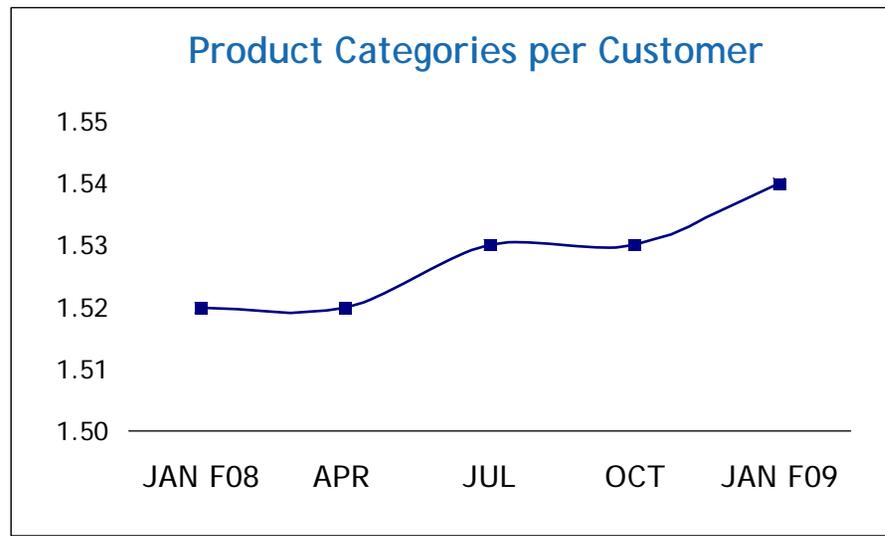
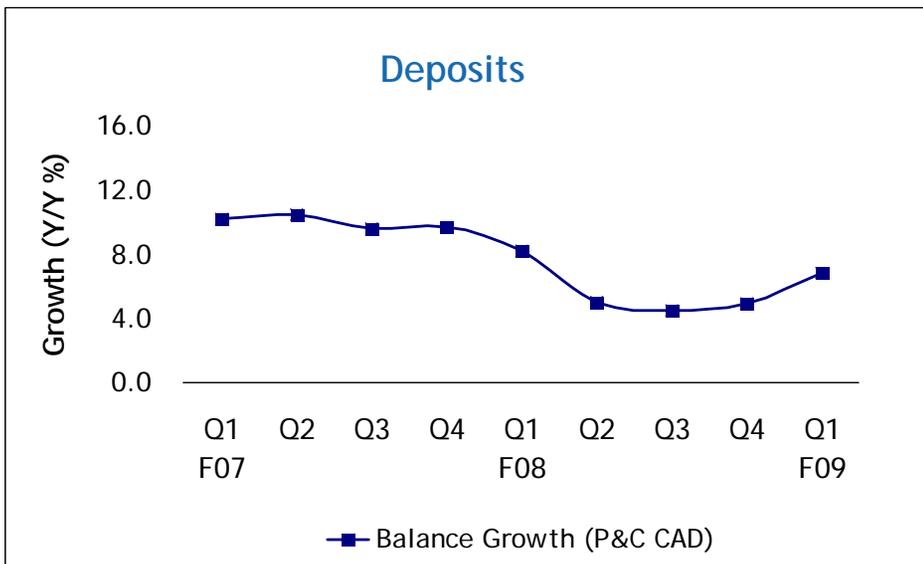
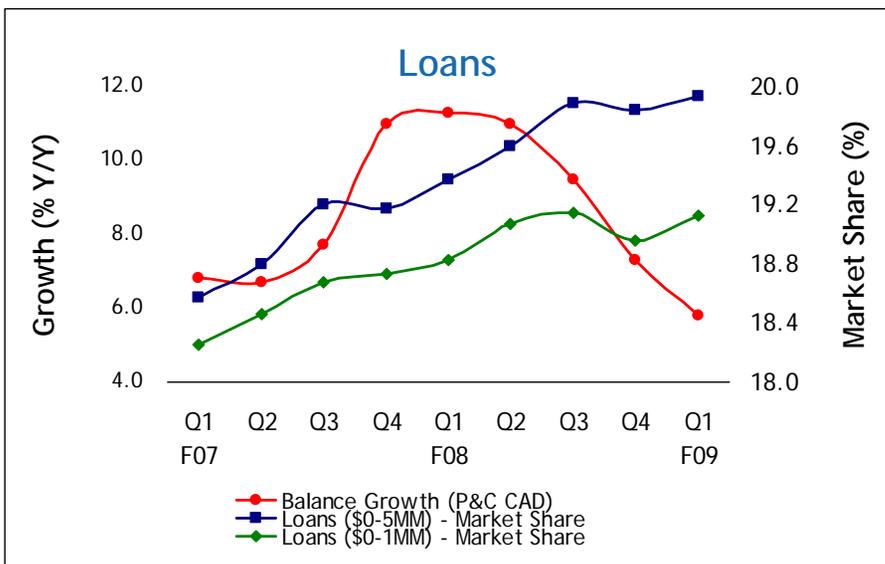


* 2008 results restated.

Building Balance & Share Growth Momentum in Personal Banking



More and Deeper Commercial Relationships



...and Best in Class Credit Performance

| | Loan Losses | | | | | |
|------------------------------|--|-------|-------|-------|-------|---------|
| | 2004 | 2005 | 2006 | 2007 | 2008 | Q1 2009 |
| Instalment Loans | | | | | | |
| P&C Canada | 0.33% | 0.25% | 0.29% | 0.30% | 0.36% | 0.51% |
| Rank | 1 | 1 | 1 | 1 | 1 | 1 |
| Lines of Credit | | | | | | |
| P&C Canada | 0.16% | 0.12% | 0.12% | 0.13% | 0.14% | 0.15% |
| Rank | 1 | 1 | 1 | 1 | 1 | 1 |
| Mortgages¹ | | | | | | |
| P&C Canada | 0.01% | 0.01% | 0.01% | 0.02% | 0.01% | 0.02% |
| Rank | Par | Par | Par | Par | Par | Par |
| Cards² | | | | | | |
| P&C Canada | 2.11% | 1.94% | 1.87% | 2.09% | 2.41% | 2.70% |
| Rank | Losses significantly lower than peer average | | | | | |

¹ Including securitized assets.

² Including securitized assets, excluding losses due to fraud.

Making Money Make Sense.



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