

BMO Financial Group

Supplementary Financial Information

For the Quarter Ended – January 31, 2020

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This report is unaudited and all amounts are in millions of Canadian dollars, unless otherwise indicated.

Use of this Document

The supplemental information contained in this package is designed to improve the readers' understanding of the financial performance of BMO Financial Group (the Bank). This information should be used in conjunction with the Bank's First Quarter 2020 Report to Shareholders and the 2019 Annual Report.

Additional financial information is also available in the Q1 2020 Supplementary Regulatory Capital Information, Q1 2020 Investor Presentation as well as the Conference Call Webcast which can be accessed at our website at www.bmo.com/investorrelations.

This report is unaudited and all amounts are in millions of Canadian dollars, unless indicated otherwise.

Items indicated n.a. were not applicable.

Accounting Framework

We report our financial results under International Financial Reporting Standards (IFRS) as adopted by the International Accounting Standards Board (IASB). We use the terms IFRS and Generally Accepted Accounting Principles (GAAP) interchangeably.

Results and measures in both the Management's Discussion and Analysis (MD&A) and this document are presented on an IFRS basis. They are also presented on an adjusted basis that excludes the impact of certain items. Management assesses performance on both a GAAP basis and an adjusted basis and considers both bases to be useful in assessing underlying, ongoing business performance. Some metrics such as revenue, revenue growth, operating leverage and efficiency ratio have been presented based on revenue net of insurance claims, commissions and changes in policy benefit liabilities (CCPB). Users may find this presentation to be more useful as it reduces the variability in results associated with insurance. Insurance revenue can experience variability arising from fluctuations in fair value of insurance assets which are largely offset by the fair value changes of policy benefit liabilities reflected in CCPB. For additional discussion of CCPB, see the 2019 Annual Report. Adjusted results and measures are non-GAAP and are detailed in the Non-GAAP Measures section in the MD&A of the Bank's First Quarter 2020 Report to Shareholders and 2019 Annual Report. For additional information about non-GAAP adjusted results and measures from prior periods included in this document, please refer to the applicable period's Report to Shareholders.

Securities regulators require that companies caution readers that earnings and other measures adjusted to a basis other than GAAP do not have standardized meanings under GAAP and are unlikely to be comparable to similar measures used by other companies.

Adjusted Results

Adjusted results exclude the following items:

| ADJUSTING ITEMS (PRE TAX) | 2020 | 2019 | 2019 | 2019 | 2019 | 2018 | 2018 | 2018 | 2018 | 2018 | Fiscal | Fiscal |
|---|-------------|--------------|-------------|-------------|-------------|------------|-------------|--------------|-------------|--------------|--------------|--------|
| (\$ millions) | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | 2019 | 2018 | |
| Acquisition integration costs | (3) | (2) | (3) | (2) | (6) | (18) | (8) | (4) | (4) | (13) | (34) | |
| Amortization of acquisition-related intangible assets | (29) | (38) | (29) | (30) | (31) | (31) | (28) | (29) | (28) | (128) | (116) | |
| Restructuring costs | - | (484) | - | - | - | - | - | (260) | - | (484) | (260) | |
| Reinsurance adjustment | - | (25) | - | - | - | - | - | - | - | (25) | - | |
| Benefit from the remeasurement of an employee benefit liability | - | - | - | - | - | 277 | - | - | - | - | 277 | |
| Total | (32) | (549) | (32) | (32) | (37) | 228 | (36) | (293) | (32) | (650) | (133) | |

| ADJUSTING ITEMS (AFTER TAX) | 2020 | 2019 | 2019 | 2019 | 2019 | 2018 | 2018 | 2018 | 2018 | Fiscal | Fiscal |
|---|-------------|--------------|-------------|-------------|-------------|------------|-------------|--------------|--------------|--------------|--------------|
| (\$ millions) | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | 2019 | 2018 |
| Acquisition integration costs | (2) | (2) | (2) | (2) | (4) | (13) | (7) | (2) | (3) | (10) | (25) |
| Amortization of acquisition-related intangible assets | (23) | (29) | (23) | (23) | (24) | (24) | (22) | (23) | (21) | (99) | (90) |
| Restructuring costs | - | (357) | - | - | - | - | - | (192) | - | (357) | (192) |
| Reinsurance adjustment | - | (25) | - | - | - | - | - | - | - | (25) | - |
| Benefit from the remeasurement of an employee benefit liability | - | - | - | - | - | 203 | - | - | - | - | 203 |
| U.S. net deferred tax asset revaluation | - | - | - | - | - | - | - | - | (425) | - | (425) |
| Total | (25) | (413) | (25) | (25) | (28) | 166 | (29) | (217) | (449) | (491) | (529) |

Taxable Equivalent Basis

BMO analyzes consolidated revenues on a reported basis. However, like many banks, BMO analyzes revenue of operating groups and ratios computed using revenue on a taxable equivalent basis (teb). Revenue and the provision for income taxes are increased on tax-exempt securities to an equivalent before-tax basis to facilitate comparisons of income between taxable and tax-exempt sources. The effective income tax rate is also analyzed on a teb for consistency of approach. The offset to the group teb adjustments, mostly in BMO Capital Markets, is reflected in Corporate Services.

Changes

Periodically, certain business lines and units within business lines are transferred between client and corporate support groups to more closely align BMO's organizational structure with its strategic priorities. In addition, revenue, provision for credit losses and expense allocations are updated to better align with current experience. Results for prior periods are reclassified to conform to the current period's presentation.

The Bank adopted IFRS 16 *Leases* (IFRS 16), effective November 1, 2019 using the modified retrospective approach. Under IFRS 16, the bank recognized a right-of-use asset and a corresponding lease liability for leases. Prior periods have not been restated. Depreciation on the right-of-use asset has been recorded in non-interest expense, and accretion on the lease liability in interest expense. In prior years, the lease expense was recorded in non-interest expense. We allocate depreciation and interest expenses to operating groups. For further details on the impact of adoption of IFRS 16, refer to Note 1 of the Bank's First Quarter 2020 Report to Shareholders.

Users may provide their comments and suggestions on the Supplementary Financial Information document by contacting Sukhwinder Singh at (416) 867-4734 or sukhwinder.singh@bmo.com

FINANCIAL HIGHLIGHTS

| | LINE # | 2020 Q1 | 2019 Q4 | 2019 Q3 | 2019 Q2 | 2019 Q1 | 2018 Q4 | 2018 Q3 | 2018 Q2 | 2018 Q1 | YTD 2020 | YTD 2019 | Fiscal 2019 | Fiscal 2018 |
|--|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------|----------|-------------|-------------|
| (\$ millions except as noted) | | | | | | | | | | | | | | |
| Income Statement Information | | | | | | | | | | | | | | |
| Total revenue | 1 | 6,747 | 6,087 | 6,666 | 6,213 | 6,517 | 5,893 | 5,794 | 5,580 | 5,638 | 6,747 | 6,517 | 25,483 | 22,905 |
| Total provision for credit losses (PCL) | 2 | 349 | 253 | 306 | 176 | 137 | 175 | 186 | 160 | 141 | 349 | 137 | 872 | 662 |
| Insurance claims, commissions and changes in policy benefit liabilities (CCPB) | 3 | 716 | 335 | 887 | 561 | 926 | 390 | 269 | 332 | 361 | 716 | 926 | 2,709 | 1,352 |
| Non-interest expense | 4 | 3,669 | 3,987 | 3,491 | 3,595 | 3,557 | 3,193 | 3,359 | 3,525 | 3,400 | 3,669 | 3,557 | 14,630 | 13,477 |
| Provision for income taxes | 5 | 421 | 318 | 425 | 384 | 387 | 438 | 443 | 317 | 763 | 421 | 387 | 1,514 | 1,961 |
| Net income | 6 | 1,592 | 1,194 | 1,557 | 1,497 | 1,510 | 1,697 | 1,537 | 1,246 | 973 | 1,592 | 1,510 | 5,758 | 5,453 |
| Adjusted net income | 7 | 1,617 | 1,607 | 1,582 | 1,522 | 1,538 | 1,531 | 1,566 | 1,463 | 1,422 | 1,617 | 1,538 | 6,249 | 5,982 |
| Reported Profitability Measures | | | | | | | | | | | | | | |
| Basic earnings per share | 8 | \$2.38 | \$1.79 | \$2.34 | \$2.27 | \$2.28 | \$2.58 | \$2.32 | \$1.87 | \$1.43 | \$2.38 | \$2.28 | \$8.68 | \$8.19 |
| Diluted earnings per share | 9 | \$2.37 | \$1.78 | \$2.34 | \$2.26 | \$2.28 | \$2.58 | \$2.31 | \$1.86 | \$1.43 | \$2.37 | \$2.28 | \$8.66 | \$8.17 |
| Return on common equity | 10 | 13.3 % | 9.9 % | 13.2 % | 13.6 % | 13.6 % | 16.1 % | 14.7 % | 12.6 % | 9.4 % | 13.3 % | 13.6 % | 12.6 % | 13.3 % |
| Return on tangible common equity | 11 | 15.7 % | 11.9 % | 15.8 % | 16.4 % | 16.5 % | 19.5 % | 18.0 % | 15.6 % | 11.5 % | 15.7 % | 16.5 % | 15.1 % | 16.2 % |
| Return on average assets | 12 | 0.72 % | 0.55 % | 0.74 % | 0.75 % | 0.73 % | 0.86 % | 0.80 % | 0.69 % | 0.53 % | 0.72 % | 0.73 % | 0.69 % | 0.72 % |
| Return on average risk-weighted assets | 13 | 1.94 % | 1.49 % | 1.97 % | 2.00 % | 1.98 % | 2.36 % | 2.20 % | 1.89 % | 1.41 % | 1.94 % | 1.98 % | 1.86 % | 1.97 % |
| Net interest margin on average earning assets excluding trading NII and trading assets | 14 | 1.68 % | 1.71 % | 1.67 % | 1.72 % | 1.69 % | 1.68 % | 1.65 % | 1.63 % | 1.74 % | 1.68 % | 1.69 % | 1.70 % | 1.67 % |
| Efficiency ratio | 15 | 1.76 % | 1.78 % | 1.84 % | 1.85 % | 1.85 % | 1.83 % | 1.85 % | 1.89 % | 1.92 % | 1.76 % | 1.85 % | 1.83 % | 1.87 % |
| Efficiency ratio, net of CCPB | 16 | 54.4 % | 65.5 % | 52.4 % | 57.9 % | 54.6 % | 54.2 % | 58.0 % | 63.2 % | 60.3 % | 54.4 % | 54.6 % | 57.4 % | 58.8 % |
| PCL on impaired loans to average net loans and acceptances | 17 | 60.8 % | 69.3 % | 60.4 % | 63.6 % | 63.6 % | 58.0 % | 60.8 % | 67.2 % | 64.4 % | 60.8 % | 63.6 % | 64.2 % | 62.5 % |
| Total PCL to average net loans and acceptances | 18 | 0.29 % | 0.21 % | 0.22 % | 0.14 % | 0.12 % | 0.18 % | 0.18 % | 0.18 % | 0.19 % | 0.29 % | 0.12 % | 0.17 % | 0.18 % |
| Effective tax rate | 19 | 0.31 % | 0.23 % | 0.28 % | 0.16 % | 0.13 % | 0.18 % | 0.19 % | 0.17 % | 0.15 % | 0.31 % | 0.13 % | 0.20 % | 0.17 % |
| Effective tax rate (teb) | 20 | 20.93 % | 21.00 % | 21.45 % | 20.41 % | 20.40 % | 20.56 % | 22.37 % | 20.28 % | 43.93 % | 20.93 % | 20.40 % | 20.82 % | 26.46 % |
| | 21 | 23.88 % | 24.83 % | 24.29 % | 23.60 % | 23.10 % | 23.01 % | 24.73 % | 23.28 % | 47.63 % | 23.88 % | 23.10 % | 23.91 % | 29.44 % |
| Adjusted Profitability Measures (1) | | | | | | | | | | | | | | |
| Basic earnings per share | 22 | \$2.42 | \$2.43 | \$2.38 | \$2.31 | \$2.33 | \$2.32 | \$2.37 | \$2.20 | \$2.13 | \$2.42 | \$2.33 | \$9.45 | \$9.02 |
| Diluted earnings per share | 23 | \$2.41 | \$2.43 | \$2.38 | \$2.30 | \$2.32 | \$2.32 | \$2.36 | \$2.20 | \$2.12 | \$2.41 | \$2.32 | \$9.43 | \$8.99 |
| Return on common equity | 24 | 13.5 % | 13.5 % | 13.5 % | 13.9 % | 13.9 % | 14.5 % | 15.0 % | 14.9 % | 13.9 % | 13.5 % | 13.9 % | 13.7 % | 14.8 % |
| Return on tangible common equity | 25 | 15.8 % | 15.7 % | 15.8 % | 16.4 % | 16.6 % | 17.3 % | 18.0 % | 18.0 % | 16.7 % | 15.8 % | 16.6 % | 16.1 % | 17.5 % |
| Return on average assets | 26 | 0.73 % | 0.75 % | 0.75 % | 0.76 % | 0.74 % | 0.78 % | 0.81 % | 0.81 % | 0.78 % | 0.73 % | 0.74 % | 0.75 % | 0.79 % |
| Efficiency ratio | 27 | 53.9 % | 56.9 % | 51.9 % | 57.3 % | 54.0 % | 58.1 % | 57.4 % | 57.9 % | 59.7 % | 53.9 % | 54.0 % | 55.0 % | 58.3 % |
| Efficiency ratio, net of CCPB | 28 | 60.3 % | 60.0 % | 59.9 % | 63.0 % | 63.0 % | 62.2 % | 60.1 % | 61.6 % | 63.8 % | 60.3 % | 63.0 % | 61.4 % | 61.9 % |
| Effective tax rate | 29 | 20.95 % | 22.00 % | 21.47 % | 20.45 % | 20.44 % | 19.72 % | 22.36 % | 21.18 % | 19.53 % | 20.95 % | 20.44 % | 21.11 % | 20.74 % |
| Effective tax rate (teb) | 30 | 23.86 % | 24.81 % | 24.26 % | 23.58 % | 23.09 % | 22.48 % | 24.68 % | 23.69 % | 24.75 % | 23.86 % | 23.09 % | 23.95 % | 23.90 % |
| Growth Rates | | | | | | | | | | | | | | |
| Diluted earnings per share growth | 31 | 4.3 % | (30.7)% | 1.0 % | 21.7 % | 59.5 % | 42.4 % | 13.2 % | 0.9 % | (35.4)% | 4.3 % | 59.5 % | 6.0 % | 3.3 % |
| Diluted adjusted earnings per share growth | 32 | 4.0 % | 4.8 % | 0.8 % | 4.8 % | 9.5 % | 19.7 % | 16.6 % | 14.7 % | (6.8)% | 4.0 % | 9.5 % | 4.9 % | 10.3 % |
| Operating leverage | 33 | 0.3 % | (21.6)% | 11.2 % | 9.3 % | 11.0 % | 9.4 % | 3.5 % | (10.6)% | 3.7 % | 0.3 % | 11.0 % | 2.7 % | 1.4 % |
| Operating leverage, net of CCPB | 34 | 4.7 % | (20.4)% | 0.7 % | 5.7 % | 1.4 % | 13.5 % | 3.6 % | (3.4)% | (3.0)% | 4.7 % | 1.4 % | (2.9)% | 2.6 % |
| Adjusted operating leverage, net of CCPB | 35 | 4.6 % | 3.8 % | 0.5 % | (2.5)% | 1.5 % | 2.9 % | 3.0 % | 3.6 % | (3.8)% | 4.6 % | 1.5 % | 0.8 % | 1.3 % |
| Revenue growth | 36 | 3.5 % | 3.3 % | 15.1 % | 11.3 % | 15.6 % | 5.0 % | 6.8 % | (2.2)% | 5.2 % | 3.5 % | 15.6 % | 11.3 % | 3.6 % |
| Revenue growth, net of CCPB | 37 | 7.9 % | 4.5 % | 4.6 % | 7.7 % | 6.0 % | 9.1 % | 6.9 % | 5.0 % | (1.5)% | 7.9 % | 6.0 % | 5.7 % | 4.8 % |
| Adjusted revenue growth, net of CCPB | 38 | 7.9 % | 5.0 % | 4.6 % | 7.7 % | 6.0 % | 9.1 % | 6.9 % | 5.0 % | (1.5)% | 7.9 % | 6.0 % | 5.8 % | 4.8 % |
| Non-interest expense growth | 39 | 3.2 % | 24.9 % | 3.9 % | 2.0 % | 4.6 % | (4.4)% | 3.3 % | 8.4 % | 1.5 % | 3.2 % | 4.6 % | 8.6 % | 2.2 % |
| Adjusted non-interest expense growth | 40 | 3.3 % | 1.2 % | 4.1 % | 10.2 % | 4.5 % | 6.2 % | 3.9 % | 1.4 % | 2.3 % | 3.3 % | 4.5 % | 5.0 % | 3.5 % |
| Net income growth | 41 | 5.4 % | (29.6)% | 1.3 % | 20.1 % | 55.1 % | 38.6 % | 10.9 % | (0.1)% | (34.3)% | 5.4 % | 55.1 % | 5.6 % | 2.1 % |
| Adjusted net income growth | 42 | 5.1 % | 5.0 % | 1.1 % | 4.0 % | 8.1 % | 17.1 % | 14.1 % | 13.1 % | (6.7)% | 5.1 % | 8.1 % | 4.5 % | 8.8 % |
| Balance Sheet Information | | | | | | | | | | | | | | |
| Total assets | 43 | 879,720 | 852,195 | 839,180 | 830,470 | 806,597 | 773,293 | 765,344 | 743,593 | 727,933 | 879,720 | 806,597 | 852,195 | 773,293 |
| Average assets | 44 | 882,589 | 854,464 | 836,963 | 820,976 | 820,206 | 781,340 | 764,390 | 743,638 | 727,463 | 882,589 | 820,206 | 833,252 | 754,295 |
| Average earning assets | 45 | 804,501 | 778,405 | 763,308 | 749,243 | 744,183 | 711,699 | 692,090 | 671,645 | 655,977 | 804,501 | 744,183 | 758,863 | 682,945 |
| Average net loans and acceptances | 46 | 452,519 | 448,503 | 438,717 | 427,887 | 415,289 | 398,435 | 391,322 | 382,936 | 375,012 | 452,519 | 415,289 | 432,638 | 386,959 |
| Average gross loans and acceptances | 47 | 454,463 | 450,330 | 440,460 | 429,576 | 416,952 | 400,112 | 393,002 | 384,588 | 376,620 | 454,463 | 416,952 | 434,369 | 388,613 |
| Average deposits | 48 | 583,526 | 561,529 | 546,510 | 535,441 | 543,222 | 518,107 | 501,836 | 492,718 | 480,539 | 583,526 | 543,222 | 546,768 | 498,346 |
| Average common shareholders' equity | 49 | 45,649 | 45,802 | 44,889 | 43,546 | 42,423 | 40,717 | 40,011 | 38,929 | 39,332 | 45,649 | 42,423 | 44,170 | 39,754 |
| Gross impaired loans (GIL) and acceptances (2) | 50 | 2,822 | 2,629 | 2,432 | 2,335 | 2,019 | 1,936 | 2,076 | 2,152 | 2,149 | 2,822 | 2,019 | 2,629 | 1,936 |
| Cash and securities to total assets ratio | 51 | 30.0 % | 28.9 % | 28.3 % | 28.2 % | 29.3 % | 29.9 % | 28.2 % | 28.1 % | 29.0 % | 30.0 % | 29.3 % | 28.9 % | 29.9 % |
| GIL to gross loans and acceptances (2) | 52 | 0.62 % | 0.58 % | 0.55 % | 0.53 % | 0.48 % | 0.48 % | 0.53 % | 0.56 % | 0.57 % | 0.62 % | 0.48 % | 0.58 % | 0.48 % |
| Capital Measures | | | | | | | | | | | | | | |
| Common Equity Tier 1 Ratio | 53 | 11.4 % | 11.4 % | 11.4 % | 11.3 % | 11.4 % | 11.3 % | 11.4 % | 11.3 % | 11.1 % | 11.4 % | 11.4 % | 11.4 % | 11.3 % |
| Tier 1 capital ratio - Basel III | 54 | 13.0 % | 13.0 % | 13.0 % | 12.7 % | 12.7 % | 12.9 % | 12.9 % | 12.9 % | 12.8 % | 13.0 % | 12.7 % | 13.0 % | 12.9 % |
| Total capital ratio - Basel III | 55 | 15.2 % | 15.2 % | 15.3 % | 15.0 % | 15.1 % | 15.2 % | 14.9 % | 15.0 % | 15.2 % | 15.2 % | 15.1 % | 15.2 % | 15.2 % |
| CET1 capital RWA | 56 | 325,647 | 317,029 | 313,003 | 308,844 | 296,987 | 289,237 | 277,506 | 273,011 | 270,577 | 325,647 | 296,987 | 317,029 | 289,237 |
| Leverage ratio | 57 | 4.3 % | 4.3 % | 4.3 % | 4.2 % | 4.2 % | 4.2 % | 4.2 % | 4.2 % | 4.3 % | 4.3 % | 4.2 % | 4.3 % | 4.2 % |

(1) Adjusted Results are non-GAAP financial measures. See "Accounting Framework" section on page 1 for further information.

(2) Gross Impaired Loans excludes Purchased Credit Impaired Loans.

FINANCIAL HIGHLIGHTS CONTINUED

| | LINE # | 2020 Q1 | 2019 Q4 | 2019 Q3 | 2019 Q2 | 2019 Q1 | 2018 Q4 | 2018 Q3 | 2018 Q2 | 2018 Q1 | YTD 2020 | YTD 2019 | Fiscal 2019 | Fiscal 2018 |
|--|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------|----------|-------------|-------------|
|--|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------|----------|-------------|-------------|

(\$ millions except as noted)

Dividend and Distributions Payable Information

| | | | | | | | | | | | | | | |
|---|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Dividends declared per share | 1 | \$1.06 | \$1.03 | \$1.03 | \$1.00 | \$1.00 | \$0.96 | \$0.96 | \$0.93 | \$0.93 | \$1.06 | \$1.00 | \$4.06 | \$3.78 |
| Dividends paid per share | 2 | \$1.03 | \$1.03 | \$1.00 | \$1.00 | \$0.96 | \$0.96 | \$0.93 | \$0.93 | \$0.90 | \$1.03 | \$0.96 | \$3.99 | \$3.72 |
| Dividends on common shares | 3 | 678 | 658 | 658 | 639 | 639 | 614 | 614 | 596 | 600 | 678 | 639 | 2,594 | 2,424 |
| Dividends on preferred shares and distributions payable on other equity instruments | 4 | 70 | 52 | 59 | 48 | 52 | 43 | 50 | 46 | 45 | 70 | 52 | 211 | 184 |
| Dividend yield | 5 | 4.20 % | 4.23 % | 4.17 % | 3.78 % | 4.16 % | 3.90 % | 3.72 % | 3.81 % | 3.67 % | 4.20 % | 4.16 % | 4.16 % | 3.84 % |
| Dividend payout ratio (1) | 6 | 44.5 % | 57.6 % | 43.9 % | 44.1 % | 43.8 % | 37.2 % | 41.4 % | 49.9 % | 64.9 % | 44.5 % | 43.8 % | 46.8 % | 46.1 % |
| Adjusted dividend payout ratio (2) | 7 | 43.8 % | 42.3 % | 43.2 % | 43.3 % | 43.0 % | 41.3 % | 40.6 % | 42.2 % | 43.7 % | 43.8 % | 43.0 % | 43.0 % | 41.9 % |

Share Information

| | | | | | | | | | | | | | | |
|--|----|----------|---------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Share price: high | 8 | \$104.75 | \$99.08 | \$106.43 | \$106.51 | \$100.04 | \$109.00 | \$104.68 | \$101.35 | \$105.55 | \$104.75 | \$100.04 | \$106.51 | \$109.00 |
| low | 9 | \$97.51 | \$88.24 | \$97.45 | \$95.84 | \$86.25 | \$97.39 | \$96.97 | \$93.60 | \$97.51 | \$97.51 | \$86.25 | \$86.25 | \$93.60 |
| close | 10 | \$100.93 | \$97.50 | \$98.80 | \$105.82 | \$96.18 | \$98.43 | \$103.11 | \$97.51 | \$101.33 | \$100.93 | \$96.18 | \$97.50 | \$98.43 |
| Book value per share | 11 | \$73.21 | \$71.54 | \$70.88 | \$69.99 | \$67.37 | \$64.73 | \$63.30 | \$61.66 | \$59.76 | \$73.21 | \$67.37 | \$71.54 | \$64.73 |
| Number of common shares outstanding: end of period | 12 | 639.6 | 639.2 | 639.0 | 638.8 | 638.4 | 639.3 | 639.9 | 640.6 | 645.5 | 639.6 | 638.4 | 639.2 | 639.3 |
| average basic | 13 | 639.4 | 639.1 | 638.9 | 638.6 | 638.9 | 639.9 | 640.4 | 643.7 | 647.7 | 639.4 | 638.9 | 638.9 | 642.9 |
| average diluted | 14 | 640.8 | 640.4 | 640.4 | 640.3 | 640.4 | 641.8 | 642.4 | 645.6 | 649.9 | 640.8 | 640.4 | 640.4 | 644.9 |
| Total market value of common shares | 15 | 64,557 | 62,325 | 63,137 | 67,594 | 61,402 | 62,929 | 65,983 | 62,468 | 65,411 | 64,557 | 61,402 | 62,325 | 62,929 |
| Market to book value ratio | 16 | 1.38 | 1.36 | 1.39 | 1.51 | 1.43 | 1.52 | 1.63 | 1.58 | 1.70 | 1.38 | 1.43 | 1.36 | 1.52 |
| Price to earnings multiple | 17 | 11.5 | 11.3 | 10.5 | 11.2 | 10.7 | 12.0 | 13.9 | 13.7 | 14.2 | 11.5 | 10.7 | 11.3 | 12.0 |
| Price to adjusted earnings multiple | 18 | 10.6 | 10.3 | 10.6 | 11.4 | 10.5 | 10.9 | 12.0 | 11.8 | 12.7 | 10.6 | 10.5 | 10.3 | 10.9 |
| Total shareholder return: twelve month | 19 | 9.3 % | 3.2 % | (0.5)% | 12.7 % | (1.5)% | 3.3 % | 13.2 % | 4.8 % | 6.8 % | 9.3 % | (1.5)% | 3.2 % | 3.3 % |
| three-year average | 20 | 4.8 % | 8.6 % | 9.7 % | 13.2 % | 12.8 % | 13.3 % | 16.7 % | 11.7 % | 16.2 % | 4.8 % | 12.8 % | 8.6 % | 13.3 % |

Additional Bank Information

| | | | | | | | | | | | | | | |
|---|----|----------|----------|----------|----------|----------|----------|--------|--------|--------|----------|----------|----------|----------|
| Number of full-time equivalent employees: Canada | 21 | 30,261 | 30,438 | 31,137 | 30,567 | 30,628 | 29,982 | 30,369 | 29,923 | 29,989 | 30,261 | 30,628 | 30,438 | 29,982 |
| United States | 22 | 13,408 | 13,487 | 13,583 | 13,605 | 13,683 | 13,943 | 13,811 | 13,673 | 13,663 | 13,408 | 13,683 | 13,487 | 13,943 |
| Other | 23 | 1,578 | 1,588 | 1,603 | 1,583 | 1,571 | 1,529 | 1,545 | 1,500 | 1,495 | 1,578 | 1,571 | 1,588 | 1,529 |
| Total | 24 | 45,247 | 45,513 | 46,323 | 45,755 | 45,882 | 45,454 | 45,725 | 45,096 | 45,147 | 45,247 | 45,882 | 45,513 | 45,454 |
| Number of bank branches: Canada | 25 | 891 | 891 | 893 | 899 | 908 | 908 | 914 | 922 | 925 | 891 | 908 | 891 | 908 |
| United States | 26 | 561 | 561 | 562 | 570 | 570 | 571 | 571 | 573 | 573 | 561 | 570 | 561 | 571 |
| Other | 27 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 |
| Total | 28 | 1,456 | 1,456 | 1,459 | 1,473 | 1,482 | 1,483 | 1,489 | 1,499 | 1,502 | 1,456 | 1,482 | 1,456 | 1,483 |
| Number of automated banking machines: Canada | 29 | 3,325 | 3,370 | 3,419 | 3,310 | 3,389 | 3,387 | 3,365 | 3,323 | 3,302 | 3,325 | 3,389 | 3,370 | 3,387 |
| United States | 30 | 1,595 | 1,597 | 1,594 | 1,436 | 1,440 | 1,441 | 1,428 | 1,427 | 1,421 | 1,595 | 1,440 | 1,597 | 1,441 |
| Total | 31 | 4,920 | 4,967 | 5,013 | 4,746 | 4,829 | 4,828 | 4,793 | 4,750 | 4,723 | 4,920 | 4,829 | 4,967 | 4,828 |
| Long term deposits / legacy senior debt (3): DBRS | 32 | AA | AA | AA | AA | AA | AA | AA | AA | AA | AA | AA | AA | AA |
| Fitch | 33 | AA | AA- | AA- | AA- | AA- | AA- | AA- | AA- | AA- | AA | AA- | AA- | AA- |
| Moody's | 34 | Aa2 | Aa2 | Aa2 | Aa2 | Aa2 | Aa2 | Aa2 | A1 | A1 | Aa2 | Aa2 | Aa2 | Aa2 |
| Standard and Poor's | 35 | A+ | A+ | A+ | A+ | A+ | A+ | A+ | A+ | A+ | A+ | A+ | A+ | A+ |
| Senior debt (4): DBRS | 36 | AA (low) | n.a. | n.a. | n.a. | AA (low) | AA (low) | AA (low) | AA (low) |
| Fitch | 37 | AA- | AA- | AA- | AA- | AA- | AA- | n.a. | n.a. | n.a. | AA- | AA- | AA- | AA- |
| Moody's | 38 | A2 | A2 | A2 | A2 | A2 | A2 | n.a. | n.a. | n.a. | A2 | A2 | A2 | A2 |
| Standard and Poor's | 39 | A- | A- | A- | A- | A- | A- | n.a. | n.a. | n.a. | A- | A- | A- | A- |

Other Statistical Information

| | | | | | | | | | | | | | | |
|--------------------------------------|----|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Prime rate: average Canadian | 40 | 3.95 % | 3.95 % | 3.95 % | 3.95 % | 3.95 % | 3.72 % | 3.50 % | 3.45 % | 3.24 % | 3.95 % | 3.95 % | 3.95 % | 3.48 % |
| average U.S. | 41 | 4.75 % | 5.13 % | 5.50 % | 5.50 % | 5.37 % | 5.09 % | 4.88 % | 4.61 % | 4.38 % | 4.75 % | 5.37 % | 5.37 % | 4.74 % |
| Exchange rate: as at Cdn/U.S. dollar | 42 | 1.3235 | 1.3165 | 1.3198 | 1.3391 | 1.3131 | 1.3169 | 1.2997 | 1.2842 | 1.2304 | 1.3235 | 1.3131 | 1.3165 | 1.3169 |
| average Cdn/U.S. dollar | 43 | 1.3161 | 1.3240 | 1.3270 | 1.3299 | 1.3351 | 1.3047 | 1.3032 | 1.2858 | 1.2575 | 1.3161 | 1.3351 | 1.3290 | 1.2878 |

(1) Dividend payout ratio equals dividends declared per share divided by basic earnings per share.

(2) Adjusted dividend payout ratio equals dividends declared per share divided by adjusted basic earnings per share.

(3) Long term deposits / legacy senior debt includes: (a) Senior debt issued prior to September 23, 2018; and (b) Senior debt issued on or after September 23, 2018 which is excluded from the Bank Recapitalization (Bail-In) Regime.

(4) Subject to conversion under the Bank Recapitalization (Bail-In) Regime.

TOTAL BANK CONSOLIDATED
SUMMARY INCOME STATEMENT AND HIGHLIGHTS

| | LINE # | 2020 Q1 | 2019 Q4 | 2019 Q3 | 2019 Q2 | 2019 Q1 | 2018 Q4 | 2018 Q3 | 2018 Q2 | 2018 Q1 | YTD 2020 | YTD 2019 | Fiscal 2019 | Fiscal 2018 |
|--|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------|----------|-------------|-------------|
| Net interest income | 1 | 3,388 | 3,364 | 3,217 | 3,135 | 3,172 | 3,015 | 2,882 | 2,666 | 2,875 | 3,388 | 3,172 | 12,888 | 11,438 |
| Non-interest revenue | 2 | 3,359 | 2,723 | 3,449 | 3,078 | 3,345 | 2,878 | 2,912 | 2,914 | 2,763 | 3,359 | 3,345 | 12,595 | 11,467 |
| Total revenue | 3 | 6,747 | 6,087 | 6,666 | 6,213 | 6,517 | 5,893 | 5,794 | 5,580 | 5,638 | 6,747 | 6,517 | 25,483 | 22,905 |
| Provision for credit losses on impaired loans | 4 | 324 | 231 | 243 | 150 | 127 | 177 | 177 | 172 | 174 | 324 | 127 | 751 | 700 |
| Provision for (recovery of) credit losses on performing loans | 5 | 25 | 22 | 63 | 26 | 10 | (2) | 9 | (12) | (33) | 25 | 10 | 121 | (38) |
| Total provision for credit losses | 6 | 349 | 253 | 306 | 176 | 137 | 175 | 186 | 160 | 141 | 349 | 137 | 872 | 662 |
| Net interest income and non-interest revenue, net of PCL | 7 | 6,398 | 5,834 | 6,360 | 6,037 | 6,380 | 5,718 | 5,608 | 5,420 | 5,497 | 6,398 | 6,380 | 24,611 | 22,243 |
| Insurance claims, commissions and changes in policy benefit liabilities (CCPB) | 8 | 716 | 335 | 887 | 561 | 926 | 390 | 269 | 332 | 361 | 716 | 926 | 2,709 | 1,352 |
| Non-interest expense | 9 | 3,669 | 3,987 | 3,491 | 3,595 | 3,557 | 3,193 | 3,359 | 3,525 | 3,400 | 3,669 | 3,557 | 14,630 | 13,477 |
| Income before taxes | 10 | 2,013 | 1,512 | 1,982 | 1,881 | 1,897 | 2,135 | 1,980 | 1,563 | 1,736 | 2,013 | 1,897 | 7,272 | 7,414 |
| Provision for income taxes | 11 | 421 | 318 | 425 | 384 | 387 | 438 | 443 | 317 | 763 | 421 | 387 | 1,514 | 1,961 |
| Net income | 12 | 1,592 | 1,194 | 1,557 | 1,497 | 1,510 | 1,697 | 1,537 | 1,246 | 973 | 1,592 | 1,510 | 5,758 | 5,453 |
| Adjusted net income | 13 | 1,617 | 1,607 | 1,582 | 1,522 | 1,538 | 1,531 | 1,566 | 1,463 | 1,422 | 1,617 | 1,538 | 6,249 | 5,982 |
| Revenue, net of CCPB | 14 | 6,031 | 5,752 | 5,779 | 5,652 | 5,591 | 5,503 | 5,525 | 5,248 | 5,277 | 6,031 | 5,591 | 22,774 | 21,553 |
| Adjusted CCPB | 15 | 716 | 310 | 887 | 561 | 926 | 390 | 269 | 332 | 361 | 716 | 926 | 2,684 | 1,352 |
| Adjusted revenue, net of CCPB | 16 | 6,031 | 5,777 | 5,779 | 5,652 | 5,591 | 5,503 | 5,525 | 5,248 | 5,277 | 6,031 | 5,591 | 22,799 | 21,553 |
| Adjusted revenue growth, net of CCPB | 17 | 7.9 % | 5.0 % | 4.6 % | 7.7 % | 6.0 % | 9.1 % | 6.9 % | 5.0 % | (1.5)% | 7.9 % | 6.0 % | 5.8 % | 4.8 % |
| Adjusted non-interest expense | 18 | 3,637 | 3,463 | 3,459 | 3,563 | 3,520 | 3,421 | 3,323 | 3,232 | 3,368 | 3,637 | 3,520 | 14,005 | 13,344 |
| Adjusted non-interest expense growth | 19 | 3.3 % | 1.2 % | 4.1 % | 10.2 % | 4.5 % | 6.2 % | 3.9 % | 1.4 % | 2.3 % | 3.3 % | 4.5 % | 5.0 % | 3.5 % |

U.S. Segment Information (\$CAD equivalent)

| | | | | | | | | | | | | | | |
|--|----|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Net interest income | 20 | 1,339 | 1,374 | 1,304 | 1,306 | 1,292 | 1,156 | 1,125 | 948 | 1,082 | 1,339 | 1,292 | 5,276 | 4,311 |
| Non-interest revenue | 21 | 793 | 723 | 793 | 724 | 766 | 745 | 731 | 822 | 664 | 793 | 766 | 3,006 | 2,962 |
| Total revenue | 22 | 2,132 | 2,097 | 2,097 | 2,030 | 2,058 | 1,901 | 1,856 | 1,770 | 1,746 | 2,132 | 2,058 | 8,282 | 7,273 |
| Total provision for credit losses | 23 | 190 | 104 | 96 | 39 | 15 | 80 | 57 | 43 | 50 | 190 | 15 | 254 | 230 |
| Net interest income and non-interest revenue, net of PCL | 24 | 1,942 | 1,993 | 2,001 | 1,991 | 2,043 | 1,821 | 1,799 | 1,727 | 1,696 | 1,942 | 2,043 | 8,028 | 7,043 |
| Non-interest expense | 25 | 1,385 | 1,508 | 1,387 | 1,393 | 1,373 | 1,382 | 1,269 | 1,276 | 1,245 | 1,385 | 1,373 | 5,661 | 5,172 |
| Income before taxes | 26 | 557 | 485 | 614 | 598 | 670 | 439 | 530 | 451 | 451 | 557 | 670 | 2,367 | 1,871 |
| Provision for income taxes | 27 | 105 | 100 | 118 | 122 | 124 | 50 | 107 | 84 | 530 | 105 | 124 | 464 | 771 |
| Net income (loss) | 28 | 452 | 385 | 496 | 476 | 546 | 389 | 423 | 367 | (79) | 452 | 546 | 1,903 | 1,100 |
| Adjusted net income | 29 | 469 | 522 | 514 | 494 | 566 | 419 | 444 | 422 | 362 | 469 | 566 | 2,096 | 1,647 |
| Adjusted non-interest expense | 30 | 1,362 | 1,324 | 1,363 | 1,370 | 1,346 | 1,343 | 1,243 | 1,200 | 1,223 | 1,362 | 1,346 | 5,403 | 5,009 |
| Average assets | 31 | 338,911 | 328,248 | 318,695 | 311,492 | 309,316 | 293,849 | 287,217 | 272,008 | 257,794 | 338,911 | 309,316 | 316,983 | 277,764 |
| Average net loans and acceptances | 32 | 155,180 | 154,564 | 150,356 | 144,569 | 137,320 | 128,538 | 125,259 | 119,230 | 113,617 | 155,180 | 137,320 | 146,720 | 121,680 |
| Average gross loans and acceptances | 33 | 156,097 | 155,396 | 151,174 | 145,337 | 138,084 | 129,298 | 126,027 | 119,981 | 114,321 | 156,097 | 138,084 | 147,516 | 122,427 |
| Average deposits | 34 | 194,290 | 188,971 | 181,287 | 172,572 | 186,182 | 176,126 | 167,579 | 164,634 | 160,082 | 194,290 | 186,182 | 182,333 | 167,126 |

\$USD Equivalent

| | | | | | | | | | | | | | | |
|---|----|---------|---------|---------|---------|---------|---------|---------|---------|----------|---------|---------|---------|---------|
| Net interest income | 35 | 1,018 | 1,037 | 983 | 982 | 968 | 885 | 864 | 737 | 860 | 1,018 | 968 | 3,970 | 3,346 |
| Non-interest revenue | 36 | 603 | 547 | 598 | 544 | 574 | 571 | 561 | 638 | 530 | 603 | 574 | 2,263 | 2,300 |
| Total revenue | 37 | 1,621 | 1,584 | 1,581 | 1,526 | 1,542 | 1,456 | 1,425 | 1,375 | 1,390 | 1,621 | 1,542 | 6,233 | 5,646 |
| Provision for credit losses on impaired loans | 38 | 130 | 73 | 50 | 21 | 10 | 47 | 46 | 40 | 63 | 130 | 10 | 154 | 196 |
| Provision for (recovery of) credit losses on performing loans | 39 | 14 | (6) | 22 | 8 | 2 | 14 | (2) | (7) | (23) | 14 | 2 | 38 | (18) |
| Total provision for credit losses | 40 | 144 | 79 | 72 | 29 | 12 | 61 | 44 | 33 | 40 | 144 | 12 | 192 | 178 |
| Net interest income and non-interest revenue, net of PCL | 41 | 1,477 | 1,505 | 1,509 | 1,497 | 1,530 | 1,395 | 1,381 | 1,342 | 1,350 | 1,477 | 1,530 | 6,041 | 5,468 |
| Non-interest expense | 42 | 1,052 | 1,140 | 1,045 | 1,048 | 1,028 | 1,059 | 974 | 992 | 990 | 1,052 | 1,028 | 4,261 | 4,015 |
| Income before taxes | 43 | 425 | 365 | 464 | 449 | 502 | 336 | 407 | 350 | 360 | 425 | 502 | 1,780 | 1,453 |
| Provision for income taxes | 44 | 81 | 74 | 89 | 92 | 93 | 38 | 83 | 64 | 424 | 81 | 93 | 348 | 609 |
| Net income (loss) | 45 | 344 | 291 | 375 | 357 | 409 | 298 | 324 | 286 | (64) | 344 | 409 | 1,432 | 844 |
| Adjusted net income | 46 | 358 | 395 | 389 | 370 | 424 | 321 | 340 | 329 | 288 | 358 | 424 | 1,578 | 1,278 |
| Adjusted net interest margin on average earning assets | 47 | 1.68 % | 1.78 % | 1.74 % | 1.84 % | 1.77 % | 1.68 % | 1.68 % | 1.54 % | 1.80 % | 1.68 % | 1.77 % | 1.78 % | 1.68 % |
| Revenue growth | 48 | 5.1 % | 8.8 % | 11.0 % | 10.9 % | 11.0 % | 5.0 % | 5.2 % | 3.8 % | 6.8 % | 5.1 % | 11.0 % | 10.4 % | 5.2 % |
| Non-interest expense growth | 49 | 2.4 % | 7.6 % | 7.3 % | 5.6 % | 3.8 % | 4.0 % | (0.8)% | 2.9 % | 2.3 % | 2.4 % | 3.8 % | 6.1 % | 2.1 % |
| Adjusted non-interest expense | 50 | 1,035 | 1,000 | 1,027 | 1,030 | 1,008 | 1,030 | 953 | 934 | 972 | 1,035 | 1,008 | 4,065 | 3,889 |
| Adjusted non-interest expense growth | 51 | 2.7 % | (2.9)% | 7.7 % | 10.4 % | 3.7 % | 6.1 % | 0.2 % | 0.0 % | 4.0 % | 2.7 % | 3.7 % | 4.5 % | 2.6 % |
| Operating leverage | 52 | 2.7 % | 1.2 % | 3.7 % | 5.3 % | 7.2 % | 1.0 % | 6.0 % | 0.9 % | 4.5 % | 2.7 % | 7.2 % | 4.3 % | 3.1 % |
| Adjusted operating leverage | 53 | 2.4 % | 11.7 % | 3.3 % | 0.5 % | 7.3 % | (1.1)% | 5.0 % | 3.8 % | 2.8 % | 2.4 % | 7.3 % | 5.9 % | 2.6 % |
| Net income growth | 54 | (15.8)% | (2.2)% | 15.4 % | 25.2 % | 742.2 % | 30.8 % | 29.5 % | 34.4 % | (127.7)% | (15.8)% | 742.2 % | 69.7 % | (8.3)% |
| Adjusted net income growth | 55 | (15.8)% | 23.3 % | 14.2 % | 12.6 % | 47.0 % | 20.5 % | 30.4 % | 40.7 % | 19.1 % | (15.8)% | 47.0 % | 23.5 % | 27.5 % |
| Average assets | 56 | 257,524 | 247,919 | 240,185 | 234,212 | 231,659 | 225,235 | 220,377 | 211,555 | 205,058 | 257,524 | 231,659 | 238,529 | 215,589 |
| Average earning assets | 57 | 241,156 | 231,581 | 224,522 | 219,118 | 217,130 | 209,151 | 204,083 | 195,953 | 189,312 | 241,156 | 217,130 | 223,120 | 199,655 |
| Average net loans and acceptances | 58 | 117,906 | 116,745 | 113,314 | 108,696 | 102,851 | 98,520 | 96,109 | 92,731 | 90,359 | 117,906 | 102,851 | 110,415 | 94,445 |
| Average gross loans and acceptances | 59 | 118,602 | 117,373 | 113,931 | 109,273 | 103,423 | 99,103 | 96,698 | 93,315 | 90,919 | 118,602 | 103,423 | 111,014 | 95,024 |
| Average deposits | 60 | 147,640 | 142,735 | 136,646 | 129,765 | 139,414 | 134,984 | 128,578 | 128,043 | 127,324 | 147,640 | 139,414 | 137,200 | 129,746 |

**TOTAL PERSONAL & COMMERCIAL BANKING
SUMMARY INCOME STATEMENT AND HIGHLIGHTS**

| | LINE # | 2020 Q1 | 2019 Q4 | 2019 Q3 | 2019 Q2 | 2019 Q1 | 2018 Q4 | 2018 Q3 | 2018 Q2 | 2018 Q1 | YTD 2020 | YTD 2019 | Fiscal 2019 | Fiscal 2018 |
|---|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------|----------|-------------|-------------|
| Net interest income (teb) | 1 | 2,608 | 2,599 | 2,566 | 2,442 | 2,494 | 2,433 | 2,397 | 2,276 | 2,284 | 2,608 | 2,494 | 10,101 | 9,390 |
| Non-interest revenue | 2 | 830 | 839 | 841 | 787 | 794 | 794 | 805 | 752 | 785 | 830 | 794 | 3,261 | 3,136 |
| Total revenue (teb) | 3 | 3,438 | 3,438 | 3,407 | 3,229 | 3,288 | 3,227 | 3,202 | 3,028 | 3,069 | 3,438 | 3,288 | 13,362 | 12,526 |
| Provision for credit losses on impaired loans | 4 | 270 | 200 | 235 | 140 | 129 | 179 | 174 | 197 | 174 | 270 | 129 | 704 | 724 |
| Provision for (recovery of) credit losses on performing loans | 5 | 31 | 15 | 67 | 21 | (3) | 3 | 3 | (15) | (26) | 31 | (3) | 100 | (35) |
| Total provision for credit losses | 6 | 301 | 215 | 302 | 161 | 126 | 182 | 177 | 182 | 148 | 301 | 126 | 804 | 689 |
| Net interest and non-interest revenue (teb), net of PCL | 7 | 3,137 | 3,223 | 3,105 | 3,068 | 3,162 | 3,045 | 3,025 | 2,846 | 2,921 | 3,137 | 3,162 | 12,558 | 11,837 |
| Non-interest expense | 8 | 1,747 | 1,766 | 1,765 | 1,718 | 1,723 | 1,698 | 1,698 | 1,610 | 1,639 | 1,747 | 1,723 | 6,972 | 6,645 |
| Income before taxes | 9 | 1,390 | 1,457 | 1,340 | 1,350 | 1,439 | 1,347 | 1,327 | 1,236 | 1,282 | 1,390 | 1,439 | 5,586 | 5,192 |
| Provision for income taxes (teb) | 10 | 339 | 354 | 322 | 328 | 347 | 297 | 321 | 300 | 323 | 339 | 347 | 1,351 | 1,241 |
| Net income | 11 | 1,051 | 1,103 | 1,018 | 1,022 | 1,092 | 1,050 | 1,006 | 936 | 959 | 1,051 | 1,092 | 4,235 | 3,951 |
| Adjusted net income | 12 | 1,061 | 1,114 | 1,030 | 1,033 | 1,103 | 1,062 | 1,018 | 948 | 970 | 1,061 | 1,103 | 4,280 | 3,998 |
| Return on equity (1) | 13 | 16.3 % | 17.7 % | 16.4 % | 17.6 % | 18.3 % | 19.1 % | 18.5 % | 18.2 % | 18.5 % | 16.3 % | 18.3 % | 17.5 % | 18.6 % |
| Adjusted return on equity (1) | 14 | 16.4 % | 17.9 % | 16.6 % | 17.8 % | 18.5 % | 19.3 % | 18.7 % | 18.5 % | 18.7 % | 16.4 % | 18.5 % | 17.7 % | 18.8 % |
| Net interest margin on average earning assets (teb) | 15 | 2.91 % | 2.92 % | 2.94 % | 2.96 % | 2.99 % | 2.98 % | 2.97 % | 2.98 % | 2.95 % | 2.91 % | 2.99 % | 2.95 % | 2.97 % |
| Revenue growth | 16 | 4.6 % | 6.5 % | 6.4 % | 6.6 % | 7.1 % | 7.6 % | 7.1 % | 7.0 % | 0.6 % | 4.6 % | 7.1 % | 6.7 % | 5.5 % |
| Non-interest expense growth | 17 | 1.4 % | 4.0 % | 4.0 % | 6.7 % | 5.1 % | 6.3 % | 5.0 % | 2.2 % | 2.4 % | 1.4 % | 5.1 % | 4.9 % | 4.0 % |
| Adjusted non-interest expense | 18 | 1,734 | 1,751 | 1,750 | 1,704 | 1,708 | 1,682 | 1,683 | 1,595 | 1,624 | 1,734 | 1,708 | 6,913 | 6,584 |
| Adjusted non-interest expense growth | 19 | 1.5 % | 4.1 % | 4.0 % | 6.8 % | 5.2 % | 6.4 % | 5.2 % | 2.3 % | 2.5 % | 1.5 % | 5.2 % | 5.0 % | 4.1 % |
| Efficiency ratio (teb) | 20 | 50.8 % | 51.4 % | 51.8 % | 53.2 % | 52.4 % | 52.6 % | 53.0 % | 53.2 % | 53.4 % | 50.8 % | 52.4 % | 52.2 % | 53.0 % |
| Adjusted efficiency ratio (teb) | 21 | 50.4 % | 50.9 % | 51.4 % | 52.8 % | 51.9 % | 52.1 % | 52.6 % | 52.7 % | 52.9 % | 50.4 % | 51.9 % | 51.7 % | 52.6 % |
| Operating leverage | 22 | 3.2 % | 2.5 % | 2.4 % | (0.1)% | 2.0 % | 1.3 % | 2.1 % | 4.8 % | (1.8)% | 3.2 % | 2.0 % | 1.8 % | 1.5 % |
| Adjusted operating leverage | 23 | 3.1 % | 2.4 % | 2.4 % | (0.2)% | 1.9 % | 1.2 % | 1.9 % | 4.7 % | (1.9)% | 3.1 % | 1.9 % | 1.7 % | 1.4 % |
| Net income growth | 24 | (3.8)% | 5.0 % | 1.3 % | 9.0 % | 14.0 % | 17.7 % | 14.2 % | 21.8 % | (2.6)% | (3.8)% | 14.0 % | 7.2 % | 12.1 % |
| Adjusted net income growth | 25 | (3.8)% | 4.9 % | 1.2 % | 8.9 % | 13.8 % | 17.5 % | 14.0 % | 21.4 % | (2.7)% | (3.8)% | 13.8 % | 7.1 % | 11.8 % |
| Average common equity (1) | 26 | 25,213 | 24,498 | 24,338 | 23,581 | 23,423 | 21,475 | 21,197 | 20,733 | 20,246 | 25,213 | 23,423 | 23,963 | 20,914 |
| Average assets | 27 | 381,636 | 376,532 | 369,046 | 360,089 | 351,318 | 343,074 | 338,206 | 331,490 | 325,578 | 381,636 | 351,318 | 364,280 | 334,613 |
| Average earning assets | 28 | 356,467 | 352,478 | 346,045 | 337,909 | 331,037 | 323,780 | 319,711 | 313,300 | 307,575 | 356,467 | 331,037 | 341,900 | 316,114 |
| Average net loans and acceptances | 29 | 364,948 | 360,933 | 353,617 | 344,397 | 336,522 | 328,689 | 323,741 | 316,444 | 310,118 | 364,948 | 336,522 | 348,904 | 319,774 |
| Average gross loans and acceptances | 30 | 366,696 | 362,612 | 355,222 | 345,971 | 338,084 | 330,268 | 325,302 | 317,994 | 311,496 | 366,696 | 338,084 | 350,509 | 321,292 |
| Average deposits | 31 | 306,155 | 293,977 | 283,924 | 276,391 | 272,960 | 258,602 | 251,671 | 248,013 | 242,525 | 306,155 | 272,960 | 281,858 | 250,221 |
| Number of full-time equivalent employees | 32 | 21,522 | 21,466 | 21,885 | 21,833 | 22,158 | 21,923 | 22,076 | 21,702 | 21,803 | 21,522 | 22,158 | 21,466 | 21,923 |

(1) Operating groups have been allocated capital at a consistent level in 2020 and 2019, and at a higher level than in 2018.

**CANADIAN P&C
SUMMARY INCOME STATEMENT AND HIGHLIGHTS**

(\$ millions except as noted)

| | LINE # | 2020 Q1 | 2019 Q4 | 2019 Q3 | 2019 Q2 | 2019 Q1 | 2018 Q4 | 2018 Q3 | 2018 Q2 | 2018 Q1 | YTD 2020 | YTD 2019 | Fiscal 2019 | Fiscal 2018 |
|---|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------|----------|-------------|-------------|
| Net interest income | 1 | 1,557 | 1,543 | 1,500 | 1,407 | 1,435 | 1,422 | 1,404 | 1,339 | 1,381 | 1,557 | 1,435 | 5,885 | 5,546 |
| Non-interest revenue | 2 | 525 | 535 | 543 | 506 | 515 | 515 | 525 | 483 | 517 | 525 | 515 | 2,099 | 2,040 |
| Total revenue | 3 | 2,082 | 2,078 | 2,043 | 1,913 | 1,950 | 1,937 | 1,929 | 1,822 | 1,898 | 2,082 | 1,950 | 7,984 | 7,586 |
| Provision for credit losses on impaired loans | 4 | 138 | 134 | 174 | 122 | 114 | 118 | 120 | 131 | 97 | 138 | 114 | 544 | 466 |
| Provision for (recovery of) credit losses on performing loans | 5 | 14 | 11 | 30 | 16 | 6 | (15) | 17 | (3) | 4 | 14 | 6 | 63 | 3 |
| Total provision for credit losses | 6 | 152 | 145 | 204 | 138 | 120 | 103 | 137 | 128 | 101 | 152 | 120 | 607 | 469 |
| Net interest and non-interest revenue, net of PCL | 7 | 1,930 | 1,933 | 1,839 | 1,775 | 1,830 | 1,834 | 1,792 | 1,694 | 1,797 | 1,930 | 1,830 | 7,377 | 7,117 |
| Non-interest expense | 8 | 986 | 976 | 961 | 943 | 956 | 925 | 925 | 899 | 932 | 986 | 956 | 3,836 | 3,681 |
| Income before taxes | 9 | 944 | 957 | 878 | 832 | 874 | 909 | 867 | 795 | 865 | 944 | 874 | 3,541 | 3,436 |
| Provision for income taxes | 10 | 244 | 247 | 228 | 216 | 226 | 233 | 224 | 207 | 218 | 244 | 226 | 917 | 882 |
| Net income | 11 | 700 | 710 | 650 | 616 | 648 | 676 | 643 | 588 | 647 | 700 | 648 | 2,624 | 2,554 |
| Adjusted net income | 12 | 700 | 710 | 651 | 616 | 649 | 677 | 643 | 589 | 647 | 700 | 649 | 2,626 | 2,556 |
| Return on equity (1) | 13 | 26.0 % | 28.3 % | 26.4 % | 26.8 % | 27.6 % | 31.3 % | 30.5 % | 29.3 % | 31.2 % | 26.0 % | 27.6 % | 27.3 % | 30.6 % |
| Adjusted return on equity (1) | 14 | 26.0 % | 28.3 % | 26.4 % | 26.8 % | 27.6 % | 31.3 % | 30.5 % | 29.3 % | 31.2 % | 26.0 % | 27.6 % | 27.3 % | 30.6 % |
| Net interest margin on average earning assets | 15 | 2.68 % | 2.69 % | 2.66 % | 2.62 % | 2.61 % | 2.62 % | 2.61 % | 2.60 % | 2.60 % | 2.68 % | 2.61 % | 2.65 % | 2.61 % |
| Revenue growth | 16 | 6.8 % | 7.1 % | 5.9 % | 5.0 % | 2.8 % | 4.9 % | 5.7 % | 7.6 % | (2.6)% | 6.8 % | 2.8 % | 5.2 % | 3.7 % |
| Non-interest expense growth | 17 | 3.2 % | 5.6 % | 4.0 % | 4.9 % | 2.5 % | 4.4 % | 5.0 % | 4.8 % | 6.4 % | 3.2 % | 2.5 % | 4.2 % | 5.2 % |
| Adjusted non-interest expense | 18 | 986 | 976 | 960 | 943 | 955 | 924 | 925 | 898 | 932 | 986 | 955 | 3,834 | 3,679 |
| Adjusted non-interest expense growth | 19 | 3.2 % | 5.6 % | 4.0 % | 4.9 % | 2.5 % | 4.4 % | 5.0 % | 4.8 % | 6.4 % | 3.2 % | 2.5 % | 4.2 % | 5.2 % |
| Efficiency ratio | 20 | 47.3 % | 47.0 % | 47.1 % | 49.3 % | 49.0 % | 47.7 % | 48.0 % | 49.4 % | 49.1 % | 47.3 % | 49.0 % | 48.1 % | 48.5 % |
| Adjusted efficiency ratio | 21 | 47.3 % | 46.9 % | 47.0 % | 49.3 % | 49.0 % | 47.6 % | 47.9 % | 49.4 % | 49.1 % | 47.3 % | 49.0 % | 48.0 % | 48.5 % |
| Operating leverage | 22 | 3.6 % | 1.5 % | 1.9 % | 0.1 % | 0.3 % | 0.5 % | 0.7 % | 2.8 % | (9.0)% | 3.6 % | 0.3 % | 1.0 % | (1.5)% |
| Adjusted operating leverage | 23 | 3.6 % | 1.5 % | 1.9 % | 0.1 % | 0.3 % | 0.5 % | 0.7 % | 2.8 % | (9.0)% | 3.6 % | 0.3 % | 1.0 % | (1.5)% |
| PCL on impaired loans to average net loans and acceptances | 24 | 0.23 % | 0.22 % | 0.29 % | 0.21 % | 0.20 % | 0.21 % | 0.21 % | 0.24 % | 0.18 % | 0.23 % | 0.20 % | 0.23 % | 0.21 % |
| Net income growth | 25 | 8.0 % | 5.0 % | 1.1 % | 4.6 % | 0.3 % | 8.9 % | 4.8 % | 11.0 % | (12.9)% | 8.0 % | 0.3 % | 2.7 % | 1.9 % |
| Adjusted net income growth | 26 | 8.0 % | 5.1 % | 1.1 % | 4.6 % | 0.3 % | 8.9 % | 4.8 % | 11.0 % | (12.9)% | 8.0 % | 0.3 % | 2.7 % | 1.9 % |
| Average common equity (1) | 27 | 10,558 | 9,872 | 9,701 | 9,350 | 9,249 | 8,438 | 8,234 | 8,099 | 8,114 | 10,558 | 9,249 | 9,545 | 8,222 |
| Average assets | 28 | 248,997 | 244,212 | 239,948 | 235,410 | 231,321 | 227,543 | 225,322 | 222,913 | 221,411 | 248,997 | 231,321 | 237,741 | 224,310 |
| Average earning assets | 29 | 231,286 | 227,124 | 223,817 | 220,355 | 217,683 | 215,056 | 213,590 | 211,572 | 210,632 | 231,286 | 217,683 | 222,260 | 212,721 |
| Average net loans and acceptances | 30 | 246,457 | 242,457 | 238,178 | 233,707 | 229,583 | 225,836 | 223,697 | 221,028 | 219,112 | 246,457 | 229,583 | 236,000 | 222,429 |
| Average gross loans and acceptances: Residential mortgages | 31 | 103,047 | 101,969 | 100,746 | 100,250 | 100,178 | 99,987 | 99,713 | 99,724 | 100,326 | 103,047 | 100,178 | 100,790 | 99,939 |
| Consumer instalment and other personal | 32 | 48,247 | 47,600 | 46,822 | 46,230 | 45,988 | 45,662 | 45,248 | 45,114 | 45,386 | 48,247 | 45,988 | 46,663 | 45,355 |
| Credit cards (2) | 33 | 9,440 | 9,255 | 9,143 | 8,604 | 8,792 | 8,673 | 8,650 | 8,344 | 8,566 | 9,440 | 8,792 | 8,951 | 8,560 |
| Business and government | 34 | 86,687 | 84,571 | 82,343 | 79,500 | 75,490 | 72,397 | 70,949 | 68,703 | 65,677 | 86,687 | 75,490 | 80,485 | 69,438 |
| Total average gross loans and acceptances | 35 | 247,421 | 243,395 | 239,054 | 234,584 | 230,448 | 226,719 | 224,560 | 221,885 | 219,955 | 247,421 | 230,448 | 236,889 | 223,292 |
| Average deposits: Individual | 36 | 118,718 | 115,166 | 111,533 | 107,504 | 104,175 | 101,036 | 99,494 | 98,374 | 98,402 | 118,718 | 104,175 | 109,612 | 99,335 |
| Business and government | 37 | 72,744 | 68,809 | 65,560 | 63,647 | 63,975 | 61,444 | 60,324 | 59,658 | 59,150 | 72,744 | 63,975 | 65,513 | 60,148 |
| Total average deposits | 38 | 191,462 | 183,975 | 177,093 | 171,151 | 168,150 | 162,480 | 159,818 | 158,032 | 157,552 | 191,462 | 168,150 | 175,125 | 159,483 |
| Number of full-time equivalent employees | 39 | 14,828 | 14,638 | 15,062 | 14,954 | 15,193 | 14,704 | 14,896 | 14,655 | 14,780 | 14,828 | 15,193 | 14,638 | 14,704 |

(1) Operating groups have been allocated capital at a consistent level in 2020 and 2019, and at a higher level than in 2018.

(2) Credit Cards include retail, small business and commercial cards.

U.S. P&C

SUMMARY INCOME STATEMENT AND HIGHLIGHTS

(\$ millions except as noted)

| | LINE # | 2020 Q1 | 2019 Q4 | 2019 Q3 | 2019 Q2 | 2019 Q1 | 2018 Q4 | 2018 Q3 | 2018 Q2 | 2018 Q1 | YTD 2020 | YTD 2019 | Fiscal 2019 | Fiscal 2018 |
|---|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------|----------|-------------|-------------|
| Net interest income (teb) | 1 | 1,051 | 1,056 | 1,066 | 1,035 | 1,059 | 1,011 | 993 | 937 | 903 | 1,051 | 1,059 | 4,216 | 3,844 |
| Non-interest revenue | 2 | 305 | 304 | 298 | 281 | 279 | 279 | 280 | 269 | 268 | 305 | 279 | 1,162 | 1,096 |
| Total revenue (teb) | 3 | 1,356 | 1,360 | 1,364 | 1,316 | 1,338 | 1,290 | 1,273 | 1,206 | 1,171 | 1,356 | 1,338 | 5,378 | 4,940 |
| Provision for credit losses on impaired loans | 4 | 132 | 66 | 61 | 18 | 15 | 61 | 54 | 66 | 77 | 132 | 15 | 160 | 258 |
| Provision for (recovery of) credit losses on performing loans | 5 | 17 | 4 | 37 | 5 | (9) | 18 | (14) | (12) | (30) | 17 | (9) | 37 | (38) |
| Total provision for credit losses | 6 | 149 | 70 | 98 | 23 | 6 | 79 | 40 | 54 | 47 | 149 | 6 | 197 | 220 |
| Net interest and non-interest revenue (teb), net of PCL | 7 | 1,207 | 1,290 | 1,266 | 1,293 | 1,332 | 1,211 | 1,233 | 1,152 | 1,124 | 1,207 | 1,332 | 5,181 | 4,720 |
| Non-interest expense | 8 | 761 | 790 | 804 | 775 | 767 | 773 | 773 | 711 | 707 | 761 | 767 | 3,136 | 2,964 |
| Income before taxes | 9 | 446 | 500 | 462 | 518 | 565 | 438 | 460 | 441 | 417 | 446 | 565 | 2,045 | 1,756 |
| Provision for income taxes (teb) | 10 | 95 | 107 | 94 | 112 | 121 | 64 | 97 | 93 | 105 | 95 | 121 | 434 | 359 |
| Net income | 11 | 351 | 393 | 368 | 406 | 444 | 374 | 363 | 348 | 312 | 351 | 444 | 1,611 | 1,397 |
| Adjusted net income | 12 | 361 | 404 | 379 | 417 | 454 | 385 | 375 | 359 | 323 | 361 | 454 | 1,654 | 1,442 |
| Average assets | 13 | 132,639 | 132,320 | 129,098 | 124,679 | 119,997 | 115,531 | 112,884 | 108,577 | 104,167 | 132,639 | 119,997 | 126,539 | 110,303 |
| Average earning assets | 14 | 125,181 | 125,354 | 122,228 | 117,554 | 113,354 | 108,724 | 106,121 | 101,728 | 96,943 | 125,181 | 113,354 | 119,640 | 103,393 |
| Average net loans and acceptances | 15 | 118,491 | 118,476 | 115,439 | 110,690 | 106,939 | 102,853 | 100,044 | 95,416 | 91,006 | 118,491 | 106,939 | 112,904 | 97,345 |
| Average gross loans and acceptances | 16 | 119,275 | 119,217 | 116,168 | 111,387 | 107,636 | 103,549 | 100,742 | 96,109 | 91,541 | 119,275 | 107,636 | 113,620 | 98,000 |
| Average deposits | 17 | 114,693 | 110,002 | 106,831 | 105,240 | 104,810 | 96,122 | 91,853 | 89,981 | 84,973 | 114,693 | 104,810 | 106,733 | 90,738 |
| Number of full-time equivalent employees | 18 | 6,694 | 6,828 | 6,823 | 6,879 | 6,965 | 7,219 | 7,180 | 7,047 | 7,023 | 6,694 | 6,965 | 6,828 | 7,219 |

\$USD Equivalent

| | | | | | | | | | | | | | | |
|---|----|---------|--------|--------|--------|--------|--------|--------|--------|--------|---------|--------|--------|--------|
| Net interest income (teb) | 19 | 798 | 798 | 804 | 778 | 793 | 775 | 762 | 728 | 719 | 798 | 793 | 3,173 | 2,984 |
| Non-interest revenue | 20 | 232 | 230 | 225 | 211 | 209 | 214 | 214 | 210 | 213 | 232 | 209 | 875 | 851 |
| Total revenue (teb) | 21 | 1,030 | 1,028 | 1,029 | 989 | 1,002 | 989 | 976 | 938 | 932 | 1,030 | 1,002 | 4,048 | 3,835 |
| Provision for credit losses on impaired loans | 22 | 100 | 51 | 45 | 13 | 12 | 46 | 42 | 51 | 62 | 100 | 12 | 121 | 201 |
| Provision for (recovery of) credit losses on performing loans | 23 | 13 | 3 | 28 | 4 | (7) | 14 | (11) | (9) | (25) | 13 | (7) | 28 | (31) |
| Total provision for credit losses | 24 | 113 | 54 | 73 | 17 | 5 | 60 | 31 | 42 | 37 | 113 | 5 | 149 | 170 |
| Net interest and non-interest revenue (teb), net of PCL | 25 | 917 | 974 | 956 | 972 | 997 | 929 | 945 | 896 | 895 | 917 | 997 | 3,899 | 3,665 |
| Non-interest expense | 26 | 578 | 597 | 606 | 582 | 575 | 593 | 593 | 553 | 562 | 578 | 575 | 2,360 | 2,301 |
| Income before taxes | 27 | 339 | 377 | 350 | 390 | 422 | 336 | 352 | 343 | 333 | 339 | 422 | 1,539 | 1,364 |
| Provision for income taxes (teb) | 28 | 72 | 80 | 72 | 85 | 90 | 50 | 73 | 72 | 84 | 72 | 90 | 327 | 279 |
| Net income | 29 | 267 | 297 | 278 | 305 | 332 | 286 | 279 | 271 | 249 | 267 | 332 | 1,212 | 1,085 |
| Adjusted net income | 30 | 275 | 305 | 286 | 313 | 340 | 295 | 288 | 279 | 258 | 275 | 340 | 1,244 | 1,120 |
| Return on equity (1) | 31 | 9.2 % | 10.5 % | 9.8 % | 11.5 % | 12.3 % | 11.2 % | 10.9 % | 11.1 % | 10.0 % | 9.2 % | 12.3 % | 11.0 % | 10.8 % |
| Adjusted return on equity (1) | 32 | 9.5 % | 10.8 % | 10.1 % | 11.9 % | 12.6 % | 11.5 % | 11.3 % | 11.5 % | 10.4 % | 9.5 % | 12.6 % | 11.3 % | 11.2 % |
| Net interest margin on average earning assets (teb) | 33 | 3.34 % | 3.35 % | 3.46 % | 3.61 % | 3.71 % | 3.69 % | 3.71 % | 3.78 % | 3.70 % | 3.34 % | 3.71 % | 3.53 % | 3.72 % |
| Revenue growth | 34 | 2.8 % | 4.1 % | 5.3 % | 5.4 % | 7.6 % | 8.2 % | 8.9 % | 10.6 % | 12.3 % | 2.8 % | 7.6 % | 5.6 % | 9.9 % |
| Non-interest expense growth | 35 | 0.6 % | 0.7 % | 2.1 % | 5.4 % | 2.3 % | 5.1 % | 4.6 % | 3.3 % | 3.1 % | 0.6 % | 2.3 % | 2.6 % | 4.0 % |
| Adjusted non-interest expense | 36 | 568 | 586 | 595 | 571 | 565 | 582 | 582 | 542 | 550 | 568 | 565 | 2,317 | 2,256 |
| Adjusted non-interest expense growth | 37 | 0.7 % | 0.9 % | 2.3 % | 5.7 % | 2.5 % | 5.4 % | 4.8 % | 3.5 % | 3.3 % | 0.7 % | 2.5 % | 2.8 % | 4.3 % |
| Efficiency ratio (teb) | 38 | 56.1 % | 58.1 % | 58.9 % | 58.9 % | 57.4 % | 60.0 % | 60.7 % | 58.9 % | 60.3 % | 56.1 % | 57.4 % | 58.3 % | 60.0 % |
| Adjusted efficiency ratio (teb) | 39 | 55.2 % | 57.1 % | 57.9 % | 57.8 % | 56.3 % | 58.9 % | 59.6 % | 57.7 % | 59.1 % | 55.2 % | 56.3 % | 57.3 % | 58.8 % |
| Operating leverage | 40 | 2.2 % | 3.4 % | 3.2 % | 0.0 % | 5.3 % | 3.1 % | 4.3 % | 7.3 % | 9.2 % | 2.2 % | 5.3 % | 3.0 % | 5.9 % |
| Adjusted operating leverage | 41 | 2.1 % | 3.2 % | 3.0 % | (0.3)% | 5.1 % | 2.8 % | 4.1 % | 7.1 % | 9.0 % | 2.1 % | 5.1 % | 2.8 % | 5.6 % |
| PCL on impaired loans to average net loans and acceptances | 42 | 0.44 % | 0.22 % | 0.21 % | 0.06 % | 0.06 % | 0.24 % | 0.22 % | 0.28 % | 0.34 % | 0.44 % | 0.06 % | 0.14 % | 0.27 % |
| Net income growth | 43 | (19.7)% | 3.6 % | (0.3)% | 12.6 % | 33.5 % | 33.4 % | 35.3 % | 52.3 % | 36.2 % | (19.7)% | 33.5 % | 11.7 % | 38.9 % |
| Adjusted net income growth | 44 | (19.4)% | 3.3 % | (0.5)% | 11.9 % | 32.2 % | 32.0 % | 33.8 % | 49.7 % | 34.3 % | (19.4)% | 32.2 % | 11.1 % | 37.1 % |
| Average common equity (1) | 45 | 11,135 | 11,047 | 11,032 | 10,700 | 10,616 | 9,992 | 9,947 | 9,826 | 9,650 | 11,135 | 10,616 | 10,850 | 9,854 |
| Average assets | 46 | 100,781 | 99,942 | 97,293 | 93,747 | 89,869 | 88,553 | 86,614 | 84,445 | 82,843 | 100,781 | 89,869 | 95,225 | 85,623 |
| Average earning assets | 47 | 95,114 | 94,682 | 92,116 | 88,389 | 84,901 | 83,336 | 81,424 | 79,118 | 77,101 | 95,114 | 84,901 | 90,035 | 80,254 |
| Average net loans and acceptances | 48 | 90,030 | 89,488 | 87,000 | 83,225 | 80,095 | 78,835 | 76,761 | 74,208 | 72,378 | 90,030 | 80,095 | 84,966 | 75,557 |
| Average gross loans and acceptances: Personal | 49 | 15,905 | 15,697 | 15,121 | 14,582 | 14,614 | 14,759 | 14,601 | 14,340 | 14,170 | 15,905 | 14,614 | 15,007 | 14,469 |
| Commercial | 50 | 74,721 | 74,350 | 72,428 | 69,168 | 66,003 | 64,610 | 62,696 | 60,407 | 58,634 | 74,721 | 66,003 | 70,498 | 61,597 |
| Total average gross loans and acceptances | 51 | 90,626 | 90,047 | 87,549 | 83,750 | 80,617 | 79,369 | 77,297 | 74,747 | 72,804 | 90,626 | 80,617 | 85,505 | 76,066 |
| Average deposits: Personal | 52 | 47,303 | 46,299 | 45,859 | 45,076 | 43,274 | 42,365 | 41,393 | 39,708 | 38,530 | 47,303 | 43,274 | 45,127 | 40,505 |
| Commercial | 53 | 39,852 | 36,786 | 34,661 | 34,055 | 35,216 | 31,303 | 29,085 | 30,274 | 29,053 | 39,852 | 35,216 | 35,189 | 29,926 |
| Total average deposits | 54 | 87,155 | 83,085 | 80,520 | 79,131 | 78,490 | 73,668 | 70,478 | 69,982 | 67,583 | 87,155 | 78,490 | 80,316 | 70,431 |

(1) Operating groups have been allocated capital at a consistent level in 2020 and 2019, and at a higher level than in 2018.

BMO WEALTH MANAGEMENT
SUMMARY INCOME STATEMENT AND HIGHLIGHTS

| | LINE # | 2020 Q1 | 2019 Q4 | 2019 Q3 | 2019 Q2 | 2019 Q1 | 2018 Q4 | 2018 Q3 | 2018 Q2 | 2018 Q1 | YTD 2020 | YTD 2019 | Fiscal 2019 | Fiscal 2018 |
|--|-----------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Net interest income | 1 | 231 | 236 | 237 | 230 | 232 | 210 | 212 | 204 | 200 | 231 | 232 | 935 | 826 |
| Non-interest revenue | 2 | 1,794 | 1,331 | 1,876 | 1,612 | 1,908 | 1,361 | 1,328 | 1,380 | 1,406 | 1,794 | 1,908 | 6,727 | 5,475 |
| Total revenue | 3 | 2,025 | 1,567 | 2,113 | 1,842 | 2,140 | 1,571 | 1,540 | 1,584 | 1,606 | 2,025 | 2,140 | 7,662 | 6,301 |
| Provision for (recovery of) credit losses on impaired loans | 4 | - | 1 | - | (1) | 2 | 2 | 2 | 1 | 1 | - | 2 | 2 | 6 |
| Provision for (recovery of) credit losses on performing loans | 5 | 3 | (1) | (2) | 1 | - | 1 | 2 | (1) | (2) | 3 | - | (2) | - |
| Total provision for (recovery of) credit losses | 6 | 3 | - | (2) | - | 2 | 3 | 4 | - | (1) | 3 | 2 | - | 6 |
| Net interest and non-interest revenue, net of PCL | 7 | 2,022 | 1,567 | 2,115 | 1,842 | 2,138 | 1,568 | 1,536 | 1,584 | 1,607 | 2,022 | 2,138 | 7,662 | 6,295 |
| Insurance claims, commissions and changes in policy benefit liabilities (CCPB) | 8 | 716 | 335 | 887 | 561 | 926 | 390 | 269 | 332 | 361 | 716 | 926 | 2,709 | 1,352 |
| Non-interest expense | 9 | 912 | 860 | 885 | 882 | 896 | 883 | 877 | 862 | 895 | 912 | 896 | 3,523 | 3,517 |
| Income before taxes | 10 | 394 | 372 | 343 | 399 | 316 | 295 | 390 | 390 | 351 | 394 | 316 | 1,430 | 1,426 |
| Provision for income taxes | 11 | 103 | 106 | 93 | 94 | 78 | 76 | 99 | 94 | 85 | 103 | 78 | 371 | 354 |
| Net income | 12 | 291 | 266 | 250 | 305 | 238 | 219 | 291 | 296 | 266 | 291 | 238 | 1,059 | 1,072 |
| Traditional Wealth businesses net income | 13 | 209 | 236 | 226 | 226 | 173 | 192 | 202 | 227 | 184 | 209 | 173 | 861 | 805 |
| Insurance net income | 14 | 82 | 30 | 24 | 79 | 65 | 27 | 89 | 69 | 82 | 82 | 65 | 198 | 267 |
| Adjusted net income | 15 | 300 | 300 | 258 | 315 | 248 | 229 | 301 | 307 | 276 | 300 | 248 | 1,121 | 1,113 |
| Traditional Wealth businesses net income | 16 | 218 | 245 | 234 | 236 | 183 | 202 | 212 | 238 | 194 | 218 | 183 | 898 | 846 |
| Insurance net income | 17 | 82 | 55 | 24 | 79 | 65 | 27 | 89 | 69 | 82 | 82 | 65 | 223 | 267 |
| Return on equity (1) | 18 | 18.4 % | 16.6 % | 15.3 % | 19.7 % | 15.3 % | 14.0 % | 18.8 % | 20.3 % | 18.3 % | 18.4 % | 15.3 % | 16.7 % | 17.8 % |
| Adjusted return on equity (1) | 19 | 19.0 % | 18.7 % | 15.9 % | 20.4 % | 15.9 % | 14.7 % | 19.5 % | 21.1 % | 19.0 % | 19.0 % | 15.9 % | 17.7 % | 18.5 % |
| Revenue, net of CCPB | 20 | 1,309 | 1,232 | 1,226 | 1,281 | 1,214 | 1,181 | 1,271 | 1,252 | 1,245 | 1,309 | 1,214 | 4,953 | 4,949 |
| Revenue growth, net of CCPB | 21 | 7.9 % | 4.4 % | (3.6)% | 2.4 % | (2.5)% | 6.1 % | 6.9 % | 7.6 % | 2.4 % | 7.9 % | (2.5)% | 0.1 % | 5.7 % |
| Adjusted CCPB | 22 | 716 | 310 | 887 | 561 | 926 | 390 | 269 | 332 | 361 | 716 | 926 | 2,684 | 1,352 |
| Revenue, net of adjusted CCPB | 23 | 1,309 | 1,257 | 1,226 | 1,281 | 1,214 | 1,181 | 1,271 | 1,252 | 1,245 | 1,309 | 1,214 | 4,978 | 4,949 |
| Revenue growth, net of adjusted CCPB | 24 | 7.9 % | 6.5 % | (3.6)% | 2.4 % | (2.5)% | 6.1 % | 6.9 % | 7.6 % | 2.4 % | 7.9 % | (2.5)% | 0.6 % | 5.7 % |
| Non-interest expense growth | 25 | 1.8 % | (2.6)% | 1.0 % | 2.4 % | 0.0 % | 4.9 % | 5.2 % | 4.6 % | 4.4 % | 1.8 % | 0.0 % | 0.2 % | 4.8 % |
| Adjusted non-interest expense | 26 | 901 | 849 | 874 | 870 | 883 | 870 | 864 | 849 | 882 | 901 | 883 | 3,476 | 3,465 |
| Adjusted non-interest expense growth | 27 | 2.0 % | (2.4)% | 1.2 % | 2.5 % | 0.1 % | 5.6 % | 5.9 % | 6.3 % | 5.3 % | 2.0 % | 0.1 % | 0.3 % | 5.8 % |
| Efficiency ratio, net of CCPB | 28 | 69.7 % | 69.8 % | 72.2 % | 68.9 % | 73.8 % | 74.8 % | 68.9 % | 68.9 % | 71.9 % | 69.7 % | 73.8 % | 71.1 % | 71.1 % |
| Adjusted efficiency ratio, net of CCPB | 29 | 68.8 % | 67.5 % | 71.3 % | 67.9 % | 72.8 % | 73.7 % | 67.9 % | 67.8 % | 70.9 % | 68.8 % | 72.8 % | 69.8 % | 70.0 % |
| Operating leverage, net of CCPB | 30 | 6.1 % | 7.0 % | (4.6)% | 0.0 % | (2.5)% | 1.2 % | 1.7 % | 3.0 % | (2.0)% | 6.1 % | (2.5)% | (0.1)% | 0.9 % |
| Adjusted operating leverage, net of CCPB | 31 | 5.9 % | 8.9 % | (4.8)% | (0.1)% | (2.6)% | 0.5 % | 1.0 % | 1.3 % | (2.9)% | 5.9 % | (2.6)% | 0.3 % | (0.1)% |
| PCL on impaired loans to average net loans and acceptances | 32 | 0.01 % | 0.02 % | (0.01)% | (0.01)% | 0.03 % | 0.05 % | 0.04 % | 0.02 % | 0.03 % | 0.01 % | 0.03 % | 0.01 % | 0.03 % |
| Net income growth | 33 | 22.2 % | 22.0 % | (14.4)% | 3.2 % | (10.4)% | 25.3 % | 8.4 % | 16.9 % | (1.1)% | 22.2 % | (10.4)% | (1.1)% | 11.0 % |
| Adjusted net income growth | 34 | 20.9 % | 31.3 % | (14.4)% | 2.8 % | (10.2)% | 21.2 % | 6.5 % | 11.7 % | (2.9)% | 20.9 % | (10.2)% | 0.8 % | 8.0 % |
| Average common equity (1) | 35 | 6,251 | 6,356 | 6,427 | 6,324 | 6,175 | 6,157 | 6,106 | 5,946 | 5,744 | 6,251 | 6,175 | 6,321 | 5,989 |
| Average assets | 36 | 44,219 | 42,750 | 41,891 | 40,402 | 38,744 | 37,510 | 36,595 | 35,246 | 34,281 | 44,219 | 38,744 | 40,951 | 35,913 |
| Average net loans and acceptances | 37 | 25,402 | 24,628 | 24,036 | 23,006 | 22,264 | 21,531 | 20,706 | 19,752 | 19,032 | 25,402 | 22,264 | 23,487 | 20,260 |
| Average gross loans and acceptances | 38 | 25,433 | 24,660 | 24,068 | 23,039 | 22,296 | 21,559 | 20,736 | 19,784 | 19,065 | 25,433 | 22,296 | 23,519 | 20,290 |
| Average deposits | 39 | 39,413 | 38,123 | 36,190 | 36,063 | 35,288 | 33,968 | 34,327 | 34,717 | 34,008 | 39,413 | 35,288 | 36,419 | 34,251 |
| Assets under administration (2) | 40 | 410,544 | 393,576 | 391,622 | 396,774 | 377,528 | 382,839 | 394,513 | 386,493 | 379,664 | 410,544 | 377,528 | 393,576 | 382,839 |
| Assets under management | 41 | 482,268 | 471,160 | 464,711 | 465,468 | 438,540 | 438,274 | 451,216 | 439,193 | 435,504 | 482,268 | 438,540 | 471,160 | 438,274 |
| Number of full-time equivalent employees | 42 | 6,315 | 6,374 | 6,480 | 6,368 | 6,359 | 6,452 | 6,502 | 6,375 | 6,361 | 6,315 | 6,359 | 6,374 | 6,452 |

U.S. Segment Information (\$CAD equivalent)

| | | | | | | | | | | | | | | |
|---|-----------|-----------|-----------|-----------|-----------|-----------|----------|----------|-----------|-----------|-----------|-----------|------------|-----------|
| Total revenue | 43 | 205 | 202 | 204 | 203 | 206 | 185 | 188 | 203 | 197 | 205 | 206 | 815 | 773 |
| Total provision for (recovery of) credit losses | 44 | (1) | 5 | (3) | 2 | (2) | - | 4 | 3 | 1 | (1) | (2) | 2 | 8 |
| Net interest and non-interest revenue, net of PCL | 45 | 206 | 197 | 207 | 201 | 208 | 185 | 184 | 200 | 196 | 206 | 208 | 813 | 765 |
| Non-interest expense | 46 | 170 | 165 | 171 | 168 | 176 | 186 | 175 | 160 | 165 | 170 | 176 | 680 | 686 |
| Income (loss) before taxes | 47 | 36 | 32 | 36 | 33 | 32 | (1) | 9 | 40 | 31 | 36 | 32 | 133 | 79 |
| Provision for (recovery of) income taxes | 48 | 10 | 8 | 8 | 9 | 6 | (9) | 6 | 9 | 9 | 10 | 6 | 31 | 15 |
| Net income | 49 | 26 | 24 | 28 | 24 | 26 | 8 | 3 | 31 | 22 | 26 | 26 | 102 | 64 |
| Adjusted net income | 50 | 28 | 27 | 30 | 27 | 29 | 11 | 6 | 34 | 25 | 28 | 29 | 113 | 76 |

USD Equivalent

| | | | | | | | | | | | | | | |
|---|-----------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Net interest income | 51 | 38 | 39 | 42 | 42 | 43 | 37 | 39 | 39 | 40 | 38 | 43 | 166 | 155 |
| Non-interest revenue | 52 | 117 | 113 | 112 | 110 | 112 | 104 | 105 | 119 | 117 | 117 | 112 | 447 | 445 |
| Total revenue | 53 | 155 | 152 | 154 | 152 | 155 | 141 | 144 | 158 | 157 | 155 | 155 | 613 | 600 |
| Total provision for (recovery of) credit losses | 54 | (1) | 3 | (2) | 2 | (2) | - | 3 | 2 | 1 | (1) | (2) | 1 | 6 |
| Net interest and non-interest revenue, net of PCL | 55 | 156 | 149 | 156 | 150 | 157 | 141 | 141 | 156 | 156 | 156 | 157 | 612 | 594 |
| Non-interest expense | 56 | 130 | 125 | 128 | 127 | 132 | 142 | 134 | 125 | 131 | 130 | 132 | 512 | 532 |
| Income (loss) before taxes | 57 | 26 | 24 | 28 | 23 | 25 | (1) | 7 | 31 | 25 | 26 | 25 | 100 | 62 |
| Provision for (recovery of) income taxes | 58 | 6 | 6 | 6 | 6 | 5 | (7) | 5 | 7 | 7 | 6 | 5 | 23 | 12 |
| Net income | 59 | 20 | 18 | 22 | 17 | 20 | 6 | 2 | 24 | 18 | 20 | 20 | 77 | 50 |
| Adjusted net income | 60 | 22 | 20 | 24 | 19 | 22 | 9 | 4 | 27 | 20 | 22 | 22 | 85 | 60 |
| Revenue growth | 61 | 0.5 % | 7.1 % | 7.5 % | (4.0)% | (1.2)% | (14.6)% | (13.4)% | (0.8)% | (0.5)% | 0.5% | (1.2)% | 2.1% | (7.5)% |
| Non-interest expense growth | 62 | (1.5)% | (12.2)% | (4.4)% | 1.8 % | 0.4 % | 3.0 % | (2.0)% | (7.3)% | (4.0)% | (1.5)% | 0.4% | (3.9)% | (2.5)% |
| Adjusted non-interest expense | 63 | 128 | 122 | 126 | 124 | 129 | 138 | 131 | 122 | 128 | 128 | 129 | 501 | 519 |
| Adjusted non-interest expense growth | 64 | (1.2)% | (12.2)% | (4.1)% | 2.3 % | 0.8 % | 3.9 % | (1.2)% | (6.6)% | (3.2)% | (1.2)% | 0.8% | (3.6)% | (1.8)% |
| Average net loans and acceptances | 65 | 4,337 | 4,278 | 4,297 | 4,170 | 3,879 | 3,845 | 3,664 | 3,527 | 3,436 | 4,337 | 3,879 | 4,156 | 3,619 |
| Average deposits | 66 | 6,582 | 6,268 | 5,662 | 5,627 | 5,613 | 5,567 | 5,603 | 5,902 | 5,924 | 6,582 | 5,613 | 5,794 | 5,748 |

(1) Operating groups have been allocated capital at a consistent level in 2020 and 2019, and at a higher level than in 2018.

(2) We have certain assets under management that are also administered by us and included in assets under administration.

BMO CAPITAL MARKETS

SUMMARY INCOME STATEMENT AND HIGHLIGHTS

(\$ millions except as noted)

| | LINE # | 2020 Q1 | 2019 Q4 | 2019 Q3 | 2019 Q2 | 2019 Q1 | 2018 Q4 | 2018 Q3 | 2018 Q2 | 2018 Q1 | YTD 2020 | YTD 2019 | Fiscal 2019 | Fiscal 2018 |
|---|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------|----------|-------------|-------------|
| Net interest income (teb) | 1 | 696 | 695 | 537 | 598 | 560 | 492 | 409 | 318 | 561 | 696 | 560 | 2,390 | 1,780 |
| Non-interest revenue | 2 | 673 | 484 | 670 | 638 | 577 | 646 | 702 | 732 | 528 | 673 | 577 | 2,369 | 2,608 |
| Total revenue (teb) | 3 | 1,369 | 1,179 | 1,207 | 1,236 | 1,137 | 1,138 | 1,111 | 1,050 | 1,089 | 1,369 | 1,137 | 4,759 | 4,388 |
| Provision for (recovery of) credit losses on impaired loans | 4 | 53 | 32 | 7 | 12 | 1 | (3) | 3 | (16) | (1) | 53 | 1 | 52 | (17) |
| Provision for (recovery of) credit losses on performing loans | 5 | (3) | 8 | 3 | 3 | 14 | (4) | 4 | 3 | (4) | (3) | 14 | 28 | (1) |
| Total provision for (recovery of) credit losses | 6 | 50 | 40 | 10 | 15 | 15 | (7) | 7 | (13) | (5) | 50 | 15 | 80 | (18) |
| Net interest and non-interest revenue (teb), net of PCL | 7 | 1,319 | 1,139 | 1,197 | 1,221 | 1,122 | 1,145 | 1,104 | 1,063 | 1,094 | 1,319 | 1,122 | 4,679 | 4,406 |
| Non-interest expense | 8 | 852 | 792 | 799 | 892 | 796 | 770 | 705 | 678 | 726 | 852 | 796 | 3,279 | 2,879 |
| Income before taxes | 9 | 467 | 347 | 398 | 329 | 326 | 375 | 399 | 385 | 368 | 467 | 326 | 1,400 | 1,527 |
| Provision for income taxes (teb) | 10 | 111 | 76 | 84 | 79 | 70 | 76 | 97 | 98 | 97 | 111 | 70 | 309 | 368 |
| Net income | 11 | 356 | 271 | 314 | 250 | 256 | 299 | 302 | 287 | 271 | 356 | 256 | 1,091 | 1,159 |
| Adjusted net income | 12 | 362 | 282 | 319 | 254 | 263 | 310 | 304 | 287 | 271 | 362 | 263 | 1,118 | 1,172 |
| Return on equity (1) | 13 | 12.9 % | 9.8 % | 11.3 % | 9.3 % | 9.1 % | 12.2 % | 13.3 % | 13.5 % | 12.7 % | 12.9 % | 9.1 % | 9.9 % | 12.9 % |
| Adjusted return on equity (1) | 14 | 13.1 % | 10.2 % | 11.5 % | 9.4 % | 9.4 % | 12.7 % | 13.4 % | 13.5 % | 12.7 % | 13.1 % | 9.4 % | 10.1 % | 13.0 % |
| Revenue growth | 15 | 20.4 % | 3.6 % | 8.7 % | 17.8 % | 4.4 % | 1.2 % | 4.7 % | (12.3)% | (10.9)% | 20.4 % | 4.4 % | 8.5 % | (4.7)% |
| Non-interest expense growth | 16 | 7.0 % | 3.0 % | 13.2 % | 31.6 % | 9.7 % | 11.9 % | 1.0 % | (2.3)% | (0.3)% | 7.0 % | 9.7 % | 13.9 % | 2.5 % |
| Adjusted non-interest expense | 17 | 844 | 778 | 793 | 886 | 787 | 756 | 703 | 677 | 726 | 844 | 787 | 3,244 | 2,862 |
| Adjusted non-interest expense growth | 18 | 7.3 % | 3.1 % | 12.7 % | 30.8 % | 8.5 % | 10.0 % | 0.7 % | (2.2)% | (0.2)% | 7.3 % | 8.5 % | 13.4 % | 2.0 % |
| Efficiency ratio (teb) | 19 | 62.3 % | 67.3 % | 66.2 % | 72.2 % | 70.0 % | 67.6 % | 63.5 % | 64.6 % | 66.7 % | 62.3 % | 70.0 % | 68.9 % | 65.6 % |
| Adjusted efficiency ratio (teb) | 20 | 61.7 % | 66.1 % | 65.6 % | 71.7 % | 69.2 % | 66.4 % | 63.3 % | 64.6 % | 66.6 % | 61.7 % | 69.2 % | 68.2 % | 65.2 % |
| Operating leverage | 21 | 13.4 % | 0.6 % | (4.5)% | (13.8)% | (5.3)% | (10.7)% | 3.7 % | (10.0)% | (10.6)% | 13.4 % | (5.3)% | (5.4)% | (7.2)% |
| Adjusted operating leverage | 22 | 13.1 % | 0.5 % | (4.0)% | (13.0)% | (4.1)% | (8.8)% | 4.0 % | (10.1)% | (10.7)% | 13.1 % | (4.1)% | (4.9)% | (6.7)% |
| PCL on impaired loans to average net loans and acceptances | 23 | 0.34 % | 0.20 % | 0.05 % | 0.08 % | 0.01 % | (0.02)% | 0.03 % | (0.14)% | (0.01)% | 0.34 % | 0.01 % | 0.09 % | (0.04)% |
| Net income growth | 24 | 39.1 % | (9.6)% | 4.1 % | (12.6)% | (5.8)% | (5.6)% | 6.8 % | (8.1)% | (26.2)% | 39.1 % | (5.8)% | (5.9)% | (9.4)% |
| Adjusted net income growth | 25 | 37.6 % | (9.3)% | 5.1 % | (11.2)% | (3.3)% | (2.3)% | 7.3 % | (8.2)% | (26.2)% | 37.6 % | (3.3)% | (4.7)% | (8.5)% |
| Average common equity (1) | 26 | 10,641 | 10,360 | 10,440 | 10,434 | 10,487 | 9,111 | 8,483 | 8,245 | 8,010 | 10,641 | 10,487 | 10,430 | 8,464 |
| Average assets | 27 | 351,330 | 342,025 | 343,292 | 344,723 | 340,535 | 317,915 | 312,635 | 303,066 | 295,672 | 351,330 | 340,535 | 342,626 | 307,357 |
| Average net loans and acceptances | 28 | 62,126 | 62,895 | 61,028 | 60,437 | 56,443 | 48,142 | 46,830 | 46,687 | 45,943 | 62,126 | 56,443 | 60,199 | 46,902 |
| Average gross loans and acceptances | 29 | 62,286 | 63,005 | 61,127 | 60,515 | 56,507 | 48,205 | 46,893 | 46,757 | 46,010 | 62,286 | 56,507 | 60,287 | 46,968 |
| Number of full-time equivalent employees | 30 | 2,724 | 2,772 | 2,836 | 2,760 | 2,743 | 2,714 | 2,632 | 2,542 | 2,557 | 2,724 | 2,743 | 2,772 | 2,714 |

U.S. Segment Information (\$CAD equivalent)

| | | | | | | | | | | | | | | |
|---|----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-------|-------|
| Total revenue (teb) | 31 | 610 | 559 | 529 | 538 | 512 | 438 | 400 | 380 | 395 | 610 | 512 | 2,138 | 1,613 |
| Total provision for (recovery of) credit losses | 32 | 44 | 30 | 1 | 14 | 16 | 4 | 17 | (6) | 3 | 44 | 16 | 61 | 18 |
| Net interest and non-interest revenue (teb), net of PCL | 33 | 566 | 529 | 528 | 524 | 496 | 434 | 383 | 386 | 392 | 566 | 496 | 2,077 | 1,595 |
| Non-interest expense | 34 | 383 | 381 | 404 | 419 | 388 | 361 | 314 | 297 | 300 | 383 | 388 | 1,592 | 1,272 |
| Income before taxes | 35 | 183 | 148 | 124 | 105 | 108 | 73 | 69 | 89 | 92 | 183 | 108 | 485 | 323 |
| Provision for income taxes (teb) | 36 | 44 | 34 | 20 | 24 | 20 | 7 | 16 | 23 | 25 | 44 | 20 | 98 | 71 |
| Net income | 37 | 139 | 114 | 104 | 81 | 88 | 66 | 53 | 66 | 67 | 139 | 88 | 387 | 252 |
| Adjusted net income | 38 | 144 | 124 | 109 | 85 | 95 | 77 | 55 | 66 | 67 | 144 | 95 | 413 | 265 |

\$USD Equivalent

| | | | | | | | | | | | | | | |
|---|----|---------|---------|---------|---------|---------|---------|---------|---------|--------|---------|---------|---------|--------|
| Net interest income (teb) | 39 | 233 | 256 | 172 | 194 | 158 | 105 | 93 | 5 | 133 | 233 | 158 | 780 | 336 |
| Non-interest revenue | 40 | 231 | 165 | 228 | 210 | 226 | 230 | 214 | 290 | 182 | 231 | 226 | 829 | 916 |
| Total revenue (teb) | 41 | 464 | 421 | 400 | 404 | 384 | 335 | 307 | 295 | 315 | 464 | 384 | 1,609 | 1,252 |
| Provision for (recovery of) credit losses on impaired loans | 42 | 30 | 23 | 5 | 9 | 1 | 2 | 5 | (3) | - | 30 | 1 | 38 | 4 |
| Provision for (recovery of) credit losses on performing loans | 43 | 3 | - | (5) | 2 | 11 | 1 | 8 | (1) | 2 | 3 | 11 | 8 | 10 |
| Total provision for (recovery of) credit losses | 44 | 33 | 23 | - | 11 | 12 | 3 | 13 | (4) | 2 | 33 | 12 | 46 | 14 |
| Net interest and non-interest revenue (teb), net of PCL | 45 | 431 | 398 | 400 | 393 | 372 | 332 | 294 | 299 | 313 | 431 | 372 | 1,563 | 1,238 |
| Non-interest expense | 46 | 291 | 288 | 304 | 314 | 291 | 276 | 242 | 230 | 239 | 291 | 291 | 1,197 | 987 |
| Income before taxes | 47 | 140 | 110 | 96 | 79 | 81 | 56 | 52 | 69 | 74 | 140 | 81 | 366 | 251 |
| Provision for income taxes (teb) | 48 | 34 | 24 | 17 | 18 | 15 | 5 | 12 | 17 | 21 | 34 | 15 | 74 | 55 |
| Net income | 49 | 106 | 86 | 79 | 61 | 66 | 51 | 40 | 52 | 53 | 106 | 66 | 292 | 196 |
| Adjusted net income | 50 | 110 | 94 | 83 | 64 | 71 | 59 | 41 | 52 | 53 | 110 | 71 | 312 | 205 |
| Revenue growth | 51 | 20.8 % | 26.0 % | 30.3 % | 36.6 % | 22.0 % | 0.0 % | (1.2)% | (11.2)% | (8.0)% | 20.8 % | 22.0 % | 28.6 % | (5.2)% |
| Non-interest expense growth | 52 | 0.0 % | 4.1 % | 26.0 % | 36.3 % | 21.8 % | 18.8 % | (1.3)% | 2.8 % | 4.9 % | 0.0 % | 21.8 % | 21.3 % | 6.3 % |
| Adjusted non-interest expense | 53 | 286 | 278 | 299 | 310 | 284 | 266 | 240 | 229 | 239 | 286 | 284 | 1,171 | 974 |
| Adjusted non-interest expense growth | 54 | 0.6 % | 4.4 % | 25.0 % | 34.7 % | 19.1 % | 14.4 % | (1.9)% | 3.1 % | 5.1 % | 0.6 % | 19.1 % | 20.2 % | 5.1 % |
| Average assets | 55 | 113,812 | 108,136 | 107,011 | 107,198 | 106,395 | 103,312 | 102,260 | 95,587 | 91,815 | 113,812 | 106,395 | 107,185 | 98,265 |
| Average net loans and acceptances | 56 | 23,509 | 22,948 | 21,996 | 21,264 | 18,834 | 15,787 | 15,642 | 14,953 | 14,601 | 23,509 | 18,834 | 21,260 | 15,249 |
| Average gross loans and acceptances | 57 | 23,590 | 22,998 | 22,044 | 21,301 | 18,867 | 15,816 | 15,668 | 14,979 | 14,624 | 23,590 | 18,867 | 21,302 | 15,275 |

(1) Operating groups have been allocated capital at a consistent level in 2020 and 2019, and at a higher level than in 2018.

CORPORATE SERVICES, INCLUDING TECHNOLOGY AND OPERATIONS
SUMMARY INCOME STATEMENT AND HIGHLIGHTS

| | LINE # | 2020 Q1 | 2019 Q4 | 2019 Q3 | 2019 Q2 | 2019 Q1 | 2018 Q4 | 2018 Q3 | 2018 Q2 | 2018 Q1 | YTD 2020 | YTD 2019 | Fiscal 2019 | Fiscal 2018 |
|--|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------|----------|-------------|-------------|
| Net interest income before Group teb offset | 1 | (69) | (89) | (49) | (57) | (47) | (53) | (74) | (71) | (47) | (69) | (47) | (242) | (245) |
| Group teb offset (1) | 2 | (78) | (77) | (74) | (78) | (67) | (67) | (62) | (61) | (123) | (78) | (67) | (296) | (313) |
| Net interest income | 3 | (147) | (166) | (123) | (135) | (114) | (120) | (136) | (132) | (170) | (147) | (114) | (538) | (558) |
| Non-interest revenue | 4 | 62 | 69 | 62 | 41 | 66 | 77 | 77 | 50 | 44 | 62 | 66 | 238 | 248 |
| Total revenue | 5 | (85) | (97) | (61) | (94) | (48) | (43) | (59) | (82) | (126) | (85) | (48) | (300) | (310) |
| Provision for (recovery of) credit losses on impaired loans | 6 | 1 | (2) | 1 | (1) | (5) | (1) | (2) | (10) | - | 1 | (5) | (7) | (13) |
| Provision for (recovery of) credit losses on performing loans | 7 | (6) | - | (5) | 1 | (1) | (2) | - | 1 | (1) | (6) | (1) | (5) | (2) |
| Total provision for (recovery of) credit losses | 8 | (5) | (2) | (4) | - | (6) | (3) | (2) | (9) | (1) | (5) | (6) | (12) | (15) |
| Net interest and non-interest revenue, net of PCL | 9 | (80) | (95) | (57) | (94) | (42) | (40) | (57) | (73) | (125) | (80) | (42) | (288) | (295) |
| Non-interest expense | 10 | 158 | 569 | 42 | 103 | 142 | (158) | 79 | 375 | 140 | 158 | 142 | 856 | 436 |
| Income (loss) before taxes | 11 | (238) | (664) | (99) | (197) | (184) | 118 | (136) | (448) | (265) | (238) | (184) | (1,144) | (731) |
| Provision for (recovery of) income taxes (teb) before Group teb offset | 12 | (54) | (141) | - | (39) | (41) | 56 | (12) | (114) | 381 | (54) | (41) | (221) | 311 |
| Group teb offset (1) | 13 | (78) | (77) | (74) | (78) | (67) | (67) | (62) | (61) | (123) | (78) | (67) | (296) | (313) |
| Provision for (recovery of) income taxes | 14 | (132) | (218) | (74) | (117) | (108) | (11) | (74) | (175) | 258 | (132) | (108) | (517) | (2) |
| Net income (loss) | 15 | (106) | (446) | (25) | (80) | (76) | 129 | (62) | (273) | (523) | (106) | (76) | (627) | (729) |
| Adjusted net loss | 16 | (106) | (89) | (25) | (80) | (76) | (70) | (57) | (79) | (95) | (106) | (76) | (270) | (301) |
| Adjusted non-interest expense | 17 | 158 | 85 | 42 | 103 | 142 | 113 | 73 | 111 | 136 | 158 | 142 | 372 | 433 |
| Average common equity (2) | 18 | 3,544 | 4,588 | 3,684 | 3,207 | 2,338 | 3,974 | 4,225 | 4,005 | 5,332 | 3,544 | 2,338 | 3,456 | 4,387 |
| Average assets | 19 | 105,404 | 93,157 | 82,734 | 75,762 | 89,609 | 82,841 | 76,954 | 73,836 | 71,932 | 105,404 | 89,609 | 85,395 | 76,412 |
| Average deposits | 20 | 89,139 | 88,700 | 85,993 | 85,013 | 82,259 | 81,688 | 76,787 | 72,722 | 70,451 | 89,139 | 82,259 | 85,495 | 75,434 |
| Number of full-time equivalent employees | 21 | 14,686 | 14,901 | 15,122 | 14,794 | 14,622 | 14,365 | 14,515 | 14,477 | 14,426 | 14,686 | 14,622 | 14,901 | 14,365 |

U.S. Segment Information (\$CAD equivalent)

| | | | | | | | | | | | | | | |
|--|----|-------|-------|------|------|------|------|------|-------|-------|-------|------|-------|-------|
| Total revenue | 22 | (39) | (24) | - | (27) | 2 | (12) | (5) | (19) | (17) | (39) | 2 | (49) | (53) |
| Total provision for (recovery of) credit losses | 23 | (2) | (1) | - | - | (5) | (3) | (4) | (8) | (1) | (2) | (5) | (6) | (16) |
| Net interest and non-interest revenue, net of PCL | 24 | (37) | (23) | - | (27) | 7 | (9) | (1) | (11) | (16) | (37) | 7 | (43) | (37) |
| Non-interest expense | 25 | 71 | 172 | 8 | 31 | 42 | 62 | 7 | 108 | 73 | 71 | 42 | 253 | 250 |
| Loss before taxes | 26 | (108) | (195) | (8) | (58) | (35) | (71) | (8) | (119) | (89) | (108) | (35) | (296) | (287) |
| Provision for (recovery of) income taxes (teb) before Group teb offset | 27 | (34) | (37) | 7 | (11) | (10) | - | (1) | (30) | 409 | (34) | (10) | (51) | 378 |
| Group teb offset (1) | 28 | (10) | (12) | (11) | (12) | (13) | (12) | (11) | (11) | (18) | (10) | (13) | (48) | (52) |
| Provision for (recovery of) income taxes | 29 | (44) | (49) | (4) | (23) | (23) | (12) | (12) | (41) | 391 | (44) | (23) | (99) | 326 |
| Net income (loss) | 30 | (64) | (146) | (4) | (35) | (12) | (59) | 4 | (78) | (480) | (64) | (12) | (197) | (613) |
| Adjusted net income (loss) | 31 | (64) | (33) | (4) | (35) | (12) | (54) | 8 | (37) | (53) | (64) | (12) | (84) | (136) |
| Adjusted non-interest expense | 32 | 71 | 19 | 8 | 31 | 42 | 56 | 2 | 51 | 70 | 71 | 42 | 100 | 179 |

\$USD Equivalent

| | | | | | | | | | | | | | | |
|--|----|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Net interest income before Group teb offset | 33 | (43) | (47) | (27) | (23) | (16) | (23) | (22) | (26) | (18) | (43) | (16) | (113) | (89) |
| Group teb offset (1) | 34 | (8) | (9) | (8) | (9) | (10) | (9) | (8) | (9) | (14) | (8) | (10) | (36) | (40) |
| Net interest income | 35 | (51) | (56) | (35) | (32) | (26) | (32) | (30) | (35) | (32) | (51) | (26) | (149) | (129) |
| Non-interest revenue | 36 | 23 | 39 | 33 | 13 | 27 | 23 | 28 | 19 | 18 | 23 | 27 | 112 | 88 |
| Total revenue | 37 | (28) | (17) | (2) | (19) | 1 | (9) | (2) | (16) | (14) | (28) | 1 | (37) | (41) |
| Provision for (recovery of) credit losses on impaired loans | 38 | - | (1) | - | - | (3) | (2) | (2) | (7) | - | - | (3) | (4) | (11) |
| Provision for (recovery of) credit losses on performing loans | 39 | (1) | - | 1 | (1) | - | - | (1) | - | - | (1) | - | - | (1) |
| Total provision for (recovery of) credit losses | 40 | (1) | (1) | 1 | (1) | (3) | (2) | (3) | (7) | - | (1) | (3) | (4) | (12) |
| Net interest and non-interest revenue, net of PCL | 41 | (27) | (16) | (3) | (18) | 4 | (7) | 1 | (9) | (14) | (27) | 4 | (33) | (29) |
| Non-interest expense | 42 | 53 | 130 | 7 | 25 | 30 | 48 | 5 | 84 | 58 | 53 | 30 | 192 | 195 |
| Loss before taxes | 43 | (80) | (146) | (10) | (43) | (26) | (55) | (4) | (93) | (72) | (80) | (26) | (225) | (224) |
| Provision for (recovery of) income taxes (teb) before Group teb offset | 44 | (23) | (27) | 2 | (8) | (7) | (1) | 1 | (23) | 326 | (23) | (7) | (40) | 303 |
| Group teb offset (1) | 45 | (8) | (9) | (8) | (9) | (10) | (9) | (8) | (9) | (14) | (8) | (10) | (36) | (40) |
| Provision for (recovery of) income taxes | 46 | (31) | (36) | (6) | (17) | (17) | (10) | (7) | (32) | 312 | (31) | (17) | (76) | 263 |
| Net income (loss) | 47 | (49) | (110) | (4) | (26) | (9) | (45) | 3 | (61) | (384) | (49) | (9) | (149) | (487) |
| Adjusted net income (loss) | 48 | (49) | (24) | (4) | (26) | (9) | (42) | 7 | (29) | (43) | (49) | (9) | (63) | (107) |
| Adjusted non-interest expense | 49 | 53 | 14 | 7 | 25 | 30 | 44 | - | 41 | 55 | 53 | 30 | 76 | 140 |
| Average assets | 50 | 37,988 | 34,968 | 30,961 | 28,479 | 30,911 | 28,946 | 27,275 | 27,420 | 26,385 | 37,988 | 30,911 | 31,353 | 27,508 |

(1) See Notes to Users: Taxable Equivalent Basis on page 1.

(2) Operating groups have been allocated capital at a consistent level in 2020 and 2019, and at a higher level than in 2018.

NON-INTEREST REVENUE AND TRADING REVENUE

(\$ millions except as noted)

| | LINE # | 2020 Q1 | 2019 Q4 | 2019 Q3 | 2019 Q2 | 2019 Q1 | 2018 Q4 | 2018 Q3 | 2018 Q2 | 2018 Q1 | YTD 2020 | YTD 2019 | Fiscal 2019 | Fiscal 2018 |
|---|-----------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Non-Interest Revenue | | | | | | | | | | | | | | |
| Securities commissions and fees | 1 | 252 | 262 | 259 | 254 | 248 | 256 | 259 | 249 | 261 | 252 | 248 | 1,023 | 1,025 |
| Deposit and payment service charges | 2 | 304 | 314 | 309 | 290 | 291 | 290 | 291 | 277 | 276 | 304 | 291 | 1,204 | 1,134 |
| Trading revenue | 3 | 141 | (21) | 115 | 111 | 93 | 131 | 228 | 258 | 88 | 141 | 93 | 298 | 705 |
| Lending fees | 4 | 325 | 313 | 314 | 288 | 277 | 266 | 248 | 236 | 247 | 325 | 277 | 1,192 | 997 |
| Card fees | 5 | 99 | 107 | 109 | 116 | 105 | 111 | 117 | 112 | 88 | 99 | 105 | 437 | 428 |
| Investment management and custodial fees | 6 | 456 | 449 | 444 | 426 | 428 | 441 | 447 | 437 | 424 | 456 | 428 | 1,747 | 1,749 |
| Mutual fund revenue | 7 | 366 | 359 | 357 | 356 | 347 | 359 | 372 | 376 | 366 | 366 | 347 | 1,419 | 1,473 |
| Underwriting and advisory fees | 8 | 285 | 221 | 260 | 250 | 244 | 244 | 264 | 214 | 221 | 285 | 244 | 975 | 943 |
| Securities gains, other than trading | 9 | 64 | 68 | 90 | 42 | 49 | 83 | 51 | 38 | 67 | 64 | 49 | 249 | 239 |
| Foreign exchange gains, other than trading | 10 | 47 | 29 | 48 | 51 | 38 | 42 | 41 | 63 | 36 | 47 | 38 | 166 | 182 |
| Insurance revenue | 11 | 880 | 435 | 989 | 710 | 1,049 | 485 | 427 | 460 | 507 | 880 | 1,049 | 3,183 | 1,879 |
| Investments in associates and joint ventures | 12 | 26 | 39 | 31 | 52 | 29 | 38 | 44 | 41 | 44 | 26 | 29 | 151 | 167 |
| Other | 13 | 114 | 148 | 124 | 132 | 147 | 132 | 123 | 153 | 138 | 114 | 147 | 551 | 546 |
| Total non-interest revenue | 14 | 3,359 | 2,723 | 3,449 | 3,078 | 3,345 | 2,878 | 2,912 | 2,914 | 2,763 | 3,359 | 3,345 | 12,595 | 11,467 |
| Total non-interest revenue, net of CCPB | 15 | 2,643 | 2,388 | 2,562 | 2,517 | 2,419 | 2,488 | 2,643 | 2,582 | 2,402 | 2,643 | 2,419 | 9,886 | 10,115 |
| Total non-interest revenue, net of adjusted CCPB | 16 | 2,643 | 2,413 | 2,562 | 2,517 | 2,419 | 2,488 | 2,643 | 2,582 | 2,402 | 2,643 | 2,419 | 9,911 | 10,115 |
| Insurance revenue, net of CCPB | 17 | 164 | 100 | 102 | 149 | 123 | 95 | 158 | 128 | 146 | 164 | 123 | 474 | 527 |
| Insurance revenue, net of adjusted CCPB | 18 | 164 | 125 | 102 | 149 | 123 | 95 | 158 | 128 | 146 | 164 | 123 | 499 | 527 |
| Non-interest revenue-to-total revenue, net of CCPB | 19 | 43.8 % | 41.5 % | 44.3 % | 44.5 % | 43.3 % | 45.2 % | 47.8 % | 49.2 % | 45.5 % | 43.8 % | 43.3 % | 43.4 % | 46.9 % |

Interest and Non-Interest Trading Revenue (teb) (1)

| | | | | | | | | | | | | | | |
|--|-----------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|--------------|--------------|
| Interest rates | 20 | 249 | 203 | 122 | 294 | 81 | 103 | 101 | 100 | 133 | 249 | 81 | 700 | 437 |
| Foreign exchange | 21 | 110 | 102 | 99 | 89 | 111 | 90 | 95 | 100 | 92 | 110 | 111 | 401 | 377 |
| Equities | 22 | 179 | 89 | 184 | 73 | 180 | 199 | 177 | 164 | 169 | 179 | 180 | 526 | 709 |
| Commodities | 23 | 36 | 46 | 21 | 31 | 47 | 10 | 18 | 15 | 20 | 36 | 47 | 145 | 63 |
| Other | 24 | (6) | (7) | (7) | 10 | 10 | 31 | 44 | 1 | 19 | (6) | 10 | 6 | 95 |
| Total (teb) | 25 | 568 | 433 | 419 | 497 | 429 | 433 | 435 | 380 | 433 | 568 | 429 | 1,778 | 1,681 |
| Teb offset | 26 | 70 | 69 | 65 | 69 | 54 | 56 | 50 | 50 | 104 | 70 | 54 | 257 | 260 |
| Total trading revenue | 27 | 498 | 364 | 354 | 428 | 375 | 377 | 385 | 330 | 329 | 498 | 375 | 1,521 | 1,421 |
| Reported as: | | | | | | | | | | | | | | |
| Net interest income | 28 | 427 | 454 | 304 | 386 | 336 | 302 | 207 | 122 | 345 | 427 | 336 | 1,480 | 976 |
| Non-interest revenue - trading revenue | 29 | 141 | (21) | 115 | 111 | 93 | 131 | 228 | 258 | 88 | 141 | 93 | 298 | 705 |
| Total (teb) | 30 | 568 | 433 | 419 | 497 | 429 | 433 | 435 | 380 | 433 | 568 | 429 | 1,778 | 1,681 |
| Teb offset | 31 | 70 | 69 | 65 | 69 | 54 | 56 | 50 | 50 | 104 | 70 | 54 | 257 | 260 |
| Reported total trading revenue | 32 | 498 | 364 | 354 | 428 | 375 | 377 | 385 | 330 | 329 | 498 | 375 | 1,521 | 1,421 |

(1) Trading revenues presented on a tax equivalent basis. See Notes to Users: Taxable Equivalent Basis on page 1.

Trading revenues include interest and other income earned on trading securities and other cash instruments held in trading portfolios, less internal and external funding costs associated with trading-related derivatives and cash instruments, and realized and unrealized gains and losses on trading securities, other cash instruments, derivatives and foreign exchange activities.

Interest rates includes Canadian and other government securities, corporate debt instruments and interest rate derivatives.

Foreign exchange includes foreign exchange spot and foreign exchange derivatives contracts from our wholesale banking business.

Equities includes institutional equities and equity derivatives.

Commodities includes commodity swaps, forwards, and options contracts.

Other includes the impact of hedging exposures in our structural balance sheet and credit investment management activities.

NON-INTEREST EXPENSE

| | LINE # | 2020 Q1 | 2019 Q4 | 2019 Q3 | 2019 Q2 | 2019 Q1 | 2018 Q4 | 2018 Q3 | 2018 Q2 | 2018 Q1 | YTD 2020 | YTD 2019 | Fiscal 2019 | Fiscal 2018 |
|--|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------|----------|-------------|-------------|
|--|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------|----------|-------------|-------------|

(\$ millions except as noted)

Reported Non-Interest Expense

| | | | | | | | | | | | | | | |
|--------------------------------------|-----------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|---------------|
| Employee compensation | | | | | | | | | | | | | | |
| Salaries | 1 | 1,060 | 1,503 | 1,068 | 1,132 | 1,059 | 1,017 | 1,005 | 1,177 | 977 | 1,060 | 1,059 | 4,762 | 4,176 |
| Performance-based compensation | 2 | 731 | 641 | 632 | 618 | 719 | 640 | 605 | 579 | 686 | 731 | 719 | 2,610 | 2,510 |
| Employee benefits | 3 | 337 | 237 | 260 | 260 | 294 | (44) | 263 | 256 | 300 | 337 | 294 | 1,051 | 775 |
| Total employee compensation | 4 | 2,128 | 2,381 | 1,960 | 2,010 | 2,072 | 1,613 | 1,873 | 2,012 | 1,963 | 2,128 | 2,072 | 8,423 | 7,461 |
| Premises and equipment (1) | | | | | | | | | | | | | | |
| Rental of real estate | 5 | 53 | 172 | 140 | 144 | 139 | 135 | 134 | 132 | 125 | 53 | 139 | 595 | 526 |
| Premises, furniture and fixtures | 6 | 185 | 37 | 54 | 101 | 91 | 104 | 65 | 82 | 94 | 185 | 91 | 283 | 345 |
| Property taxes | 7 | 10 | 8 | 10 | 9 | 10 | 9 | 10 | 9 | 10 | 10 | 10 | 37 | 38 |
| Computer and equipment | 8 | 509 | 542 | 530 | 513 | 488 | 497 | 463 | 449 | 435 | 509 | 488 | 2,073 | 1,844 |
| Total premises and equipment | 9 | 757 | 759 | 734 | 767 | 728 | 745 | 672 | 672 | 664 | 757 | 728 | 2,988 | 2,753 |
| Amortization of intangible assets | 10 | 151 | 148 | 135 | 138 | 133 | 125 | 126 | 129 | 123 | 151 | 133 | 554 | 503 |
| Other expenses | | | | | | | | | | | | | | |
| Travel and business development | 11 | 121 | 134 | 142 | 143 | 126 | 150 | 126 | 130 | 113 | 121 | 126 | 545 | 519 |
| Communications | 12 | 79 | 72 | 72 | 78 | 74 | 70 | 70 | 75 | 67 | 79 | 74 | 296 | 282 |
| Professional fees | 13 | 133 | 165 | 141 | 141 | 121 | 160 | 144 | 143 | 125 | 133 | 121 | 568 | 572 |
| Other | 14 | 300 | 328 | 307 | 318 | 303 | 330 | 348 | 364 | 345 | 300 | 303 | 1,256 | 1,387 |
| Total other expenses | 15 | 633 | 699 | 662 | 680 | 624 | 710 | 688 | 712 | 650 | 633 | 624 | 2,665 | 2,760 |
| Reported non-interest expense | 16 | 3,669 | 3,987 | 3,491 | 3,595 | 3,557 | 3,193 | 3,359 | 3,525 | 3,400 | 3,669 | 3,557 | 14,630 | 13,477 |

Adjusted Non-Interest Expense (2)

| | | | | | | | | | | | | | | |
|--|-----------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|---------------|
| Employee compensation | | | | | | | | | | | | | | |
| Salaries | 17 | 1,060 | 1,055 | 1,067 | 1,131 | 1,057 | 1,012 | 1,002 | 954 | 976 | 1,060 | 1,057 | 4,310 | 3,944 |
| Performance-based compensation | 18 | 730 | 641 | 631 | 618 | 717 | 640 | 604 | 578 | 686 | 730 | 717 | 2,607 | 2,508 |
| Employee benefits | 19 | 337 | 237 | 260 | 260 | 294 | 233 | 263 | 256 | 300 | 337 | 294 | 1,051 | 1,052 |
| Total employee compensation | 20 | 2,127 | 1,933 | 1,958 | 2,009 | 2,068 | 1,885 | 1,869 | 1,788 | 1,962 | 2,127 | 2,068 | 7,968 | 7,504 |
| Premises and equipment (1) | | | | | | | | | | | | | | |
| Rental of real estate | 21 | 53 | 143 | 140 | 144 | 139 | 135 | 134 | 132 | 125 | 53 | 139 | 566 | 526 |
| Premises, furniture and fixtures | 22 | 185 | 29 | 54 | 101 | 91 | 104 | 65 | 82 | 94 | 185 | 91 | 275 | 345 |
| Property taxes | 23 | 10 | 8 | 10 | 9 | 10 | 9 | 10 | 9 | 10 | 10 | 10 | 37 | 38 |
| Computer and equipment | 24 | 509 | 541 | 529 | 512 | 487 | 490 | 459 | 447 | 433 | 509 | 487 | 2,069 | 1,829 |
| Total premises and equipment | 25 | 757 | 721 | 733 | 766 | 727 | 738 | 668 | 670 | 662 | 757 | 727 | 2,947 | 2,738 |
| Amortization of intangible assets | 26 | 122 | 110 | 106 | 108 | 102 | 94 | 98 | 100 | 95 | 122 | 102 | 426 | 387 |
| Other expenses | | | | | | | | | | | | | | |
| Travel and business development | 27 | 121 | 134 | 142 | 143 | 126 | 150 | 126 | 130 | 113 | 121 | 126 | 545 | 519 |
| Communications | 28 | 79 | 72 | 72 | 78 | 74 | 70 | 70 | 75 | 67 | 79 | 74 | 296 | 282 |
| Professional fees | 29 | 131 | 165 | 141 | 141 | 120 | 156 | 144 | 135 | 125 | 131 | 120 | 567 | 560 |
| Other | 30 | 300 | 328 | 307 | 318 | 303 | 328 | 348 | 334 | 344 | 300 | 303 | 1,256 | 1,354 |
| Total other expenses | 31 | 631 | 699 | 662 | 680 | 623 | 704 | 688 | 674 | 649 | 631 | 623 | 2,664 | 2,715 |
| Total adjusted non-interest expense | 32 | 3,637 | 3,463 | 3,459 | 3,563 | 3,520 | 3,421 | 3,323 | 3,232 | 3,368 | 3,637 | 3,520 | 14,005 | 13,344 |

(1) Effective the first quarter of 2020, the bank adopted IFRS 16. Prior periods have not been restated. Depreciation on the right-of-use asset has been recorded in premises, furniture and fixtures.

Previously most of our real estate leases were classified as operating leases with rent expense recorded in rental of real estate.

(2) Adjusted non-interest expense excludes acquisition-related costs (including integration of the acquired business), restructuring costs, amortization of acquisition-related intangible assets and benefit from the remeasurement of an employee benefit liability.

BALANCE SHEET

| (\$ millions) | LINE # | 2020 Q1 | 2019 Q4 | 2019 Q3 | 2019 Q2 | 2019 Q1 | 2018 Q4 | 2018 Q3 | 2018 Q2 | 2018 Q1 | INC/(DEC) VS LAST YEAR |
|--|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|------------------------|
| As At Balances | | | | | | | | | | | |
| Cash and Cash Equivalents | 1 | 45,742 | 48,803 | 38,938 | 35,839 | 40,470 | 42,142 | 41,072 | 35,922 | 41,159 | 5,272 13.0 % |
| Interest Bearing Deposits with Banks | 2 | 7,148 | 7,987 | 6,899 | 7,518 | 7,609 | 8,305 | 7,637 | 7,637 | 6,740 | (461) (6.1)% |
| Securities | 3 | 211,459 | 189,438 | 191,725 | 191,226 | 188,476 | 180,935 | 167,318 | 165,380 | 163,551 | 22,983 12.2 % |
| Securities Borrowed or Purchased Under Resale Agreements | 4 | 105,543 | 104,004 | 106,612 | 110,405 | 100,699 | 85,051 | 101,679 | 94,681 | 83,194 | 4,844 4.8 % |
| Loans | | | | | | | | | | | |
| Residential mortgages | 5 | 124,441 | 123,740 | 122,054 | 120,778 | 120,039 | 119,620 | 118,736 | 117,770 | 117,186 | 4,402 3.7 % |
| Non-residential mortgages | 6 | 15,926 | 15,731 | 15,541 | 15,287 | 14,455 | 14,017 | 13,217 | 12,528 | 11,608 | 1,471 10.2 % |
| Consumer instalment and other personal | 7 | 68,629 | 67,736 | 65,989 | 64,454 | 63,241 | 63,225 | 62,485 | 61,733 | 61,118 | 5,388 8.5 % |
| Credit cards | 8 | 8,763 | 8,859 | 8,749 | 8,467 | 8,187 | 8,329 | 8,236 | 8,175 | 7,994 | 576 7.0 % |
| Business and government | 9 | 214,977 | 211,878 | 207,316 | 205,966 | 193,310 | 180,439 | 174,747 | 170,342 | 160,380 | 21,667 11.2 % |
| Allowance for credit losses | 10 | 432,736 | 427,944 | 419,649 | 414,952 | 399,232 | 385,630 | 377,421 | 370,548 | 358,286 | 33,504 8.4 % |
| | 11 | (2,023) | (1,850) | (1,802) | (1,710) | (1,628) | (1,639) | (1,660) | (1,647) | (1,624) | (395) (24.3)% |
| Total net loans | 12 | 430,713 | 426,094 | 417,847 | 413,242 | 397,604 | 383,991 | 375,761 | 368,901 | 356,662 | 33,109 8.3 % |
| Other Assets | | | | | | | | | | | |
| Derivative instruments | 13 | 22,035 | 22,144 | 22,200 | 20,627 | 21,633 | 25,422 | 24,810 | 26,588 | 31,756 | 402 1.9 % |
| Customers' liability under acceptances | 14 | 24,362 | 23,593 | 24,741 | 21,702 | 21,529 | 18,585 | 17,874 | 16,385 | 16,705 | 2,833 13.2 % |
| Premises and equipment | 15 | 3,957 | 2,055 | 1,989 | 1,983 | 1,971 | 1,986 | 1,924 | 1,966 | 1,965 | 1,986 100.8 % |
| Goodwill | 16 | 6,396 | 6,340 | 6,329 | 6,500 | 6,388 | 6,373 | 6,275 | 6,263 | 6,056 | 8 0.1 % |
| Intangible assets | 17 | 2,430 | 2,424 | 2,319 | 2,331 | 2,285 | 2,272 | 2,207 | 2,190 | 2,144 | 145 6.3 % |
| Other | 18 | 19,935 | 19,313 | 19,581 | 19,097 | 17,933 | 18,231 | 18,787 | 17,680 | 18,001 | 2,002 11.2 % |
| Total Assets | 19 | 879,720 | 852,195 | 839,180 | 830,470 | 806,597 | 773,293 | 765,344 | 743,593 | 727,933 | 73,123 9.1 % |
| Deposits | | | | | | | | | | | |
| Banks | 20 | 27,930 | 23,816 | 29,320 | 30,299 | 30,846 | 27,907 | 28,470 | 32,344 | 28,481 | (2,916) (9.5)% |
| Business and government | 21 | 348,385 | 343,157 | 326,982 | 324,763 | 314,429 | 312,177 | 302,064 | 286,370 | 279,550 | 33,956 10.8 % |
| Individuals | 22 | 205,973 | 201,170 | 197,081 | 193,775 | 186,924 | 180,844 | 176,382 | 172,484 | 167,534 | 19,049 10.2 % |
| Total deposits | 23 | 582,288 | 568,143 | 553,383 | 548,837 | 532,199 | 520,928 | 506,916 | 491,198 | 475,565 | 50,089 9.4 % |
| Other Liabilities | | | | | | | | | | | |
| Derivative instruments | 24 | 23,231 | 23,598 | 23,613 | 21,549 | 23,188 | 23,629 | 24,480 | 24,770 | 31,079 | 43 0.2 % |
| Acceptances | 25 | 24,362 | 23,593 | 24,741 | 21,702 | 21,529 | 18,585 | 17,874 | 16,385 | 16,705 | 2,833 13.2 % |
| Securities sold but not yet purchased | 26 | 27,562 | 26,253 | 27,375 | 32,023 | 30,407 | 28,804 | 24,409 | 25,414 | 26,367 | (2,845) (9.4)% |
| Securities lent or sold under repurchase agreements | 27 | 100,008 | 86,656 | 89,829 | 87,039 | 87,783 | 66,684 | 83,471 | 78,782 | 72,260 | 12,225 13.9 % |
| Securitization and structured entities' liabilities | 28 | 27,037 | 27,159 | 25,544 | 25,621 | 23,969 | 25,051 | 23,545 | 23,565 | 23,503 | 3,068 12.8 % |
| Other | 29 | 36,033 | 38,722 | 37,176 | 37,351 | 33,353 | 37,109 | 34,283 | 34,115 | 33,172 | 2,680 8.0 % |
| Subordinated Debt | 30 | 7,023 | 6,995 | 6,876 | 6,953 | 6,820 | 6,782 | 5,618 | 5,627 | 6,463 | 203 3.0 % |
| Preferred shares and other equity instruments | 31 | 5,348 | 5,348 | 5,348 | 4,690 | 4,340 | 4,340 | 4,240 | 4,240 | 4,240 | 1,008 23.2 % |
| Common shares | 32 | 12,998 | 12,971 | 12,958 | 12,939 | 12,914 | 12,929 | 12,924 | 12,926 | 13,020 | 84 0.7 % |
| Contributed surplus | 33 | 303 | 303 | 303 | 307 | 308 | 300 | 302 | 304 | 306 | (5) (1.7)% |
| Retained earnings | 34 | 29,510 | 28,725 | 28,241 | 27,405 | 26,599 | 25,850 | 24,901 | 24,110 | 23,893 | 2,911 10.9 % |
| Accumulated other comprehensive income | 35 | 4,017 | 3,729 | 3,793 | 4,054 | 3,188 | 2,302 | 2,381 | 2,157 | 1,360 | 829 26.0 % |
| Total Equity | 36 | 52,176 | 51,076 | 50,643 | 49,395 | 47,349 | 45,721 | 44,748 | 43,737 | 42,819 | 4,827 10.2 % |
| Total Liabilities and Equity | 37 | 879,720 | 852,195 | 839,180 | 830,470 | 806,597 | 773,293 | 765,344 | 743,593 | 727,933 | 73,123 9.1 % |

BALANCE SHEET

| | LINE | 2020 | 2019 | 2019 | 2019 | 2019 | 2018 | 2018 | 2018 | 2018 | YTD | YTD | INC/ |
|--|------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| (\$ millions) | # | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | 2020 | 2019 | (DEC) |
| Average Daily Balances | | | | | | | | | | | | | |
| Cash Resources | 1 | 60,989 | 51,448 | 44,832 | 45,998 | 54,657 | 53,556 | 48,505 | 49,752 | 43,276 | 60,989 | 54,657 | 11.6 % |
| Securities | 2 | 208,678 | 194,793 | 191,946 | 191,671 | 190,032 | 177,234 | 169,390 | 165,185 | 169,563 | 208,678 | 190,032 | 9.8 % |
| Securities Borrowed or Purchased Under Resale Agreements | 3 | 103,288 | 104,770 | 108,543 | 104,636 | 102,106 | 99,140 | 98,138 | 88,793 | 81,713 | 103,288 | 102,106 | 1.2 % |
| Loans | | | | | | | | | | | | | |
| Residential mortgages | 4 | 123,930 | 122,777 | 121,014 | 119,977 | 119,862 | 118,955 | 118,153 | 117,427 | 117,067 | 123,930 | 119,862 | 3.4 % |
| Non-residential mortgages | 5 | 15,778 | 15,726 | 15,476 | 14,835 | 14,243 | 13,615 | 12,914 | 12,132 | 11,622 | 15,778 | 14,243 | 10.8 % |
| Consumer instalment and other personal | 6 | 68,210 | 66,905 | 65,063 | 63,681 | 63,368 | 62,710 | 62,117 | 61,507 | 61,565 | 68,210 | 63,368 | 7.6 % |
| Credit cards | 7 | 9,018 | 8,871 | 8,748 | 8,257 | 8,455 | 8,314 | 8,281 | 8,010 | 8,248 | 9,018 | 8,455 | 6.7 % |
| Business and government | 8 | 213,594 | 211,566 | 206,728 | 199,945 | 191,373 | 178,094 | 174,305 | 168,882 | 162,385 | 213,594 | 191,373 | 11.6 % |
| | 9 | 430,530 | 425,845 | 417,029 | 406,695 | 397,301 | 381,688 | 375,770 | 367,958 | 360,887 | 430,530 | 397,301 | 8.4 % |
| Allowance for credit losses | 10 | (1,944) | (1,827) | (1,743) | (1,689) | (1,663) | (1,677) | (1,680) | (1,652) | (1,608) | (1,944) | (1,663) | (16.9)% |
| Total net loans | 11 | 428,586 | 424,018 | 415,286 | 405,006 | 395,638 | 380,011 | 374,090 | 366,306 | 359,279 | 428,586 | 395,638 | 8.3 % |
| Other Assets | | | | | | | | | | | | | |
| Derivative instruments | 12 | 21,512 | 24,179 | 22,606 | 21,463 | 25,926 | 23,867 | 27,032 | 28,278 | 29,584 | 21,512 | 25,926 | (17.0)% |
| Customers' liability under acceptances | 13 | 23,933 | 24,485 | 23,431 | 22,881 | 19,651 | 18,424 | 17,232 | 16,630 | 15,733 | 23,933 | 19,651 | 21.8 % |
| Other | 14 | 35,603 | 30,771 | 30,319 | 29,321 | 32,196 | 29,108 | 30,003 | 28,694 | 28,315 | 35,603 | 32,196 | 10.6 % |
| Total Assets | 15 | 882,589 | 854,464 | 836,963 | 820,976 | 820,206 | 781,340 | 764,390 | 743,638 | 727,463 | 882,589 | 820,206 | 7.6 % |
| Deposits | | | | | | | | | | | | | |
| Banks | 16 | 27,544 | 25,904 | 28,187 | 31,327 | 32,402 | 30,194 | 29,896 | 31,138 | 28,370 | 27,544 | 32,402 | (15.0)% |
| Business and government | 17 | 353,033 | 337,263 | 323,907 | 313,821 | 326,516 | 310,516 | 297,309 | 290,537 | 284,368 | 353,033 | 326,516 | 8.1 % |
| Individuals | 18 | 202,949 | 198,362 | 194,416 | 190,293 | 184,304 | 177,397 | 174,631 | 171,043 | 167,801 | 202,949 | 184,304 | 10.1 % |
| Total deposits | 19 | 583,526 | 561,529 | 546,510 | 535,441 | 543,222 | 518,107 | 501,836 | 492,718 | 480,539 | 583,526 | 543,222 | 7.4 % |
| Other Liabilities | | | | | | | | | | | | | |
| Derivative instruments | 20 | 23,451 | 26,094 | 24,610 | 22,948 | 25,652 | 23,352 | 26,479 | 25,932 | 29,042 | 23,451 | 25,652 | (8.6)% |
| Acceptances | 21 | 23,933 | 24,485 | 23,431 | 22,881 | 19,651 | 18,424 | 17,232 | 16,630 | 15,733 | 23,933 | 19,651 | 21.8 % |
| Securities sold but not yet purchased | 22 | 28,032 | 28,794 | 30,890 | 31,638 | 32,190 | 28,457 | 26,508 | 27,829 | 27,524 | 28,032 | 32,190 | (12.9)% |
| Securities lent or sold under repurchase agreements | 23 | 99,032 | 88,752 | 91,813 | 94,298 | 88,579 | 81,926 | 83,408 | 74,180 | 68,402 | 99,032 | 88,579 | 11.8 % |
| Securitization and structured entities' liabilities | 24 | 27,157 | 25,799 | 25,470 | 24,127 | 24,077 | 24,344 | 23,622 | 23,478 | 22,670 | 27,157 | 24,077 | 12.8 % |
| Other | 25 | 39,484 | 40,978 | 37,735 | 34,801 | 33,233 | 35,881 | 35,417 | 33,516 | 34,097 | 39,484 | 33,233 | 18.8 % |
| Subordinated Debt | 26 | 6,977 | 6,883 | 6,911 | 6,901 | 6,839 | 5,912 | 5,637 | 6,186 | 5,884 | 6,977 | 6,839 | 2.0 % |
| Equity | 27 | 50,997 | 51,150 | 49,593 | 47,941 | 46,763 | 44,937 | 44,251 | 43,169 | 43,572 | 50,997 | 46,763 | 9.1 % |
| Total Liabilities and Equity | 28 | 882,589 | 854,464 | 836,963 | 820,976 | 820,206 | 781,340 | 764,390 | 743,638 | 727,463 | 882,589 | 820,206 | 7.6 % |

STATEMENT OF COMPREHENSIVE INCOME

(\$ millions)

| | LINE # | 2020 Q1 | 2019 Q4 | 2019 Q3 | 2019 Q2 | 2019 Q1 | 2018 Q4 | 2018 Q3 | 2018 Q2 | 2018 Q1 | YTD 2020 | YTD 2019 | Fiscal 2019 | Fiscal 2018 |
|--|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------|----------|-------------|-------------|
| Net Income | 1 | 1,592 | 1,194 | 1,557 | 1,497 | 1,510 | 1,697 | 1,537 | 1,246 | 973 | 1,592 | 1,510 | 5,758 | 5,453 |
| Other Comprehensive Income (Loss), net of taxes | | | | | | | | | | | | | | |
| Items that may subsequently be reclassified to net income | | | | | | | | | | | | | | |
| Net change in unrealized gains (losses) on fair value through other comprehensive income (OCI) debt securities | | | | | | | | | | | | | | |
| Unrealized gains (losses) on fair value through OCI debt securities arising during the period | 2 | 110 | 67 | 112 | 46 | 187 | (49) | 16 | (105) | (113) | 110 | 187 | 412 | (251) |
| Reclassification to earnings of (gains) in the period | 3 | (20) | (29) | (14) | (15) | (14) | (22) | (7) | (23) | (13) | (20) | (14) | (72) | (65) |
| | 4 | 90 | 38 | 98 | 31 | 173 | (71) | 9 | (128) | (126) | 90 | 173 | 340 | (316) |
| Net change in unrealized gains (losses) on cash flow hedges | | | | | | | | | | | | | | |
| Gains (losses) on derivatives designated as cash flow hedges arising during the period | 5 | 210 | (36) | 290 | 433 | 757 | (309) | (218) | (106) | (595) | 210 | 757 | 1,444 | (1,228) |
| Reclassification to earnings of losses on derivatives designated as cash flow hedges in the period | 6 | 24 | 21 | 36 | 49 | 37 | 120 | 101 | 84 | 31 | 24 | 37 | 143 | 336 |
| | 7 | 234 | (15) | 326 | 482 | 794 | (189) | (117) | (22) | (564) | 234 | 794 | 1,587 | (892) |
| Net gains (losses) on translation of net foreign operations | | | | | | | | | | | | | | |
| Unrealized gains (losses) on translation of net foreign operations | 8 | 209 | 35 | (577) | 556 | (25) | 303 | 145 | 1,059 | (1,090) | 209 | (25) | (11) | 417 |
| Unrealized gains (losses) on hedges of net foreign operations | 9 | (47) | (17) | 94 | (103) | 13 | (62) | (43) | (181) | 131 | (47) | 13 | (13) | (155) |
| | 10 | 162 | 18 | (483) | 453 | (12) | 241 | 102 | 878 | (959) | 162 | (12) | (24) | 262 |
| Items that will not be reclassified to net income | | | | | | | | | | | | | | |
| Gains (losses) on remeasurement of pension and other employee future benefit plans | 11 | (128) | (169) | (233) | (2) | (148) | (42) | 204 | 27 | 72 | (128) | (148) | (552) | 261 |
| Gains (losses) on remeasurement of own credit risk on financial liabilities designated at fair value | 12 | (70) | 63 | 31 | (98) | 79 | (18) | 26 | 42 | (74) | (70) | 79 | 75 | (24) |
| Unrealized gains on equity securities measured at fair value through OCI | 13 | - | 1 | - | - | - | - | - | - | - | - | - | 1 | - |
| | 14 | (198) | (105) | (202) | (100) | (69) | (60) | 230 | 69 | (2) | (198) | (69) | (476) | 237 |
| Other Comprehensive Income (Loss), net of taxes | 15 | 288 | (64) | (261) | 866 | 886 | (79) | 224 | 797 | (1,651) | 288 | 886 | 1,427 | (709) |
| Total Comprehensive Income (Loss) attributable to Equity Holders of the Bank | 16 | 1,880 | 1,130 | 1,296 | 2,363 | 2,396 | 1,618 | 1,761 | 2,043 | (678) | 1,880 | 2,396 | 7,185 | 4,744 |

STATEMENT OF CHANGES IN EQUITY

(\$ millions)

| | LINE # | 2020 Q1 | 2019 Q4 | 2019 Q3 | 2019 Q2 | 2019 Q1 | 2018 Q4 | 2018 Q3 | 2018 Q2 | 2018 Q1 | YTD 2020 | YTD 2019 | Fiscal 2019 | Fiscal 2018 |
|---|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------|----------|-------------|-------------|
| Preferred Shares and Other Equity Instruments | | | | | | | | | | | | | | |
| Balance at beginning of period | 1 | 5,348 | 5,348 | 4,690 | 4,340 | 4,340 | 4,240 | 4,240 | 4,240 | 4,240 | 5,348 | 4,340 | 4,340 | 4,240 |
| Issued during the period | 2 | - | - | 658 | 350 | - | 400 | - | - | - | - | - | 1,008 | 400 |
| Redeemed during the period | 3 | - | - | - | - | - | (300) | - | - | - | - | - | - | (300) |
| Balance at End of Period | 4 | 5,348 | 5,348 | 5,348 | 4,690 | 4,340 | 4,340 | 4,240 | 4,240 | 4,240 | 5,348 | 4,340 | 5,348 | 4,340 |
| Common Shares | | | | | | | | | | | | | | |
| Balance at beginning of period | 5 | 12,971 | 12,958 | 12,939 | 12,914 | 12,929 | 12,924 | 12,926 | 13,020 | 13,032 | 12,971 | 12,929 | 12,929 | 13,032 |
| Issued under the Stock Option Plan | 6 | 27 | 13 | 19 | 25 | 5 | 26 | 18 | 7 | 48 | 27 | 5 | 62 | 99 |
| Repurchased for cancellation | 7 | - | - | - | - | (20) | (21) | (20) | (101) | (60) | - | (20) | (20) | (202) |
| Balance at End of Period | 8 | 12,998 | 12,971 | 12,958 | 12,939 | 12,914 | 12,929 | 12,924 | 12,926 | 13,020 | 12,998 | 12,914 | 12,971 | 12,929 |
| Contributed Surplus | | | | | | | | | | | | | | |
| Balance at beginning of period | 9 | 303 | 303 | 307 | 308 | 300 | 302 | 304 | 306 | 307 | 303 | 300 | 300 | 307 |
| Stock option expense, net of options exercised | 10 | - | (1) | (3) | - | 4 | (2) | (1) | (3) | (6) | - | 4 | - | (12) |
| Other | 11 | - | 1 | (1) | (1) | 4 | - | (1) | 1 | 5 | - | 4 | 3 | 5 |
| Balance at End of Period | 12 | 303 | 303 | 303 | 307 | 308 | 300 | 302 | 304 | 306 | 303 | 308 | 303 | 300 |
| Retained Earnings | | | | | | | | | | | | | | |
| Balance at beginning of period | 13 | 28,725 | 28,241 | 27,405 | 26,599 | 25,850 | 24,901 | 24,110 | 23,893 | 23,700 | 28,725 | 25,850 | 25,850 | 23,700 |
| Impact from adopting IFRS 9 | 14 | - | - | - | - | - | - | - | - | 99 | - | - | - | 99 |
| Impact from adopting IFRS 16 | 15 | (59) | - | - | - | - | - | - | - | - | (59) | - | - | - |
| Net income attributable to equity holders of the Bank | 16 | 1,592 | 1,194 | 1,557 | 1,497 | 1,510 | 1,697 | 1,537 | 1,246 | 973 | 1,592 | 1,510 | 5,758 | 5,453 |
| Dividends on preferred shares and distributions payable on other equity instruments | 17 | (70) | (52) | (59) | (48) | (52) | (43) | (50) | (46) | (45) | (70) | (52) | (211) | (184) |
| Dividends on common shares | 18 | (678) | (658) | (658) | (639) | (639) | (614) | (614) | (596) | (600) | (678) | (639) | (2,594) | (2,424) |
| Equity issue expense | 19 | - | - | (4) | (4) | - | (5) | - | - | - | - | - | (8) | (5) |
| Common shares repurchased for cancellation | 20 | - | - | - | - | (70) | (86) | (82) | (387) | (234) | - | (70) | (70) | (789) |
| Balance at End of Period | 21 | 29,510 | 28,725 | 28,241 | 27,405 | 26,599 | 25,850 | 24,901 | 24,110 | 23,893 | 29,510 | 26,599 | 28,725 | 25,850 |
| Accumulated Other Comprehensive Income (Loss) on Fair Value through OCI Securities, net of taxes | | | | | | | | | | | | | | |
| Balance at beginning of period | 22 | 26 | (13) | (111) | (142) | (315) | (244) | (253) | (125) | 56 | 26 | (315) | (315) | 56 |
| Impact from adopting IFRS 9 | 23 | - | - | - | - | - | - | - | - | (55) | - | - | - | (55) |
| Unrealized gains (losses) on fair value through OCI debt securities arising during the period | 24 | 110 | 67 | 112 | 46 | 187 | (49) | 16 | (105) | (113) | 110 | 187 | 412 | (251) |
| Unrealized gains on fair value through OCI equity securities arising during the period | 25 | - | 1 | - | - | - | - | - | - | - | - | - | 1 | - |
| Reclassification to earnings of (gains) in the period | 26 | (20) | (29) | (14) | (15) | (14) | (22) | (7) | (23) | (13) | (20) | (14) | (72) | (65) |
| Balance at End of Period | 27 | 116 | 26 | (13) | (111) | (142) | (315) | (244) | (253) | (125) | 116 | (142) | 26 | (315) |
| Accumulated Other Comprehensive Income (Loss) on Cash Flow Hedges, net of taxes | | | | | | | | | | | | | | |
| Balance at beginning of period | 28 | 513 | 528 | 202 | (280) | (1,074) | (885) | (768) | (746) | (182) | 513 | (1,074) | (1,074) | (182) |
| Gains (losses) on derivatives designated as cash flow hedges arising during the period | 29 | 210 | (36) | 290 | 433 | 757 | (309) | (218) | (106) | (595) | 210 | 757 | 1,444 | (1,228) |
| Reclassification to earnings of losses on derivatives designated as cash flow hedges in the period | 30 | 24 | 21 | 36 | 49 | 37 | 120 | 101 | 84 | 31 | 24 | 37 | 143 | 336 |
| Balance at End of Period | 31 | 747 | 513 | 528 | 202 | (280) | (1,074) | (885) | (768) | (746) | 747 | (280) | 513 | (1,074) |
| Accumulated Other Comprehensive Income on Translation of Net Foreign Operations, net of taxes | | | | | | | | | | | | | | |
| Balance at beginning of period | 32 | 3,703 | 3,685 | 4,168 | 3,715 | 3,727 | 3,486 | 3,384 | 2,506 | 3,465 | 3,703 | 3,727 | 3,727 | 3,465 |
| Unrealized gains (losses) on translation of net foreign operations | 33 | 209 | 35 | (577) | 556 | (25) | 303 | 145 | 1,059 | (1,090) | 209 | (25) | (11) | 417 |
| Unrealized gains (losses) on hedges of net foreign operations | 34 | (47) | (17) | 94 | (103) | 13 | (62) | (43) | (181) | 131 | (47) | 13 | (13) | (155) |
| Balance at End of Period | 35 | 3,865 | 3,703 | 3,685 | 4,168 | 3,715 | 3,727 | 3,486 | 3,384 | 2,506 | 3,865 | 3,715 | 3,703 | 3,727 |
| Accumulated Other Comprehensive Income (Loss) on Pension and Other Employee Future Benefit Plans, net of taxes | | | | | | | | | | | | | | |
| Balance at beginning of period | 36 | (383) | (214) | 19 | 21 | 169 | 211 | 7 | (20) | (92) | (383) | 169 | 169 | (92) |
| Gains (losses) on remeasurement of pension and other employee future benefit plans | 37 | (128) | (169) | (233) | (2) | (148) | (42) | 204 | 27 | 72 | (128) | (148) | (552) | 261 |
| Balance at End of Period | 38 | (511) | (383) | (214) | 19 | 21 | 169 | 211 | 7 | (20) | (511) | 21 | (383) | 169 |
| Accumulated Other Comprehensive Income (Loss) on Own Credit Risk on Financial Liabilities Designated at Fair Value, net of taxes | | | | | | | | | | | | | | |
| Balance at beginning of period | 39 | (130) | (193) | (224) | (126) | (205) | (187) | (213) | (255) | (181) | (130) | (205) | (205) | (181) |
| Gains (losses) on remeasurement of own credit risk on financial liabilities designated at fair value | 40 | (70) | 63 | 31 | (98) | 79 | (18) | 26 | 42 | (74) | (70) | 79 | 75 | (24) |
| Balance at End of Period | 41 | (200) | (130) | (193) | (224) | (126) | (205) | (187) | (213) | (255) | (200) | (126) | (130) | (205) |
| Total Accumulated Other Comprehensive Income | 42 | 4,017 | 3,729 | 3,793 | 4,054 | 3,188 | 2,302 | 2,381 | 2,157 | 1,360 | 4,017 | 3,188 | 3,729 | 2,302 |
| Total Equity | 43 | 52,176 | 51,076 | 50,643 | 49,395 | 47,349 | 45,721 | 44,748 | 43,737 | 42,819 | 52,176 | 47,349 | 51,076 | 45,721 |

GOODWILL AND INTANGIBLE ASSETS

| (\$ millions) | LINE # | November 1 | Additions (disposals) (1) | | | | Amortization | | | | Foreign exchange and other (2) | | | | January 31 |
|--------------------------------|----------|--------------|---------------------------|----------|----------|----------|--------------|----------|----------|----------|--------------------------------|----------|----------|----------|--------------|
| | | 2019 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | 2020 |
| Intangible Assets | | | | | | | | | | | | | | | |
| Customer relationships | 1 | 209 | - | - | - | - | (13) | - | - | - | 1 | - | - | - | 197 |
| Core deposits | 2 | 73 | - | - | - | - | (11) | - | - | - | - | - | - | - | 62 |
| Branch distribution networks | 3 | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Software - amortizing | 4 | 1,475 | 192 | - | - | - | (115) | - | - | - | 2 | - | - | - | 1,554 |
| Software under development | 5 | 402 | (48) | - | - | - | - | - | - | - | - | - | - | - | 354 |
| Other | 6 | 265 | 4 | - | - | - | (12) | - | - | - | 6 | - | - | - | 263 |
| Total Intangible Assets | 7 | 2,424 | 148 | - | - | - | (151) | - | - | - | 9 | - | - | - | 2,430 |
| Total Goodwill | 8 | 6,340 | - | - | - | - | - | - | - | - | 56 | - | - | - | 6,396 |

(1) Net additions (disposals) include intangible assets acquired through acquisitions and assets acquired through the normal course of operations.

(2) Other changes in goodwill and intangible assets include the foreign exchange effects on intangible assets and goodwill denominated in foreign currency, purchase accounting adjustments and certain other reclassifications.

UNREALIZED GAINS (LOSSES) ON FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME SECURITIES (3)

| (\$ millions) | | Fair Value | | Unrealized Gains (Losses) | | | | | | | | | |
|---|-----------|---------------|---------------|---------------------------|--------------|------------|------------|--------------|----------------|----------------|----------------|--------------|--|
| | | 2020 | 2019 | 2020 | 2019 | 2019 | 2019 | 2019 | 2018 | 2018 | 2018 | 2018 | |
| | | Q1 | Q4 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | |
| Issued or guaranteed by: | | | | | | | | | | | | | |
| Canadian governments | 9 | 19,226 | 17,956 | 185 | 173 | 159 | 135 | 53 | (113) | (94) | (82) | (78) | |
| U.S. governments | 10 | 26,654 | 20,136 | 857 | 682 | 499 | 163 | (45) | (619) | (579) | (625) | (525) | |
| Other governments | 11 | 7,220 | 7,335 | 177 | 156 | 126 | 75 | 38 | (28) | (21) | (18) | (14) | |
| National Housing Act (NHA) mortgage-backed securities (MBS) | 12 | 1,614 | 1,970 | 17 | 17 | 23 | 20 | 8 | (12) | (12) | (7) | (9) | |
| U.S. agency MBS and collateralized mortgage obligations (CMO) | 13 | 14,082 | 12,030 | 114 | 64 | (22) | (183) | (249) | (494) | (441) | (418) | (300) | |
| Corporate debt | 14 | 5,224 | 5,007 | 116 | 108 | 96 | 51 | 22 | (27) | (42) | (38) | (19) | |
| Corporate equity | 15 | 81 | 81 | 2 | 2 | - | - | - | - | - | - | - | |
| Total | 16 | 74,101 | 64,515 | 1,468 | 1,202 | 881 | 261 | (173) | (1,293) | (1,189) | (1,188) | (945) | |

(3) Unrealized gains (losses) may be offset by related (losses) gains on hedge contracts.

ASSETS UNDER ADMINISTRATION AND MANAGEMENT

| (\$ millions) | | 2020 | 2019 | 2019 | 2019 | 2019 | 2018 | 2018 | 2018 | 2018 |
|--|-----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| | | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 |
| Assets Under Administration (4) | | | | | | | | | | |
| Institutional (5) | 17 | 344,485 | 353,195 | 341,121 | 331,797 | 321,407 | 317,295 | 303,672 | 296,447 | 284,907 |
| Personal | 18 | 259,655 | 247,833 | 247,346 | 250,807 | 239,900 | 242,811 | 246,712 | 242,080 | 238,618 |
| Mutual Funds | 19 | 32,366 | 31,165 | 31,142 | 31,038 | 29,298 | 29,646 | 34,124 | 33,469 | 33,692 |
| Total | 20 | 636,506 | 632,193 | 619,609 | 613,642 | 590,605 | 589,752 | 584,508 | 571,996 | 557,217 |
| Assets Under Management | | | | | | | | | | |
| Institutional | 21 | 172,615 | 165,778 | 166,933 | 167,103 | 157,523 | 160,137 | 162,649 | 162,468 | 159,945 |
| Personal | 22 | 152,758 | 156,415 | 154,130 | 153,660 | 144,481 | 142,552 | 147,277 | 140,496 | 139,533 |
| Mutual Funds | 23 | 156,895 | 148,967 | 143,648 | 144,705 | 136,536 | 135,585 | 141,290 | 136,229 | 136,026 |
| Total | 24 | 482,268 | 471,160 | 464,711 | 465,468 | 438,540 | 438,274 | 451,216 | 439,193 | 435,504 |

(4) We have certain assets under management that are also administered by us and included in assets under administration.

(5) Amounts include securitized residential mortgages, including replacement pools, securitized real estate secured lines of credit and securitized credit cards.

CREDIT RISK FINANCIAL MEASURES (1)

| | LINE # | 2020 Q1 | 2019 Q4 | 2019 Q3 | 2019 Q2 | 2019 Q1 | 2018 Q4 | 2018 Q3 | 2018 Q2 | 2018 Q1 | YTD 2020 | YTD 2019 | Fiscal 2019 | Fiscal 2018 |
|---|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------|----------|-------------|-------------|
| Diversification Ratios | | | | | | | | | | | | | | |
| Gross Loans And Acceptances | | | | | | | | | | | | | | |
| Consumer | 1 | 44.2 % | 44.4 % | 44.3 % | 44.4 % | 45.5 % | 47.3 % | 47.9 % | 48.5 % | 49.7 % | | | | |
| Business and government | 2 | 55.8 % | 55.6 % | 55.7 % | 55.6 % | 54.5 % | 52.7 % | 52.1 % | 51.5 % | 50.3 % | | | | |
| Canada | 3 | 62.3 % | 62.4 % | 62.9 % | 62.6 % | 63.4 % | 64.7 % | 64.9 % | 65.6 % | 66.4 % | | | | |
| United States | 4 | 35.2 % | 35.2 % | 34.7 % | 35.0 % | 34.0 % | 32.9 % | 32.7 % | 31.7 % | 30.4 % | | | | |
| Other Countries | 5 | 2.5 % | 2.4 % | 2.4 % | 2.4 % | 2.6 % | 2.4 % | 2.4 % | 2.7 % | 3.2 % | | | | |
| Coverage Ratios | | | | | | | | | | | | | | |
| Allowance for Credit Losses (ACL) on Impaired Loans to Gross Impaired Loans and Acceptances (GIL) (3) | | | | | | | | | | | | | | |
| Total | 6 | 21.6 % | 17.6 % | 18.4 % | 17.3 % | 18.3 % | 19.1 % | 19.7 % | 18.5 % | 18.1 % | 21.6 % | 18.3 % | 17.6 % | 19.1 % |
| Consumer | 7 | 16.5 % | 17.3 % | 16.5 % | 15.6 % | 17.2 % | 18.1 % | 17.9 % | 17.6 % | 15.8 % | 16.5 % | 17.2 % | 17.3 % | 18.1 % |
| Business and government | 8 | 23.8 % | 17.7 % | 19.5 % | 18.5 % | 19.2 % | 20.0 % | 21.1 % | 19.2 % | 19.8 % | 23.8 % | 19.2 % | 17.7 % | 20.0 % |
| Net write-offs to average loans and acceptances (Annualized) (2) | 9 | 0.14 % | 0.17 % | 0.16 % | 0.10 % | 0.10 % | 0.20 % | 0.15 % | 0.18 % | 0.17 % | 0.14 % | 0.10 % | 0.13 % | 0.17 % |
| Condition Ratios | | | | | | | | | | | | | | |
| GIL to Gross Loans and Acceptances (3) | 10 | 0.62 % | 0.58 % | 0.55 % | 0.53 % | 0.48 % | 0.48 % | 0.53 % | 0.56 % | 0.57 % | | | | |
| Net Impaired Loans and Acceptances (NIL) to Net Loans and Acceptances (2) (3) (4) | 11 | 0.49 % | 0.48 % | 0.45 % | 0.44 % | 0.39 % | 0.39 % | 0.42 % | 0.46 % | 0.47 % | | | | |
| NIL to segmented Net Loans and Acceptances (2) (3) (4) | | | | | | | | | | | | | | |
| Consumer | 12 | 0.36 % | 0.36 % | 0.39 % | 0.41 % | 0.39 % | 0.38 % | 0.40 % | 0.42 % | 0.43 % | | | | |
| Business and government | 13 | 0.59 % | 0.57 % | 0.49 % | 0.47 % | 0.40 % | 0.39 % | 0.45 % | 0.49 % | 0.51 % | | | | |
| Canada | 14 | 0.27 % | 0.25 % | 0.23 % | 0.22 % | 0.21 % | 0.21 % | 0.22 % | 0.22 % | 0.26 % | | | | |
| United States | 15 | 0.87 % | 0.92 % | 0.87 % | 0.87 % | 0.77 % | 0.77 % | 0.83 % | 0.96 % | 0.97 % | | | | |
| Other Countries | 16 | 0.53 % | 0.00 % | 0.00 % | 0.00 % | 0.00 % | 0.00 % | 0.39 % | 0.34 % | 0.20 % | | | | |
| Consumer Loans (Canada) | | | | | | | | | | | | | | |
| 90 Days & Over Delinquency Ratios | | | | | | | | | | | | | | |
| Consumer instalment and other personal | 17 | 0.40 % | 0.43 % | 0.47 % | 0.46 % | 0.42 % | 0.41 % | 0.45 % | 0.49 % | 0.45 % | | | | |
| Credit Cards (5) | 18 | 0.88 % | 0.86 % | 0.96 % | 1.02 % | 0.90 % | 0.88 % | 0.90 % | 1.00 % | 1.06 % | | | | |
| Mortgages | 19 | 0.22 % | 0.21 % | 0.22 % | 0.24 % | 0.21 % | 0.21 % | 0.20 % | 0.21 % | 0.22 % | | | | |
| Total Consumer | 20 | 0.30 % | 0.31 % | 0.34 % | 0.34 % | 0.31 % | 0.30 % | 0.31 % | 0.33 % | 0.33 % | | | | |
| Consumer Loans (U.S.) | | | | | | | | | | | | | | |
| 90 Days & Over Delinquency Ratios | | | | | | | | | | | | | | |
| Consumer instalment and other personal | 21 | 0.64 % | 0.72 % | 0.82 % | 0.95 % | 1.14 % | 1.29 % | 1.17 % | 1.42 % | 1.74 % | | | | |
| Credit Cards (5) | 22 | 1.18 % | 1.12 % | 0.96 % | 1.02 % | 1.11 % | 1.00 % | 1.04 % | 1.14 % | 1.09 % | | | | |
| Mortgages | 23 | 0.68 % | 0.58 % | 0.62 % | 0.65 % | 0.64 % | 0.58 % | 0.60 % | 0.62 % | 0.68 % | | | | |
| Total Consumer | 24 | 0.67 % | 0.66 % | 0.72 % | 0.80 % | 0.88 % | 0.91 % | 0.87 % | 0.99 % | 1.16 % | | | | |
| Consumer Loans (Consolidated) | | | | | | | | | | | | | | |
| 90 Days & Over Delinquency Ratios | | | | | | | | | | | | | | |
| Consumer instalment and other personal | 25 | 0.44 % | 0.48 % | 0.53 % | 0.54 % | 0.53 % | 0.55 % | 0.56 % | 0.63 % | 0.65 % | | | | |
| Credit Cards (5) | 26 | 0.90 % | 0.88 % | 0.96 % | 1.02 % | 0.91 % | 0.88 % | 0.91 % | 1.01 % | 1.06 % | | | | |
| Mortgages | 27 | 0.26 % | 0.24 % | 0.26 % | 0.28 % | 0.25 % | 0.24 % | 0.24 % | 0.25 % | 0.26 % | | | | |
| Total Consumer | 28 | 0.35 % | 0.35 % | 0.38 % | 0.40 % | 0.37 % | 0.37 % | 0.38 % | 0.41 % | 0.42 % | | | | |

(1) Segmented credit information by geographic area is based upon the country of ultimate risk.

(2) Aggregate Net Loans and Acceptances balances are net of allowance for credit losses on performing and impaired loans (excluding those related to off-balance sheet instruments). The Consumer and Business and government Net Loans and Acceptances balances are stated net of allowance for credit losses on impaired loans (excluding those related to off-balance sheet instruments) only.

(3) Gross Impaired Loans and Net Impaired Loans exclude Purchased Credit Impaired Loans.

(4) Net Impaired Loan balances are net of allowance for credit losses on impaired loans, excluding those related to off-balance sheet instruments.

(5) Excludes small business and Corporate credit cards.

**PROVISION FOR CREDIT LOSSES (PCL)
SEGMENTED INFORMATION (1) (2)**

| | LINE # | 2020 Q1 | 2019 Q4 | 2019 Q3 | 2019 Q2 | 2019 Q1 | 2018 Q4 | 2018 Q3 | 2018 Q2 | 2018 Q1 | YTD 2020 | YTD 2019 | Fiscal 2019 | Fiscal 2018 |
|--|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------|----------|-------------|-------------|
|--|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------|----------|-------------|-------------|

(\$ millions except as noted)

Performance Ratios (Annualized)

| | | | | | | | | | | | | | | |
|--|---|--------|--------|--------|--------|---------|---------|---------|---------|--------|--------|---------|---------|---------|
| PCL on impaired loans to average net loans and acceptances | 1 | 0.29 % | 0.21 % | 0.22 % | 0.14 % | 0.12 % | 0.18 % | 0.18 % | 0.18 % | 0.19 % | 0.29 % | 0.12 % | 0.17 % | 0.18 % |
| PCL on impaired loans to segmented average net loans and acceptances | | | | | | | | | | | | | | |
| Consumer | 2 | 0.24 % | 0.26 % | 0.29 % | 0.23 % | 0.18 % | 0.24 % | 0.23 % | 0.28 % | 0.24 % | 0.24 % | 0.18 % | 0.24 % | 0.25 % |
| Business and Government | 3 | 0.33 % | 0.16 % | 0.17 % | 0.07 % | 0.08 % | 0.12 % | 0.13 % | 0.08 % | 0.13 % | 0.33 % | 0.08 % | 0.12 % | 0.12 % |
| Canada | 4 | 0.19 % | 0.19 % | 0.21 % | 0.18 % | 0.17 % | 0.18 % | 0.19 % | 0.21 % | 0.15 % | 0.19 % | 0.17 % | 0.19 % | 0.18 % |
| United States | 5 | 0.47 % | 0.25 % | 0.25 % | 0.08 % | 0.05 % | 0.20 % | 0.19 % | 0.18 % | 0.27 % | 0.47 % | 0.05 % | 0.16 % | 0.21 % |
| Other Countries | 6 | 0.00 % | 0.00 % | 0.00 % | 0.00 % | (0.04)% | (0.29)% | (0.12)% | (0.47)% | 0.00 % | 0.00 % | (0.04)% | (0.01)% | (0.22)% |
| Total PCL to average net loans and acceptances | 7 | 0.31 % | 0.23 % | 0.28 % | 0.16 % | 0.13 % | 0.18 % | 0.19 % | 0.17 % | 0.15 % | 0.31 % | 0.13 % | 0.20 % | 0.17 % |

Provision for Credit Losses on Impaired Loans by Country

| | | | | | | | | | | | | | | |
|---|----|-----|-----|-----|-----|-----|-----|-----|------|-----|-----|-----|-----|------|
| Canada | 8 | 136 | 135 | 146 | 121 | 110 | 117 | 121 | 132 | 95 | 136 | 110 | 512 | 465 |
| United States | 9 | 188 | 96 | 97 | 29 | 18 | 67 | 59 | 53 | 79 | 188 | 18 | 240 | 258 |
| Other Countries | 10 | - | - | - | - | (1) | (7) | (3) | (13) | - | - | (1) | (1) | (23) |
| Total Provision For Credit Losses on Impaired Loans | 11 | 324 | 231 | 243 | 150 | 127 | 177 | 177 | 172 | 174 | 324 | 127 | 751 | 700 |

Provision for Credit Losses on Performing Loans by Country

| | | | | | | | | | | | | | | |
|---|----|----|----|----|----|-----|------|---|------|------|----|-----|-----|------|
| Canada | 12 | 9 | 8 | 19 | 19 | 6 | (20) | 3 | (2) | (3) | 9 | 6 | 52 | (22) |
| United States | 13 | 14 | 8 | 38 | 7 | 7 | 15 | 5 | (9) | (31) | 14 | 7 | 60 | (20) |
| Other Countries | 14 | 2 | 6 | 6 | - | (3) | 3 | 1 | (1) | 1 | 2 | (3) | 9 | 4 |
| Total Provision for Credit Losses on Performing Loans | 15 | 25 | 22 | 63 | 26 | 10 | (2) | 9 | (12) | (33) | 25 | 10 | 121 | (38) |

Total Provision for Credit Losses by Country

| | | | | | | | | | | | | | | |
|-----------------------------------|----|-----|-----|-----|-----|-----|-----|-----|------|-----|-----|-----|-----|------|
| Canada | 16 | 145 | 143 | 165 | 140 | 116 | 97 | 124 | 130 | 92 | 145 | 116 | 564 | 443 |
| United States | 17 | 202 | 104 | 135 | 36 | 25 | 82 | 64 | 44 | 48 | 202 | 25 | 300 | 238 |
| Other Countries | 18 | 2 | 6 | 6 | - | (4) | (4) | (2) | (14) | 1 | 2 | (4) | 8 | (19) |
| Total Provision for Credit Losses | 19 | 349 | 253 | 306 | 176 | 137 | 175 | 186 | 160 | 141 | 349 | 137 | 872 | 662 |

Interest Income on Impaired Loans

| | | | | | | | | | | | | | | |
|-------|----|----|----|----|----|----|----|----|----|----|----|----|----|----|
| Total | 20 | 22 | 23 | 21 | 18 | 18 | 16 | 17 | 18 | 16 | 22 | 18 | 80 | 67 |
|-------|----|----|----|----|----|----|----|----|----|----|----|----|----|----|

**PROVISION FOR CREDIT LOSSES
SEGMENTED INFORMATION (2)**

| | 2020 Q1 | 2019 Q4 | 2019 Q3 | 2019 Q2 | 2019 Q1 | 2018 Q4 | 2018 Q3 | 2018 Q2 | 2018 Q1 | YTD 2020 | YTD 2019 | Fiscal 2019 | Fiscal 2018 |
|--|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------|----------|-------------|-------------|
|--|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------|----------|-------------|-------------|

(\$ millions)

Provision by Product and Industry

| | | | | | | | | | | | | | | |
|---|----|-----|-----|-----|------|-----|-----|-----|------|------|-----|-----|------|------|
| Consumer | | | | | | | | | | | | | | |
| Residential mortgages | 21 | 4 | 7 | 1 | 3 | 5 | 5 | 7 | 1 | 6 | 4 | 5 | 16 | 19 |
| Consumer instalment and other personal | 22 | 52 | 59 | 69 | 46 | 27 | 59 | 49 | 77 | 46 | 52 | 27 | 201 | 231 |
| Credit cards | 23 | 63 | 62 | 71 | 60 | 53 | 50 | 53 | 54 | 59 | 63 | 53 | 246 | 216 |
| Total Consumer | 24 | 119 | 128 | 141 | 109 | 85 | 114 | 109 | 132 | 111 | 119 | 85 | 463 | 466 |
| Business and Government | | | | | | | | | | | | | | |
| Commercial real estate | 25 | - | 1 | 4 | 1 | (1) | (2) | - | (3) | 3 | - | (1) | 5 | (2) |
| Construction (non-real estate) | 26 | 28 | 1 | 1 | (1) | - | 1 | - | (2) | 1 | 28 | - | 1 | - |
| Retail trade | 27 | 3 | 2 | - | (6) | 2 | 8 | - | - | 2 | 3 | 2 | (2) | 10 |
| Wholesale trade | 28 | 2 | 7 | 23 | 25 | (1) | (2) | 6 | 11 | 3 | 2 | (1) | 54 | 18 |
| Agriculture | 29 | 7 | 4 | 5 | 12 | 6 | 6 | 7 | 18 | 6 | 7 | 6 | 27 | 37 |
| Communications | 30 | 1 | - | 3 | 4 | - | - | - | - | - | 1 | - | 7 | - |
| Financing products | 31 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Manufacturing | 32 | 25 | 22 | (1) | (5) | 9 | 3 | 8 | 11 | (2) | 25 | 9 | 25 | 20 |
| Mining | 33 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Oil and Gas | 34 | 54 | 30 | 8 | 15 | (2) | (5) | 4 | (25) | 1 | 54 | (2) | 51 | (25) |
| Transportation | 35 | 29 | 23 | 17 | 17 | 10 | 19 | 19 | 16 | 20 | 29 | 10 | 67 | 74 |
| Utilities | 36 | 1 | 1 | - | - | - | - | (2) | - | - | 1 | - | 1 | (2) |
| Forest Products | 37 | 3 | - | - | - | - | - | 1 | (1) | (1) | 3 | - | - | (1) |
| Service industries | 38 | 43 | 8 | 24 | 16 | 20 | 29 | 21 | 16 | 21 | 43 | 20 | 68 | 87 |
| Financial | 39 | 2 | 1 | 1 | (40) | 3 | - | (2) | (1) | (1) | 2 | 3 | (35) | (4) |
| Governments | 40 | - | - | 1 | - | - | - | - | - | - | - | - | 1 | - |
| Other | 41 | 7 | 3 | 16 | 3 | (4) | 6 | 6 | - | 10 | 7 | (4) | 18 | 22 |
| Total Business and Government | 42 | 205 | 103 | 102 | 41 | 42 | 63 | 68 | 40 | 63 | 205 | 42 | 288 | 234 |
| Total provision for credit losses on impaired loans | 43 | 324 | 231 | 243 | 150 | 127 | 177 | 177 | 172 | 174 | 324 | 127 | 751 | 700 |
| Total provision for credit losses on performing loans | 44 | 25 | 22 | 63 | 26 | 10 | (2) | 9 | (12) | (33) | 25 | 10 | 121 | (38) |
| Total Provision for Credit Losses | 45 | 349 | 253 | 306 | 176 | 137 | 175 | 186 | 160 | 141 | 349 | 137 | 872 | 662 |

| Provision Mix | | | |
|---------------|----------|-------------|-------------|
| YTD 2020 | YTD 2019 | Fiscal 2019 | Fiscal 2018 |

| | | | |
|--------|--------|--------|--------|
| 1.2% | 3.9% | 2.1% | 2.7% |
| 16.0% | 21.3% | 26.8% | 33.0% |
| 19.4% | 41.7% | 32.8% | 30.9% |
| 36.7% | 66.9% | 61.7% | 66.6% |
| 0.0% | (0.8)% | 0.7% | (0.3)% |
| 8.6% | 0.0% | 0.1% | 0.0% |
| 0.9% | 1.6% | (0.3)% | 1.4% |
| 0.6% | (0.8)% | 7.2% | 2.6% |
| 2.2% | 4.7% | 3.6% | 5.3% |
| 0.3% | 0.0% | 0.9% | 0.0% |
| 0.0% | 0.0% | 0.0% | 0.0% |
| 7.7% | 7.1% | 3.3% | 2.9% |
| 0.0% | 0.0% | 0.0% | 0.0% |
| 16.7% | (1.6)% | 6.8% | (3.6)% |
| 9.0% | 7.9% | 8.9% | 10.6% |
| 0.3% | 0.0% | 0.1% | (0.3)% |
| 0.9% | 0.0% | 0.0% | (0.1)% |
| 13.3% | 15.7% | 9.1% | 12.4% |
| 0.6% | 2.4% | (4.7)% | (0.6)% |
| 0.0% | 0.0% | 0.1% | 0.0% |
| 2.2% | (3.1)% | 2.4% | 3.1% |
| 63.3% | 33.1% | 38.3% | 33.4% |
| 100.0% | 100.0% | 100.0% | 100.0% |

(1) Segmented credit information by geographic area is based upon the country of ultimate risk.
(2) Provision for credit losses on impaired loans excludes securities borrowed or purchased under resale agreements.

WRITE-OFFS BY INDUSTRY

| | LINE # | 2020 Q1 | 2019 Q4 | 2019 Q3 | 2019 Q2 | 2019 Q1 | 2018 Q4 | 2018 Q3 | 2018 Q2 | 2018 Q1 | YTD 2020 | YTD 2019 | Fiscal 2019 | Fiscal 2018 |
|--------------------------------|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------|----------|-------------|-------------|
| Consumer Write-Offs | 1 | 174 | 168 | 177 | 155 | 164 | 164 | 159 | 162 | 155 | 174 | 164 | 664 | 640 |
| Business and Government | | | | | | | | | | | | | | |
| Commercial real estate | 2 | 1 | 4 | 1 | 1 | - | 1 | 2 | 1 | 1 | 1 | - | 6 | 5 |
| Construction (non-real estate) | 3 | 1 | 4 | 5 | 1 | - | 3 | 2 | - | 1 | 1 | - | 10 | 6 |
| Retail trade | 4 | 1 | 2 | 1 | 1 | 1 | - | 1 | 2 | 7 | 1 | 1 | 5 | 10 |
| Wholesale trade | 5 | 1 | 12 | 2 | 11 | - | 2 | 9 | 1 | 4 | 1 | - | 25 | 16 |
| Agriculture | 6 | - | 1 | 1 | 3 | 6 | 13 | 14 | 3 | 1 | - | 6 | 11 | 31 |
| Communications | 7 | 1 | - | - | - | - | - | - | - | - | 1 | - | - | - |
| Financing products | 8 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Manufacturing | 9 | - | 1 | 1 | 4 | 4 | 1 | 9 | 31 | 8 | - | 4 | 10 | 49 |
| Mining | 10 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Oil and Gas | 11 | 1 | - | 11 | - | - | - | - | - | 2 | 1 | - | 11 | 2 |
| Transportation | 12 | 25 | 24 | 16 | 14 | 12 | 14 | 15 | 17 | 17 | 25 | 12 | 66 | 63 |
| Utilities | 13 | - | 1 | - | - | - | 1 | - | - | - | - | - | 1 | 1 |
| Forest Products | 14 | - | - | - | - | - | 1 | - | - | - | - | - | - | 1 |
| Service industries | 15 | 3 | 20 | 5 | 1 | 2 | 62 | 3 | 19 | 6 | 3 | 2 | 28 | 90 |
| Financial | 16 | - | 3 | - | - | - | 1 | - | - | - | - | - | 3 | 1 |
| Governments | 17 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Other | 18 | 7 | 8 | 9 | 4 | 6 | 8 | 5 | 6 | 3 | 7 | 6 | 27 | 22 |
| Total Business and Government | 19 | 41 | 80 | 52 | 40 | 31 | 107 | 60 | 80 | 50 | 41 | 31 | 203 | 297 |
| Total Write-Offs | 20 | 215 | 248 | 229 | 195 | 195 | 271 | 219 | 242 | 205 | 215 | 195 | 867 | 937 |

WRITE-OFFS BY GEOGRAPHIC REGION (1)

| | | 2020 Q1 | 2019 Q4 | 2019 Q3 | 2019 Q2 | 2019 Q1 | 2018 Q4 | 2018 Q3 | 2018 Q2 | 2018 Q1 | YTD 2020 | YTD 2019 | Fiscal 2019 | Fiscal 2018 |
|-----------------|----|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------|----------|-------------|-------------|
| Canada | 21 | 154 | 154 | 158 | 138 | 145 | 164 | 142 | 160 | 133 | 154 | 145 | 595 | 599 |
| United States | 22 | 61 | 94 | 71 | 57 | 50 | 107 | 77 | 82 | 71 | 61 | 50 | 272 | 337 |
| Other Countries | 23 | - | - | - | - | - | - | - | - | 1 | - | - | - | 1 |
| Total | 24 | 215 | 248 | 229 | 195 | 195 | 271 | 219 | 242 | 205 | 215 | 195 | 867 | 937 |

(1) Segmented credit information by geographic area is based upon the country of ultimate risk.

**GROSS LOANS AND ACCEPTANCES
BY PRODUCT AND INDUSTRY**

| | LINE | 2020 | 2019 | 2019 | 2019 | 2019 | 2018 | 2018 | 2018 | 2018 | MIX |
|--|-----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| (\$ millions) | # | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q1 |
| Consumer | | | | | | | | | | | |
| Residential mortgages | 1 | 124,441 | 123,740 | 122,054 | 120,778 | 120,039 | 119,620 | 118,736 | 117,770 | 117,186 | 27.2 % |
| Consumer instalment and other personal | 2 | 68,629 | 67,736 | 65,989 | 64,454 | 63,241 | 63,225 | 62,485 | 61,733 | 61,118 | 15.1 % |
| Credit cards | 3 | 8,763 | 8,859 | 8,749 | 8,467 | 8,187 | 8,329 | 8,236 | 8,175 | 7,994 | 1.9 % |
| Total Consumer | 4 | 201,833 | 200,335 | 196,792 | 193,699 | 191,467 | 191,174 | 189,457 | 187,678 | 186,298 | 44.2 % |
| Business and Government, excluding Securities Borrowed or Purchased under Resale Agreements | | | | | | | | | | | |
| Commercial real estate | 5 | 37,271 | 36,716 | 35,680 | 35,443 | 33,748 | 31,036 | 29,612 | 28,508 | 26,780 | 8.2 % |
| Construction (non-real estate) | 6 | 4,627 | 4,951 | 4,692 | 4,374 | 3,868 | 3,932 | 4,035 | 4,132 | 3,547 | 1.0 % |
| Retail trade | 7 | 23,213 | 23,096 | 22,632 | 23,078 | 21,338 | 20,420 | 20,175 | 20,153 | 18,228 | 5.1 % |
| Automotive | 8 | 15,067 | 14,658 | 14,496 | 14,643 | 13,566 | 12,732 | 13,039 | 12,952 | 11,479 | 3.3 % |
| Food and beverage | 9 | 2,022 | 2,041 | 1,982 | 1,956 | 1,888 | 1,786 | 1,665 | 1,556 | 1,579 | 0.4 % |
| Other | 10 | 6,124 | 6,397 | 6,154 | 6,479 | 5,884 | 5,902 | 5,471 | 5,645 | 5,170 | 1.4 % |
| Wholesale trade | 11 | 17,127 | 16,985 | 16,877 | 16,531 | 15,828 | 14,837 | 13,287 | 12,719 | 11,851 | 3.7 % |
| Agriculture | 12 | 1,173 | 1,182 | 1,169 | 1,273 | 1,322 | 1,255 | 1,085 | 1,166 | 942 | 0.3 % |
| Automotive | 13 | 4,710 | 4,739 | 4,709 | 4,498 | 4,057 | 3,796 | 3,124 | 3,001 | 2,941 | 1.0 % |
| Food and beverage | 14 | 2,998 | 2,966 | 2,791 | 2,733 | 2,729 | 2,497 | 2,264 | 2,256 | 2,180 | 0.7 % |
| Construction and industrial | 15 | 3,566 | 3,547 | 3,711 | 3,492 | 3,280 | 3,216 | 3,061 | 2,798 | 2,517 | 0.8 % |
| Other | 16 | 4,680 | 4,551 | 4,497 | 4,535 | 4,440 | 4,073 | 3,753 | 3,498 | 3,271 | 0.9 % |
| Agriculture | 17 | 13,505 | 13,290 | 13,168 | 13,016 | 12,306 | 12,337 | 12,077 | 11,628 | 11,299 | 3.0 % |
| Communications | 18 | 794 | 847 | 850 | 939 | 811 | 729 | 643 | 566 | 568 | 0.2 % |
| Other communications | 19 | 634 | 671 | 577 | 543 | 598 | 529 | 435 | 399 | 372 | 0.1 % |
| Cable | 20 | 17 | 28 | 120 | 291 | 81 | 65 | 71 | 27 | 54 | 0.0 % |
| Broadcasting | 21 | 143 | 148 | 153 | 105 | 132 | 135 | 137 | 140 | 142 | 0.0 % |
| Financing products | 22 | 4,206 | 4,124 | 4,796 | 4,434 | 5,605 | 4,439 | 4,563 | 4,949 | 4,251 | 0.9 % |
| Manufacturing | 23 | 28,612 | 26,576 | 26,958 | 27,427 | 25,138 | 22,859 | 22,653 | 21,681 | 19,732 | 6.3 % |
| Industrial products | 24 | 9,190 | 8,830 | 8,984 | 9,101 | 8,168 | 7,558 | 7,517 | 7,164 | 6,381 | 2.0 % |
| Consumer products | 25 | 11,668 | 10,054 | 10,324 | 10,860 | 10,382 | 8,937 | 8,873 | 8,351 | 7,927 | 2.6 % |
| Automotive | 26 | 1,507 | 1,503 | 1,671 | 1,764 | 1,690 | 1,633 | 1,631 | 1,588 | 1,280 | 0.3 % |
| Other manufacturing | 27 | 6,247 | 6,189 | 5,979 | 5,702 | 4,898 | 4,731 | 4,632 | 4,578 | 4,144 | 1.4 % |
| Mining | 28 | 2,325 | 2,474 | 2,903 | 2,588 | 2,068 | 1,916 | 1,547 | 1,578 | 1,234 | 0.5 % |
| Oil and Gas | 29 | 12,924 | 13,469 | 12,889 | 11,344 | 10,142 | 9,185 | 8,179 | 8,061 | 7,592 | 2.8 % |
| Transportation | 30 | 12,215 | 12,420 | 12,172 | 11,940 | 11,453 | 11,004 | 10,780 | 10,593 | 9,963 | 2.7 % |
| Utilities | 31 | 4,126 | 4,783 | 4,427 | 4,341 | 3,901 | 3,911 | 3,097 | 2,660 | 2,670 | 0.9 % |
| Electric power generation | 32 | 2,981 | 3,473 | 2,852 | 2,943 | 2,450 | 2,454 | 1,979 | 1,865 | 1,912 | 0.7 % |
| Gas, water and other | 33 | 1,145 | 1,310 | 1,575 | 1,398 | 1,451 | 1,457 | 1,118 | 795 | 758 | 0.3 % |
| Forest products | 34 | 1,262 | 1,152 | 1,146 | 1,168 | 930 | 841 | 759 | 852 | 845 | 0.3 % |
| Service industries | 35 | 46,840 | 45,809 | 44,682 | 43,328 | 40,992 | 38,394 | 36,636 | 36,015 | 34,147 | 10.2 % |
| Automotive lease and rental | 36 | 2,411 | 2,584 | 2,551 | 2,571 | 2,206 | 2,245 | 2,394 | 2,350 | 2,277 | 0.5 % |
| Educational | 37 | 2,124 | 2,182 | 2,114 | 2,019 | 1,991 | 2,084 | 2,110 | 2,122 | 2,066 | 0.5 % |
| Health care | 38 | 12,596 | 12,078 | 11,867 | 11,382 | 10,800 | 10,486 | 9,916 | 9,701 | 9,197 | 2.8 % |
| Business and professional services | 39 | 11,146 | 11,024 | 10,585 | 11,206 | 10,207 | 8,778 | 8,390 | 8,224 | 7,578 | 2.4 % |
| Hospitality and recreation | 40 | 10,984 | 10,723 | 10,193 | 9,241 | 9,112 | 8,612 | 7,908 | 7,591 | 7,286 | 2.4 % |
| Other | 41 | 7,579 | 7,218 | 7,372 | 6,909 | 6,676 | 6,189 | 5,918 | 6,027 | 5,743 | 1.6 % |
| Financial | 42 | 42,074 | 40,842 | 38,730 | 37,988 | 36,924 | 32,464 | 32,458 | 29,713 | 30,791 | 9.2 % |
| Non-bank financial services | 43 | 36,986 | 35,481 | 32,681 | 31,334 | 29,437 | 26,144 | 26,432 | 22,742 | 22,004 | 8.1 % |
| Bank | 44 | 5,088 | 5,361 | 6,049 | 6,654 | 7,487 | 6,320 | 6,026 | 6,971 | 8,787 | 1.1 % |
| Governments | 45 | 1,850 | 1,802 | 1,609 | 1,373 | 1,419 | 1,436 | 1,364 | 1,418 | 1,456 | 0.4 % |
| Other | 46 | 2,294 | 1,866 | 3,387 | 3,643 | 2,823 | 3,301 | 3,973 | 4,154 | 3,739 | 0.5 % |
| Total Business and Government | 47 | 255,265 | 251,202 | 247,598 | 242,955 | 229,294 | 213,041 | 205,838 | 199,255 | 188,693 | 55.8 % |
| Total Gross Loans and Acceptances | 48 | 457,098 | 451,537 | 444,390 | 436,654 | 420,761 | 404,215 | 395,295 | 386,933 | 374,991 | 100.0 % |

**ALLOWANCE FOR CREDIT LOSSES
BY PRODUCT AND INDUSTRY**

| | LINE | 2020 | 2019 | 2019 | 2019 | 2019 | 2018 | 2018 | 2018 | 2018 | MIX |
|---|-----------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|----------------|
| (\$ millions) | # | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q1 |
| Allowance for Credit Losses on Impaired Loans | | | | | | | | | | | |
| Consumer | | | | | | | | | | | |
| Residential mortgages | 1 | 17 | 17 | 17 | 19 | 20 | 19 | 20 | 21 | 22 | 0.8 % |
| Consumer instalment and other personal | 2 | 125 | 136 | 134 | 127 | 134 | 143 | 144 | 146 | 129 | 5.5 % |
| Credit cards | 3 | - | - | - | - | - | - | - | - | - | 0.0 % |
| Total Consumer | 4 | 142 | 153 | 151 | 146 | 154 | 162 | 164 | 167 | 151 | 6.3 % |
| Business and Government, excluding | | | | | | | | | | | |
| Securities Borrowed or Purchased under Resale Agreements | | | | | | | | | | | |
| Commercial real estate | 5 | 8 | 9 | 12 | 10 | 10 | 8 | 13 | 13 | 13 | 0.4 % |
| Construction (non-real estate) | 6 | 36 | 8 | 10 | 14 | 16 | 16 | 16 | 17 | 14 | 1.6 % |
| Retail trade | 7 | 13 | 11 | 12 | 14 | 18 | 17 | 10 | 8 | 8 | 0.6 % |
| Wholesale trade | 8 | 54 | 52 | 58 | 37 | 24 | 23 | 23 | 25 | 16 | 2.4 % |
| Agriculture | 9 | 26 | 22 | 22 | 22 | 15 | 16 | 24 | 32 | 15 | 1.1 % |
| Communications | 10 | 7 | 7 | 7 | 3 | - | - | - | - | - | 0.3 % |
| Financing products | 11 | - | - | - | - | - | - | - | - | - | 0.0 % |
| Manufacturing | 12 | 59 | 35 | 15 | 19 | 25 | 20 | 18 | 20 | 38 | 2.6 % |
| Industrial products | 13 | 26 | 19 | 2 | 1 | 1 | 1 | 4 | 7 | 25 | 1.1 % |
| Consumer products | 14 | 22 | 7 | 4 | 4 | 8 | 8 | 7 | 4 | 2 | 1.0 % |
| Automotive | 15 | 6 | 4 | 3 | 3 | 3 | 1 | - | - | - | 0.3 % |
| Other manufacturing | 16 | 5 | 5 | 6 | 11 | 13 | 10 | 7 | 9 | 11 | 0.2 % |
| Mining | 17 | - | - | - | - | - | - | - | - | - | 0.0 % |
| Oil and Gas | 18 | 99 | 48 | 21 | 28 | 13 | 17 | 23 | 19 | 41 | 4.4 % |
| Transportation | 19 | 33 | 30 | 31 | 30 | 28 | 31 | 33 | 18 | 14 | 1.5 % |
| Utilities | 20 | 1 | - | - | - | - | - | - | 2 | 2 | 0.0 % |
| Forest products | 21 | 4 | - | - | - | - | 1 | - | - | - | 0.2 % |
| Service industries | 22 | 118 | 79 | 94 | 78 | 63 | 46 | 83 | 62 | 74 | 5.2 % |
| Automotive lease and rental | 23 | 1 | - | - | - | - | - | - | - | - | 0.0 % |
| Educational | 24 | - | - | 1 | 3 | 2 | 1 | 11 | 5 | 5 | 0.0 % |
| Health care | 25 | 71 | 44 | 61 | 39 | 25 | 12 | 5 | 5 | 8 | 3.1 % |
| Business and professional services | 26 | 7 | 7 | 7 | 12 | 11 | 10 | 30 | 28 | 26 | 0.3 % |
| Hospitality and recreation | 27 | 30 | 20 | 17 | 17 | 17 | 16 | 28 | 16 | 16 | 1.3 % |
| Other | 28 | 9 | 8 | 8 | 7 | 8 | 7 | 9 | 8 | 19 | 0.5 % |
| Financial | 29 | 4 | 3 | 5 | 4 | 4 | 1 | 1 | 1 | 2 | 0.2 % |
| Non-bank financial services | 30 | 4 | 3 | 5 | 4 | 4 | 1 | 1 | 1 | 2 | 0.2 % |
| Bank | 31 | - | - | - | - | - | - | - | - | - | 0.0 % |
| Governments | 32 | 1 | 1 | 1 | - | - | - | - | - | - | 0.0 % |
| Other | 33 | 4 | 5 | 8 | - | - | 12 | 1 | 14 | - | 0.1 % |
| Total Business and Government | 34 | 467 | 310 | 296 | 259 | 216 | 208 | 245 | 231 | 237 | 20.6 % |
| Total Allowance for Credit Losses on Impaired Loans | 35 | 609 | 463 | 447 | 405 | 370 | 370 | 409 | 398 | 388 | 26.9 % |
| Allowance for credit losses on performing loans - Consumer | 36 | 685 | 683 | 683 | 680 | 682 | 682 | 710 | 715 | 708 | 30.3 % |
| Allowance for credit losses on performing loans - Business and Government | 37 | 729 | 704 | 672 | 625 | 576 | 587 | 541 | 534 | 528 | 32.2 % |
| Total Allowance for Credit Losses on Performing Loans | 38 | 1,414 | 1,387 | 1,355 | 1,305 | 1,258 | 1,269 | 1,251 | 1,249 | 1,236 | 62.5 % |
| Total Allowance for Credit Losses on Loans | 39 | 2,023 | 1,850 | 1,802 | 1,710 | 1,628 | 1,639 | 1,660 | 1,647 | 1,624 | 89.4 % |
| Allowance for Credit Losses related to off-balance sheet instruments (1) | 40 | 239 | 244 | 256 | 252 | 259 | 231 | 239 | 225 | 224 | 10.6 % |
| Total Allowance for Credit Losses | 41 | 2,262 | 2,094 | 2,058 | 1,962 | 1,887 | 1,870 | 1,899 | 1,872 | 1,848 | 100.0 % |

(1) Reported in Other Liabilities.

**NET LOANS AND ACCEPTANCES
BY PRODUCT AND INDUSTRY (1)**

| | LINE | 2020 | 2019 | 2019 | 2019 | 2019 | 2018 | 2018 | 2018 | 2018 | MIX |
|---|-----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| (\$ millions) | # | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q1 |
| Consumer | | | | | | | | | | | |
| Residential mortgages | 1 | 124,424 | 123,723 | 122,037 | 120,759 | 120,019 | 119,601 | 118,716 | 117,749 | 117,164 | 27.3 % |
| Consumer instalment and other personal | 2 | 68,504 | 67,600 | 65,855 | 64,327 | 63,107 | 63,082 | 62,341 | 61,587 | 60,989 | 15.1 % |
| Credit cards | 3 | 8,763 | 8,859 | 8,749 | 8,467 | 8,187 | 8,329 | 8,236 | 8,175 | 7,994 | 1.9 % |
| Total Consumer | 4 | 201,691 | 200,182 | 196,641 | 193,553 | 191,313 | 191,012 | 189,293 | 187,511 | 186,147 | 44.3 % |
| Business and Government, excluding | | | | | | | | | | | |
| Securities Borrowed or Purchased under Resale Agreements | | | | | | | | | | | |
| Commercial real estate | 5 | 37,263 | 36,707 | 35,668 | 35,433 | 33,738 | 31,028 | 29,599 | 28,495 | 26,767 | 8.2 % |
| Construction (non-real estate) | 6 | 4,591 | 4,943 | 4,682 | 4,360 | 3,852 | 3,916 | 4,019 | 4,115 | 3,533 | 1.0 % |
| Retail trade | 7 | 23,200 | 23,085 | 22,620 | 23,064 | 21,320 | 20,403 | 20,165 | 20,145 | 18,220 | 5.1 % |
| Wholesale trade | 8 | 17,073 | 16,933 | 16,819 | 16,494 | 15,804 | 14,814 | 13,264 | 12,694 | 11,835 | 3.8 % |
| Agriculture | 9 | 13,479 | 13,268 | 13,146 | 12,994 | 12,291 | 12,321 | 12,053 | 11,596 | 11,284 | 3.0 % |
| Communications | 10 | 787 | 840 | 843 | 936 | 811 | 729 | 643 | 566 | 568 | 0.2 % |
| Financing products | 11 | 4,206 | 4,124 | 4,796 | 4,434 | 5,605 | 4,439 | 4,563 | 4,949 | 4,251 | 0.9 % |
| Manufacturing | 12 | 28,553 | 26,541 | 26,943 | 27,408 | 25,113 | 22,839 | 22,635 | 21,661 | 19,694 | 6.3 % |
| Industrial products | 13 | 9,164 | 8,811 | 8,982 | 9,100 | 8,167 | 7,557 | 7,513 | 7,157 | 6,356 | 2.0 % |
| Consumer products | 14 | 11,646 | 10,047 | 10,320 | 10,856 | 10,374 | 8,929 | 8,866 | 8,347 | 7,925 | 2.6 % |
| Automotive | 15 | 1,501 | 1,499 | 1,668 | 1,761 | 1,687 | 1,632 | 1,631 | 1,588 | 1,280 | 0.3 % |
| Other manufacturing | 16 | 6,242 | 6,184 | 5,973 | 5,691 | 4,885 | 4,721 | 4,625 | 4,569 | 4,133 | 1.4 % |
| Mining | 17 | 2,325 | 2,474 | 2,903 | 2,588 | 2,068 | 1,916 | 1,547 | 1,453 | 1,234 | 0.4 % |
| Oil and Gas | 18 | 12,825 | 13,421 | 12,868 | 11,316 | 10,129 | 9,168 | 8,156 | 8,042 | 7,551 | 2.8 % |
| Transportation | 19 | 12,182 | 12,390 | 12,141 | 11,910 | 11,425 | 10,973 | 10,747 | 10,575 | 9,949 | 2.7 % |
| Utilities | 20 | 4,125 | 4,783 | 4,427 | 4,341 | 3,901 | 3,911 | 3,097 | 2,658 | 2,668 | 0.9 % |
| Forest products | 21 | 1,258 | 1,152 | 1,146 | 1,168 | 930 | 840 | 759 | 852 | 845 | 0.3 % |
| Service industries | 22 | 46,722 | 45,730 | 44,588 | 43,250 | 40,929 | 38,348 | 36,553 | 35,953 | 34,073 | 10.3 % |
| Automotive lease and rental | 23 | 2,410 | 2,584 | 2,551 | 2,571 | 2,206 | 2,245 | 2,394 | 2,350 | 2,277 | 0.5 % |
| Educational | 24 | 2,124 | 2,182 | 2,113 | 2,016 | 1,989 | 2,083 | 2,099 | 2,117 | 2,061 | 0.5 % |
| Health care | 25 | 12,525 | 12,034 | 11,806 | 11,343 | 10,775 | 10,474 | 9,911 | 9,696 | 9,189 | 2.8 % |
| Business and professional services | 26 | 11,139 | 11,017 | 10,578 | 11,194 | 10,196 | 8,768 | 8,360 | 8,196 | 7,552 | 2.4 % |
| Hospitality and recreation | 27 | 10,954 | 10,703 | 10,176 | 9,224 | 9,095 | 8,596 | 7,880 | 7,575 | 7,270 | 2.4 % |
| Other | 28 | 7,570 | 7,210 | 7,364 | 6,902 | 6,668 | 6,182 | 5,909 | 6,019 | 5,724 | 1.7 % |
| Financial | 29 | 42,070 | 40,839 | 38,725 | 37,984 | 36,920 | 32,463 | 32,457 | 29,712 | 30,789 | 9.2 % |
| Non-bank financial services | 30 | 36,982 | 35,478 | 32,676 | 31,330 | 29,433 | 26,143 | 26,431 | 22,741 | 22,002 | 8.1 % |
| Bank | 31 | 5,088 | 5,361 | 6,049 | 6,654 | 7,487 | 6,320 | 6,026 | 6,971 | 8,787 | 1.1 % |
| Governments | 32 | 1,849 | 1,801 | 1,608 | 1,373 | 1,419 | 1,436 | 1,364 | 1,418 | 1,456 | 0.3 % |
| Other | 33 | 2,290 | 1,861 | 3,379 | 3,643 | 2,823 | 3,289 | 3,972 | 4,140 | 3,739 | 0.4 % |
| Total Business and Government | 34 | 254,798 | 250,892 | 247,302 | 242,696 | 229,078 | 212,833 | 205,593 | 199,024 | 188,456 | 56.0 % |
| Loans and Acceptances, Net of Allowance for Credit Losses on Impaired Loans | 35 | 456,489 | 451,074 | 443,943 | 436,249 | 420,391 | 403,845 | 394,886 | 386,535 | 374,603 | 100.3 % |
| Allowance for credit losses on performing loans - Consumer | 36 | (685) | (683) | (683) | (680) | (682) | (682) | (710) | (715) | (708) | (0.1)% |
| Allowance for credit losses on performing loans - Business and Government | 37 | (729) | (704) | (672) | (625) | (576) | (587) | (541) | (534) | (528) | (0.2)% |
| Total Allowance for Credit Losses on Performing Loans | 38 | (1,414) | (1,387) | (1,355) | (1,305) | (1,258) | (1,269) | (1,251) | (1,249) | (1,236) | (0.3)% |
| Total Net Loans and Acceptances | 39 | 455,075 | 449,687 | 442,588 | 434,944 | 419,133 | 402,576 | 393,635 | 385,286 | 373,367 | 100.0 % |

(1) Net Loans and Acceptances balances are net of allowance for credit losses, excluding those related to off-balance sheet instruments.

**GROSS IMPAIRED LOANS AND ACCEPTANCES
BY PRODUCT AND INDUSTRY (1)**

| | LINE | 2020 | 2019 | 2019 | 2019 | 2019 | 2018 | 2018 | 2018 | 2018 | GIL to Gross |
|--|-----------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| (\$ millions) | # | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Loans |
| Consumer | | | | | | | | | | | |
| Residential mortgages | 1 | 420 | 414 | 417 | 426 | 389 | 375 | 380 | 384 | 397 | 0.3 % |
| Consumer instalment and other personal | 2 | 442 | 468 | 497 | 509 | 506 | 521 | 534 | 564 | 558 | 0.6 % |
| Total Consumer | 3 | 862 | 882 | 914 | 935 | 895 | 896 | 914 | 948 | 955 | 0.4 % |
| Business and Government, excluding | | | | | | | | | | | |
| Securities Borrowed or Purchased under Resale Agreements | | | | | | | | | | | |
| Commercial real estate | 4 | 60 | 58 | 64 | 66 | 48 | 53 | 44 | 50 | 101 | 0.2 % |
| Construction (non-real estate) | 5 | 80 | 29 | 32 | 35 | 32 | 34 | 42 | 46 | 38 | 1.7 % |
| Retail trade | 6 | 87 | 67 | 60 | 75 | 91 | 67 | 51 | 35 | 49 | 0.4 % |
| Wholesale trade | 7 | 106 | 128 | 102 | 123 | 65 | 65 | 74 | 73 | 96 | 0.7 % |
| Agriculture | 8 | 312 | 313 | 298 | 287 | 259 | 209 | 212 | 256 | 209 | 2.3 % |
| Communications | 9 | 7 | 13 | 13 | 12 | - | - | - | - | - | 0.9 % |
| Financing products | 10 | - | - | - | - | - | - | - | - | - | 0.0 % |
| Manufacturing | 11 | 329 | 226 | 111 | 108 | 83 | 97 | 90 | 67 | 113 | 1.2 % |
| Industrial products | 12 | 151 | 110 | 19 | 18 | 8 | 14 | 14 | 22 | 57 | 1.6 % |
| Consumer products | 13 | 109 | 80 | 52 | 47 | 25 | 29 | 23 | 6 | 6 | 0.9 % |
| Automotive | 14 | 11 | 5 | 5 | 6 | 6 | 6 | - | - | - | 0.7 % |
| Other manufacturing | 15 | 58 | 31 | 35 | 37 | 44 | 48 | 53 | 39 | 50 | 0.9 % |
| Mining | 16 | - | - | 1 | - | - | 1 | 1 | 1 | 2 | 0.0 % |
| Oil and Gas | 17 | 373 | 404 | 324 | 234 | 118 | 74 | 115 | 174 | 113 | 2.9 % |
| Transportation | 18 | 164 | 149 | 138 | 147 | 138 | 121 | 151 | 156 | 152 | 1.3 % |
| Utilities | 19 | 1 | 2 | 1 | 1 | 2 | 2 | 1 | 4 | 5 | 0.0 % |
| Forest products | 20 | 11 | 2 | 2 | 2 | 2 | 1 | 3 | 3 | 3 | 0.9 % |
| Service industries | 21 | 377 | 319 | 314 | 245 | 224 | 237 | 291 | 263 | 280 | 0.8 % |
| Automotive lease and rental | 22 | 2 | - | - | - | - | - | - | - | - | 0.1 % |
| Educational | 23 | 12 | 11 | 2 | 12 | 12 | 12 | 22 | 18 | 17 | 0.6 % |
| Health care | 24 | 166 | 145 | 136 | 89 | 56 | 66 | 53 | 66 | 91 | 1.3 % |
| Business and professional services | 25 | 55 | 64 | 78 | 73 | 83 | 90 | 115 | 113 | 109 | 0.5 % |
| Hospitality and recreation | 26 | 125 | 82 | 77 | 45 | 48 | 49 | 83 | 45 | 43 | 1.1 % |
| Other | 27 | 17 | 17 | 21 | 26 | 25 | 20 | 18 | 21 | 20 | 0.2 % |
| Financial | 28 | 39 | 31 | 40 | 47 | 54 | 67 | 78 | 54 | 16 | 0.1 % |
| Non-bank financial services | 29 | 39 | 31 | 40 | 47 | 54 | 67 | 78 | 54 | 16 | 0.1 % |
| Bank | 30 | - | - | - | - | - | - | - | - | - | 0.0 % |
| Governments | 31 | 1 | 1 | 1 | - | - | - | - | - | - | 0.1 % |
| Other | 32 | 13 | 5 | 17 | 18 | 8 | 12 | 9 | 22 | 17 | 0.6 % |
| Total Business and Government | 33 | 1,960 | 1,747 | 1,518 | 1,400 | 1,124 | 1,040 | 1,162 | 1,204 | 1,194 | 0.8 % |
| Total Gross Impaired Loans and Acceptances | 34 | 2,822 | 2,629 | 2,432 | 2,335 | 2,019 | 1,936 | 2,076 | 2,152 | 2,149 | 0.6 % |

(1) Gross Impaired Loans excludes Purchased Credit Impaired Loans.

**NET IMPAIRED LOANS AND ACCEPTANCES
BY PRODUCT AND INDUSTRY (1) (2)**

| (\$ millions) | LINE # | 2020 Q1 | 2019 Q4 | 2019 Q3 | 2019 Q2 | 2019 Q1 | 2018 Q4 | 2018 Q3 | 2018 Q2 | 2018 Q1 | NIL to Net Loans |
|--|-----------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|------------------|
| Consumer | | | | | | | | | | | |
| Residential mortgages | 1 | 403 | 397 | 400 | 407 | 369 | 356 | 360 | 363 | 375 | 0.3 % |
| Consumer instalment and other personal | 2 | 317 | 332 | 363 | 382 | 372 | 378 | 390 | 418 | 429 | 0.4 % |
| Total Consumer | 3 | 720 | 729 | 763 | 789 | 741 | 734 | 750 | 781 | 804 | 0.4 % |
| Business and Government, excluding | | | | | | | | | | | |
| Securities Borrowed or Purchased under Resale Agreements | | | | | | | | | | | |
| Commercial real estate | 4 | 52 | 49 | 52 | 56 | 38 | 45 | 31 | 37 | 88 | 0.1 % |
| Construction (non-real estate) | 5 | 44 | 21 | 22 | 21 | 16 | 18 | 26 | 29 | 24 | 1.0 % |
| Retail trade | 6 | 74 | 56 | 48 | 61 | 73 | 50 | 41 | 27 | 41 | 0.3 % |
| Wholesale trade | 7 | 52 | 76 | 44 | 86 | 41 | 42 | 51 | 48 | 80 | 0.3 % |
| Agriculture | 8 | 286 | 291 | 276 | 265 | 244 | 193 | 188 | 224 | 194 | 2.1 % |
| Communications | 9 | - | 6 | 6 | 9 | - | - | - | - | - | 0.0 % |
| Financing products | 10 | - | - | - | - | - | - | - | - | - | 0.0 % |
| Manufacturing | 11 | 270 | 191 | 96 | 89 | 58 | 77 | 72 | 47 | 75 | 0.9 % |
| Industrial products | 12 | 125 | 91 | 17 | 17 | 7 | 13 | 10 | 15 | 32 | 1.4 % |
| Consumer products | 13 | 87 | 73 | 48 | 43 | 17 | 21 | 16 | 2 | 4 | 0.7 % |
| Automotive | 14 | 5 | 1 | 2 | 3 | 3 | 5 | - | - | - | 0.3 % |
| Other manufacturing | 15 | 53 | 26 | 29 | 26 | 31 | 38 | 46 | 30 | 39 | 0.8 % |
| Mining | 16 | - | - | 1 | - | - | 1 | 1 | 1 | 2 | 0.0 % |
| Oil and Gas | 17 | 274 | 356 | 303 | 206 | 105 | 57 | 92 | 155 | 72 | 2.1 % |
| Transportation | 18 | 131 | 119 | 107 | 117 | 110 | 90 | 118 | 138 | 138 | 1.1 % |
| Utilities | 19 | - | 2 | 1 | 1 | 2 | 2 | 1 | 2 | 3 | 0.0 % |
| Forest products | 20 | 7 | 2 | 2 | 2 | 2 | - | 3 | 3 | 3 | 0.6 % |
| Service industries | 21 | 259 | 240 | 220 | 167 | 161 | 191 | 208 | 201 | 206 | 0.6 % |
| Automotive lease and rental | 22 | 1 | - | - | - | - | - | - | - | - | 0.0 % |
| Educational | 23 | 12 | 11 | 1 | 9 | 10 | 11 | 11 | 13 | 12 | 0.6 % |
| Health care | 24 | 95 | 101 | 75 | 50 | 31 | 54 | 48 | 61 | 83 | 0.8 % |
| Business and professional services | 25 | 48 | 57 | 71 | 61 | 72 | 80 | 85 | 85 | 83 | 0.4 % |
| Hospitality and recreation | 26 | 95 | 62 | 60 | 28 | 31 | 33 | 55 | 29 | 27 | 0.9 % |
| Other | 27 | 8 | 9 | 13 | 19 | 17 | 13 | 9 | 13 | 1 | 0.1 % |
| Financial | 28 | 35 | 28 | 35 | 43 | 50 | 66 | 77 | 53 | 14 | 0.1 % |
| Non-bank financial services | 29 | 35 | 28 | 35 | 43 | 50 | 66 | 77 | 53 | 14 | 0.1 % |
| Bank | 30 | - | - | - | - | - | - | - | - | - | 0.0 % |
| Governments | 31 | - | - | - | - | - | - | - | - | - | 0.0 % |
| Other | 32 | 9 | - | 9 | 18 | 8 | - | 8 | 8 | 17 | 0.4 % |
| Total Business and Government | 33 | 1,493 | 1,437 | 1,222 | 1,141 | 908 | 832 | 917 | 973 | 957 | 0.6 % |
| Total Net Impaired Loans and Acceptances | 34 | 2,213 | 2,166 | 1,985 | 1,930 | 1,649 | 1,566 | 1,667 | 1,754 | 1,761 | 0.5 % |

(1) Net Impaired Loans exclude Purchased Credit Impaired Loans.

(2) Net Impaired Loan balances are net of allowance for credit losses on impaired loans, excluding those related to off-balance sheet instruments.

**LOANS AND ACCEPTANCES
BY GEOGRAPHIC AREA (1)**

| (\$ millions) | LINE # | 2020 Q1 | 2019 Q4 | 2019 Q3 | 2019 Q2 | 2019 Q1 | 2018 Q4 | 2018 Q3 | 2018 Q2 | 2018 Q1 | MIX Q1 |
|---------------|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------|
|---------------|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------|

Gross Loans and Acceptances

| | | | | | | | | | | | |
|--|----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Canada | 1 | 285,185 | 282,145 | 279,552 | 273,039 | 266,665 | 261,522 | 256,681 | 254,125 | 249,145 | 62.3 % |
| United States | 2 | 160,681 | 158,733 | 154,366 | 152,971 | 143,211 | 133,113 | 129,307 | 122,497 | 114,014 | 35.2 % |
| Other Countries | 3 | 11,232 | 10,659 | 10,472 | 10,644 | 10,885 | 9,580 | 9,307 | 10,311 | 11,832 | 2.5 % |
| Total Gross Loans and Acceptances | 4 | 457,098 | 451,537 | 444,390 | 436,654 | 420,761 | 404,215 | 395,295 | 386,933 | 374,991 | 100.0 % |

ACL on Impaired Loans (2)

| | | | | | | | | | | | |
|------------------------------------|----------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|----------------|
| Canada | 5 | (219) | (207) | (192) | (186) | (182) | (189) | (205) | (197) | (200) | 36.0 % |
| United States | 6 | (390) | (256) | (255) | (219) | (188) | (181) | (197) | (195) | (169) | 64.0 % |
| Other Countries | 7 | - | - | - | - | - | - | (7) | (6) | (19) | 0.0 % |
| Total ACL on Impaired Loans | 8 | (609) | (463) | (447) | (405) | (370) | (370) | (409) | (398) | (388) | 100.0 % |

Net Loans and Acceptances

| | | | | | | | | | | | |
|--|-----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Canada | 9 | 284,966 | 281,938 | 279,360 | 272,853 | 266,483 | 261,333 | 256,476 | 253,928 | 248,945 | 62.6 % |
| United States | 10 | 160,291 | 158,477 | 154,111 | 152,752 | 143,023 | 132,932 | 129,110 | 122,302 | 113,845 | 35.2 % |
| Other Countries | 11 | 11,232 | 10,659 | 10,472 | 10,644 | 10,885 | 9,580 | 9,300 | 10,305 | 11,813 | 2.5 % |
| Total Loans and Acceptances, net of ACL on impaired loans | 12 | 456,489 | 451,074 | 443,943 | 436,249 | 420,391 | 403,845 | 394,886 | 386,535 | 374,603 | 100.3 % |
| ACL on Performing Loans (2) | | | | | | | | | | | |
| Canada | 13 | (748) | (740) | (732) | (715) | (695) | (689) | (697) | (680) | (683) | (0.2)% |
| United States | 14 | (650) | (630) | (608) | (581) | (556) | (574) | (550) | (563) | (548) | (0.1)% |
| Other Countries | 15 | (16) | (17) | (15) | (9) | (7) | (6) | (4) | (6) | (5) | (0.0)% |
| Total Net Loans and Acceptances | 16 | 455,075 | 449,687 | 442,588 | 434,944 | 419,133 | 402,576 | 393,635 | 385,286 | 373,367 | 100.0 % |

Gross Impaired Loans and Acceptances (3)

| | | | | | | | | | | | |
|---|-----------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|----------------|
| Canada | 17 | 979 | 914 | 841 | 795 | 728 | 735 | 767 | 746 | 837 | 34.7 % |
| United States | 18 | 1,783 | 1,715 | 1,591 | 1,540 | 1,291 | 1,201 | 1,266 | 1,365 | 1,269 | 63.2 % |
| Other Countries | 19 | 60 | - | - | - | - | - | 43 | 41 | 43 | 2.1 % |
| Total Gross Impaired Loans and Acceptances | 20 | 2,822 | 2,629 | 2,432 | 2,335 | 2,019 | 1,936 | 2,076 | 2,152 | 2,149 | 100.0 % |

Net Impaired Loans and Acceptances (3)

| | | | | | | | | | | | |
|---|-----------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|
| Canada | 21 | 760 | 707 | 649 | 609 | 546 | 546 | 562 | 549 | 637 | 34.3% |
| United States | 22 | 1,393 | 1,459 | 1,336 | 1,321 | 1,103 | 1,020 | 1,069 | 1,170 | 1,100 | 62.9% |
| Other Countries | 23 | 60 | - | - | - | - | - | 36 | 35 | 24 | 2.7% |
| Total Impaired Loans and Acceptances, net of ACL on impaired loans (2) | 24 | 2,213 | 2,166 | 1,985 | 1,930 | 1,649 | 1,566 | 1,667 | 1,754 | 1,761 | 100.0% |

(1) Segmented credit information by geographic area is based upon the country of ultimate risk.

(2) Excludes allowances related to off-balance sheet instruments.

(3) Gross Impaired Loans and Net Impaired Loans exclude Purchased Credit Impaired Loans.

**CHANGES IN IMPAIRMENT ALLOWANCE
FOR CREDIT LOSSES (ACL)**

| (\$ millions) | LINE # | 2020 Q1 | 2019 Q4 | 2019 Q3 | 2019 Q2 | 2019 Q1 | 2018 Q4 | 2018 Q3 | 2018 Q2 | 2018 Q1 | YTD 2020 | YTD 2019 | Fiscal 2019 | Fiscal 2018 |
|--|----------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Allowance for Credit Losses (Total ACL), beginning of period | 1 | 2,094 | 2,058 | 1,962 | 1,887 | 1,870 | 1,899 | 1,872 | 1,848 | 1,918 | 2,094 | 1,870 | 1,870 | 1,918 |
| Write-offs | 2 | (215) | (248) | (229) | (195) | (195) | (271) | (219) | (242) | (205) | (215) | (195) | (867) | (937) |
| Recoveries of previous write-offs | 3 | 58 | 54 | 54 | 93 | 89 | 68 | 69 | 74 | 50 | 58 | 89 | 290 | 261 |
| Charge to income statement (PCL) (1) | 4 | 348 | 252 | 307 | 176 | 140 | 175 | 185 | 156 | 141 | 348 | 140 | 875 | 657 |
| Foreign exchange and other | 5 | (23) | (22) | (36) | 1 | (17) | (1) | (8) | 36 | (56) | (23) | (17) | (74) | (29) |
| Total ACL, at end of period | 6 | 2,262 | 2,094 | 2,058 | 1,962 | 1,887 | 1,870 | 1,899 | 1,872 | 1,848 | 2,262 | 1,887 | 2,094 | 1,870 |
| Total ACL comprised of : Loans | 7 | 2,023 | 1,850 | 1,802 | 1,710 | 1,628 | 1,639 | 1,660 | 1,647 | 1,624 | 2,023 | 1,628 | 1,850 | 1,639 |
| ACL on impaired loans for other credit instruments | 8 | 10 | 22 | 23 | 27 | 27 | 27 | 28 | 28 | 27 | 10 | 27 | 22 | 27 |
| ACL on performing loans for other credit instruments and undrawn commitments | 9 | 229 | 222 | 233 | 225 | 232 | 204 | 211 | 197 | 197 | 229 | 232 | 222 | 204 |

Allocation of Recoveries of Previous Write-Offs by Market

| | | | | | | | | | | | | | | |
|-------------------------|----|----|----|----|----|----|----|----|----|----|----|----|-----|-----|
| Consumer | 10 | 51 | 49 | 52 | 43 | 80 | 54 | 55 | 51 | 42 | 51 | 80 | 224 | 202 |
| Business and government | 11 | 7 | 5 | 2 | 50 | 9 | 14 | 14 | 23 | 8 | 7 | 9 | 66 | 59 |

**CHANGES IN IMPAIRED LOANS
AND ACCEPTANCES (2)**

| (\$ millions) | | 2020 Q1 | 2019 Q4 | 2019 Q3 | 2019 Q2 | 2019 Q1 | 2018 Q4 | 2018 Q3 | 2018 Q2 | 2018 Q1 | YTD 2020 | YTD 2019 | Fiscal 2019 | Fiscal 2018 |
|---|----|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------|----------|-------------|-------------|
| Total Impaired Loans and Acceptances | | | | | | | | | | | | | | |
| GIL, beginning of period | 12 | 2,629 | 2,432 | 2,335 | 2,019 | 1,936 | 2,076 | 2,152 | 2,149 | 2,220 | 2,629 | 1,936 | 1,936 | 2,220 |
| Retail formations (3) | 13 | 259 | 259 | 308 | 313 | 259 | 278 | 256 | 280 | 296 | 259 | 259 | 1,139 | 1,110 |
| Retail reductions (4) | 14 | (193) | (212) | (243) | (201) | (172) | (209) | (210) | (206) | (215) | (193) | (172) | (828) | (840) |
| Business and government formations | 15 | 572 | 540 | 371 | 428 | 208 | 165 | 266 | 298 | 239 | 572 | 208 | 1,547 | 968 |
| Business and government reductions (4) | 16 | (318) | (231) | (201) | (112) | (93) | (180) | (248) | (208) | (268) | (318) | (93) | (637) | (904) |
| Net new additions (reductions) (3) | 17 | 320 | 356 | 235 | 428 | 202 | 54 | 64 | 164 | 52 | 320 | 202 | 1,221 | 334 |
| Retail write-offs (3) | 18 | (86) | (79) | (86) | (72) | (88) | (87) | (80) | (81) | (73) | (86) | (88) | (325) | (321) |
| Business and government write-offs | 19 | (41) | (80) | (52) | (40) | (31) | (107) | (60) | (80) | (50) | (41) | (31) | (203) | (297) |
| Write-offs (3) | 20 | (127) | (159) | (138) | (112) | (119) | (194) | (140) | (161) | (123) | (127) | (119) | (528) | (618) |
| GIL, end of period | 21 | 2,822 | 2,629 | 2,432 | 2,335 | 2,019 | 1,936 | 2,076 | 2,152 | 2,149 | 2,822 | 2,019 | 2,629 | 1,936 |
| ACL on Impaired Loans, beginning of period | 22 | 463 | 447 | 405 | 370 | 370 | 409 | 398 | 388 | 393 | 463 | 370 | 370 | 393 |
| Increase / (decrease) | 23 | 361 | 264 | 271 | 230 | 195 | 232 | 230 | 252 | 200 | 361 | 195 | 960 | 914 |
| Amounts written off | 24 | (215) | (248) | (229) | (195) | (195) | (271) | (219) | (242) | (205) | (215) | (195) | (867) | (937) |
| ACL on Impaired Loans, end of period (5) | 25 | 609 | 463 | 447 | 405 | 370 | 370 | 409 | 398 | 388 | 609 | 370 | 463 | 370 |
| NIL, beginning of period | 26 | 2,166 | 1,985 | 1,930 | 1,649 | 1,566 | 1,667 | 1,754 | 1,761 | 1,827 | 2,166 | 1,566 | 1,566 | 1,827 |
| Change in gross impaired loans | 27 | 193 | 197 | 97 | 316 | 83 | (140) | (76) | 3 | (71) | 193 | 83 | 693 | (284) |
| Change in ACL on impaired loans (5) | 28 | (146) | (16) | (42) | (35) | - | 39 | (11) | (10) | 5 | (146) | - | (93) | 23 |
| NIL, end of period | 29 | 2,213 | 2,166 | 1,985 | 1,930 | 1,649 | 1,566 | 1,667 | 1,754 | 1,761 | 2,213 | 1,649 | 2,166 | 1,566 |

(1) Excludes provision for credit losses on other assets.

(2) Gross Impaired Loans and Net Impaired Loans exclude Purchased Credit Impaired Loans.

(3) Excludes certain loans that are written off directly and not classified as new formations (Q1'20 \$88 million, Q4'19 \$89 million, Q3'19 \$91 million, Q2'19 \$83 million, Q1'19 \$76 million, Q4'18 \$77 million, Q3'18 \$79 million, Q2'18 \$81 million, and Q1'18 \$82 million).

(4) Includes impaired amounts returned to performing status, loan sales, repayments, the impact of foreign exchange fluctuations and offsets for consumer write-offs which have not been recognized in formations.

(5) Excludes ACL related to off-balance sheet instruments.

**CHANGES IN IMPAIRMENT ALLOWANCE
FOR CREDIT LOSSES (ACL) BY PRODUCT TYPE**

| (\$ millions) | LINE # | Q1 2020 | | | | Q1 2019 | | | |
|--|--------|---------|---------|---------|-------|---------|---------|---------|-------|
| | | Stage 1 | Stage 2 | Stage 3 | Total | Stage 1 | Stage 2 | Stage 3 | Total |
| Loans: Residential mortgages | | | | | | | | | |
| Total ACL, beginning of period | 1 | 15 | 33 | 38 | 86 | 20 | 38 | 44 | 102 |
| Transfer to Stage 1 | 2 | 6 | (6) | - | - | 7 | (7) | - | - |
| Transfer to Stage 2 | 3 | - | 2 | (2) | - | - | 2 | (2) | - |
| Transfer to Stage 3 | 4 | - | (1) | 1 | - | - | (2) | 2 | - |
| Net remeasurement of loss allowance | 5 | (9) | 4 | 5 | - | (8) | 9 | 5 | 6 |
| Loan originations | 6 | 2 | - | - | 2 | 2 | - | - | 2 |
| Derecognitions and maturities | 7 | - | (1) | - | (1) | - | (1) | - | (1) |
| Total PCL (1) | 8 | (1) | (2) | 4 | 1 | 1 | 1 | 5 | 7 |
| Write-offs | 9 | - | - | (3) | (3) | - | - | (4) | (4) |
| Recoveries of previous write-offs | 10 | - | - | 2 | 2 | - | - | 3 | 3 |
| Foreign exchange and other | 11 | - | - | (14) | (14) | - | - | (3) | (3) |
| Total ACL, at end of period | 12 | 14 | 31 | 27 | 72 | 21 | 39 | 45 | 105 |
| Loans: Consumer instalment and other personal | | | | | | | | | |
| Total ACL, beginning of period | 13 | 89 | 333 | 136 | 558 | 90 | 326 | 144 | 560 |
| Transfer to Stage 1 | 14 | 41 | (38) | (3) | - | 45 | (41) | (4) | - |
| Transfer to Stage 2 | 15 | (4) | 21 | (17) | - | (4) | 24 | (20) | - |
| Transfer to Stage 3 | 16 | (2) | (25) | 27 | - | (2) | (26) | 28 | - |
| Net remeasurement of loss allowance | 17 | (44) | 62 | 45 | 63 | (47) | 53 | 23 | 29 |
| Loan originations | 18 | 11 | - | - | 11 | 13 | - | - | 13 |
| Derecognitions and maturities | 19 | (4) | (10) | - | (14) | (4) | (10) | - | (14) |
| Total PCL (1) | 20 | (2) | 10 | 52 | 60 | 1 | - | 27 | 28 |
| Write-offs | 21 | - | - | (83) | (83) | - | - | (84) | (84) |
| Recoveries of previous write-offs | 22 | - | - | 23 | 23 | - | - | 54 | 54 |
| Foreign exchange and other | 23 | 1 | - | (3) | (2) | (1) | - | (6) | (7) |
| Total ACL, at end of period | 24 | 88 | 343 | 125 | 556 | 90 | 326 | 135 | 551 |
| Loans: Credit cards | | | | | | | | | |
| Total ACL, beginning of period | 25 | 80 | 225 | - | 305 | 74 | 219 | - | 293 |
| Transfer to Stage 1 | 26 | 28 | (28) | - | - | 26 | (26) | - | - |
| Transfer to Stage 2 | 27 | (5) | 5 | - | - | (5) | 5 | - | - |
| Transfer to Stage 3 | 28 | - | (40) | 40 | - | - | (40) | 40 | - |
| Net remeasurement of loss allowance | 29 | (25) | 64 | 23 | 62 | (24) | 63 | 13 | 52 |
| Loan originations | 30 | 4 | - | - | 4 | 5 | - | - | 5 |
| Derecognitions and maturities | 31 | (1) | (6) | - | (7) | (1) | (7) | - | (8) |
| Total PCL (1) | 32 | 1 | (5) | 63 | 59 | 1 | (5) | 53 | 49 |
| Write-offs | 33 | - | - | (88) | (88) | - | - | (76) | (76) |
| Recoveries of previous write-offs | 34 | - | - | 26 | 26 | - | - | 23 | 23 |
| Foreign exchange and other | 35 | (1) | - | (1) | (2) | - | 1 | - | 1 |
| Total ACL, at end of period | 36 | 80 | 220 | - | 300 | 75 | 215 | - | 290 |
| Loans: Business and government | | | | | | | | | |
| Total ACL, beginning of period | 37 | 338 | 496 | 311 | 1,145 | 298 | 408 | 209 | 915 |
| Transfer to Stage 1 | 38 | 44 | (38) | (6) | - | 69 | (68) | (1) | - |
| Transfer to Stage 2 | 39 | (8) | 9 | (1) | - | (17) | 23 | (6) | - |
| Transfer to Stage 3 | 40 | (1) | (23) | 24 | - | - | (13) | 13 | - |
| Net remeasurement of loss allowance | 41 | (61) | 94 | 188 | 221 | (56) | 59 | 36 | 39 |
| Loan originations | 42 | 47 | - | - | 47 | 60 | - | - | 60 |
| Derecognitions and maturities | 43 | (15) | (25) | - | (40) | (23) | (20) | - | (43) |
| Total PCL (1) | 44 | 6 | 17 | 205 | 228 | 33 | (19) | 42 | 56 |
| Write-offs | 45 | - | - | (41) | (41) | - | - | (31) | (31) |
| Recoveries of previous write-offs | 46 | - | - | 7 | 7 | - | - | 9 | 9 |
| Foreign exchange and other | 47 | 4 | 6 | (15) | (5) | 4 | - | (12) | (8) |
| Total ACL, at end of period | 48 | 348 | 519 | 467 | 1,334 | 335 | 389 | 217 | 941 |
| Total ACL at end of period | 49 | 530 | 1,113 | 619 | 2,262 | 521 | 969 | 397 | 1,887 |
| Comprised of: Loans | 50 | 411 | 1,003 | 609 | 2,023 | 392 | 866 | 370 | 1,628 |
| Other credit instruments (2) | 51 | 119 | 110 | 10 | 239 | 129 | 103 | 27 | 259 |
| Total PCL for period (1) | 52 | 4 | 20 | 324 | 348 | 36 | (23) | 127 | 140 |

(1) Excludes provision for credit losses on other assets of \$1MM and \$(3)MM, respectively, for the three months ended January 31, 2020 and January 31, 2019.

(2) Recorded in other liabilities on the balance sheet.

LOANS PAST DUE NOT IMPAIRED

| LINE # | 1 to 29 days | | 30 to 89 days | | 90 days or more | | Total | |
|-------------------------------|-------------------------------|--------------|---------------|--------------|-----------------|--------------|--------------|--------------|
| | Jan 31, 2020 | Oct 31, 2019 | Jan 31, 2020 | Oct 31, 2019 | Jan 31, 2020 | Oct 31, 2019 | Jan 31, 2020 | Oct 31, 2019 |
| | (\$ millions except as noted) | | | | | | | |
| Residential mortgages | 801 | 806 | 445 | 465 | 15 | 16 | 1,261 | 1,287 |
| Credit card, consumer loans | 1,629 | 1,590 | 448 | 426 | 87 | 87 | 2,164 | 2,103 |
| Business and government loans | 271 | 351 | 407 | 207 | 40 | 59 | 718 | 617 |
| Total | 2,701 | 2,747 | 1,300 | 1,098 | 142 | 162 | 4,143 | 4,007 |

| RESIDENTIAL MORTGAGES | | | | | | | | | | | |
|-------------------------------|--------------|---------------|---------------|----------------|-------------------------------------|--------------|---------------|---------------|----------------|-------------------------------------|------------|
| As at January 31, 2020 | | | | | | | | | | | |
| Region (1) | Outstandings | | | | New originations during the quarter | Outstandings | | | | New originations during the quarter | |
| | Insured (2) | Uninsured | Total | % of Total | | Insured (2) | Uninsured | Total | % of Total | | |
| (\$ millions except as noted) | | | | | | | | | | | |
| Region (1) | | | | | | | | | | | |
| Atlantic | 5 | 3,138 | 2,316 | 5,454 | 4.4% | 74% | 3,186 | 2,259 | 5,445 | 4.4% | 73% |
| Quebec | 6 | 7,985 | 8,097 | 16,082 | 12.9% | 73% | 8,105 | 7,835 | 15,940 | 12.9% | 73% |
| Ontario | 7 | 17,365 | 33,152 | 50,517 | 40.6% | 68% | 17,883 | 32,030 | 49,913 | 40.3% | 68% |
| Alberta | 8 | 10,198 | 5,676 | 15,874 | 12.7% | 73% | 10,331 | 5,616 | 15,947 | 12.9% | 72% |
| British Columbia | 9 | 5,419 | 16,316 | 21,735 | 17.5% | 66% | 5,525 | 15,922 | 21,447 | 17.4% | 65% |
| All Other Canada | 10 | 2,166 | 1,581 | 3,747 | 3.0% | 73% | 2,199 | 1,567 | 3,766 | 3.0% | 72% |
| Total Canada | 11 | 46,271 | 67,138 | 113,409 | 91.1% | 68% | 47,229 | 65,229 | 112,458 | 90.9% | 69% |
| U.S. | 12 | 11 | 11,021 | 11,032 | 8.9% | 70% | 13 | 11,269 | 11,282 | 9.1% | 71% |
| Total | 13 | 46,282 | 78,159 | 124,441 | 100.0% | 69% | 47,242 | 76,498 | 123,740 | 100.0% | 69% |

| HOME EQUITY LINES OF CREDIT (HELOC) | | | | | | | | | | | |
|--|--------------|----------------|-------------------|---------------------|-------------------------------------|-----------------|---------------|----------------|-------------------|-------------------------------------|---------------------|
| As at January 31, 2020 | | | | | | | | | | | |
| Region (1) | Portfolio | | | | New originations during the quarter | Portfolio | | | | New originations during the quarter | |
| | Outstandings | Authorizations | % of Outstandings | % of Authorizations | | Average LTV (3) | Outstandings | Authorizations | % of Outstandings | | % of Authorizations |
| (\$ millions except as noted) | | | | | | | | | | | |
| Region (1) | | | | | | | | | | | |
| Atlantic | 14 | 803 | 1,455 | 2.0% | 1.9% | 68% | 831 | 1,478 | 2.2% | 2.0% | 69% |
| Quebec | 15 | 6,312 | 12,174 | 16.7% | 16.1% | 70% | 6,237 | 11,941 | 16.6% | 16.0% | 71% |
| Ontario | 16 | 15,776 | 30,285 | 41.7% | 40.2% | 60% | 15,605 | 29,769 | 41.4% | 39.9% | 61% |
| Alberta | 17 | 3,353 | 6,682 | 8.9% | 8.8% | 64% | 3,379 | 6,669 | 9.0% | 8.9% | 64% |
| British Columbia | 18 | 7,081 | 13,460 | 18.7% | 17.8% | 58% | 6,993 | 13,245 | 18.6% | 17.7% | 58% |
| All Other Canada | 19 | 746 | 1,375 | 2.0% | 1.8% | 66% | 763 | 1,381 | 2.0% | 1.9% | 64% |
| Total Canada (4) | 20 | 34,071 | 65,431 | 90.0% | 86.6% | 61% | 33,808 | 64,483 | 89.8% | 86.4% | 62% |
| U.S. | 21 | 3,770 | 10,163 | 10.0% | 13.4% | 66% | 3,836 | 10,152 | 10.2% | 13.6% | 66% |
| Total | 22 | 37,841 | 75,594 | 100.0% | 100.0% | 61% | 37,644 | 74,635 | 100.0% | 100.0% | 63% |

| RESIDENTIAL MORTGAGES BY REMAINING TERM OF AMORTIZATION (5) | | | | | | | | | | | | | | | | |
|--|---------------------|--------------|---------------|---------------|---------------|---------------|---------------------|-------------|--------------|---------------|---------------|---------------|---------------|--------------|------|--|
| As at January 31, 2020 | | | | | | | | | | | | | | | | |
| Region (6) | Amortization period | | | | | | Amortization period | | | | | | | | | |
| | < 5 Years % | 6-10 Years % | 11-15 Years % | 16-20 Years % | 21-25 Years % | 26-30 Years % | > 30 Years % | < 5 Years % | 6-10 Years % | 11-15 Years % | 16-20 Years % | 21-25 Years % | 26-30 Years % | > 30 Years % | | |
| (Based upon Outstandings CDE) | | | | | | | | | | | | | | | | |
| Canada | 23 | 1.0% | 3.5% | 6.8% | 17.3% | 44.1% | 23.5% | 3.8% | 1.0% | 3.6% | 6.9% | 17.3% | 43.5% | 23.3% | 4.4% | |
| U.S. (6) | 24 | 1.0% | 4.1% | 14.3% | 11.1% | 12.7% | 55.9% | 0.9% | 1.0% | 4.0% | 14.7% | 10.9% | 12.6% | 56.4% | 0.4% | |
| Total | 25 | 1.0% | 3.6% | 7.5% | 16.7% | 41.4% | 26.3% | 3.5% | 1.0% | 3.6% | 7.6% | 16.8% | 40.8% | 26.2% | 4.0% | |

(1) Region is based upon address of the property mortgaged.

(2) Portfolio insured mortgages are defined as mortgages that are individually or bulk insured through a credited insurer (i.e. CMHC, Genworth).

(3) Loan to Value (LTV) is based on the value of the property at mortgage origination and outstanding amount for mortgages, authorized amounts for HELOC's.

(4) HELOC in Canada includes 40% revolving (October 31, 2019 41%) and 60% amortizing (October 31, 2019 59%) loans.

(5) Remaining amortization is based upon current balance, interest rate, customer payment amount, and frequency in Canada and contractual payment schedule in the US.

(6) Large proportion of U.S. based mortgages in the longer amortization band largely driven by modification programs for troubled borrowers and regulator initiated mortgage refinance program.

DERIVATIVE INSTRUMENTS
Fair Value

| LINE # | As at January 31, 2020 | | | As at October 31, 2019 | | | As at July 31, 2019 | | | As at April 30, 2019 | | | As at January 31, 2019 | | | |
|--|------------------------|-------------------|----------|------------------------|-------------------|----------|---------------------|-------------------|----------|----------------------|-------------------|----------|------------------------|-------------------|----------|---------|
| | Gross Assets | Gross Liabilities | Net | Gross Assets | Gross Liabilities | Net | Gross Assets | Gross Liabilities | Net | Gross Assets | Gross Liabilities | Net | Gross Assets | Gross Liabilities | Net | |
| (\$ millions) | | | | | | | | | | | | | | | | |
| TRADING | | | | | | | | | | | | | | | | |
| Interest Rate Contracts | | | | | | | | | | | | | | | | |
| Swaps | 1 | 7,478 | (5,458) | 2,020 | 7,588 | (5,834) | 1,754 | 7,051 | (5,631) | 1,420 | 6,675 | (5,527) | 1,148 | 6,833 | (5,468) | 1,365 |
| Forward rate agreements | 2 | 78 | (251) | (173) | 44 | (157) | (113) | 30 | (151) | (121) | 32 | (59) | (27) | 80 | (73) | 7 |
| Futures | 3 | 25 | (25) | - | 1 | (4) | (3) | 3 | (1) | 2 | - | (7) | (7) | 2 | (21) | (19) |
| Purchased options | 4 | 652 | - | 652 | 632 | - | 632 | 655 | - | 655 | 659 | - | 659 | 576 | - | 576 |
| Written options | 5 | - | (458) | (458) | - | (403) | (403) | - | (336) | (336) | - | (303) | (303) | - | (328) | (328) |
| | 6 | 8,233 | (6,192) | 2,041 | 8,265 | (6,398) | 1,867 | 7,739 | (6,119) | 1,620 | 7,366 | (5,896) | 1,470 | 7,491 | (5,890) | 1,601 |
| Foreign Exchange Contracts | | | | | | | | | | | | | | | | |
| Cross-currency swaps | 7 | 2,221 | (1,259) | 962 | 2,394 | (1,383) | 1,011 | 2,163 | (1,746) | 417 | 2,401 | (1,812) | 589 | 2,228 | (1,605) | 623 |
| Cross-currency interest rate swaps | 8 | 3,315 | (4,389) | (1,074) | 3,471 | (4,950) | (1,479) | 4,212 | (5,952) | (1,740) | 3,650 | (5,698) | (2,048) | 4,695 | (6,727) | (2,032) |
| Forward foreign exchange contracts | 9 | 2,495 | (2,016) | 479 | 2,796 | (2,379) | 417 | 3,379 | (2,039) | 1,340 | 2,568 | (1,351) | 1,217 | 2,879 | (2,250) | 629 |
| Purchased options | 10 | 237 | - | 237 | 188 | - | 188 | 179 | - | 179 | 183 | - | 183 | 208 | - | 208 |
| Written options | 11 | - | (248) | (248) | - | (203) | (203) | - | (188) | (188) | - | (175) | (175) | - | (171) | (171) |
| | 12 | 8,268 | (7,912) | 356 | 8,849 | (8,915) | (66) | 9,933 | (9,925) | 8 | 8,802 | (9,036) | (234) | 10,010 | (10,753) | (743) |
| Commodity Contracts | | | | | | | | | | | | | | | | |
| Swaps | 13 | 844 | (1,851) | (1,007) | 754 | (1,273) | (519) | 907 | (1,347) | (440) | 1,118 | (951) | 167 | 954 | (1,300) | (346) |
| Futures | 14 | 61 | (41) | 20 | 122 | (40) | 82 | 1 | - | 1 | - | - | - | - | (1) | (1) |
| Purchased options | 15 | 243 | - | 243 | 270 | - | 270 | 222 | - | 222 | 256 | - | 256 | 271 | - | 271 |
| Written options | 16 | - | (415) | (415) | - | (367) | (367) | - | (312) | (312) | - | (261) | (261) | - | (347) | (347) |
| | 17 | 1,148 | (2,307) | (1,159) | 1,148 | (1,680) | (534) | 1,130 | (1,659) | (529) | 1,374 | (1,212) | 162 | 1,225 | (1,648) | (423) |
| Equity Contracts | | | | | | | | | | | | | | | | |
| | 18 | 1,843 | (3,270) | (1,427) | 1,199 | (2,999) | (1,800) | 1,065 | (2,611) | (1,546) | 959 | (2,903) | (1,944) | 897 | (2,922) | (2,025) |
| Credit Contracts | | | | | | | | | | | | | | | | |
| Purchased | 19 | 1 | (14) | (13) | 2 | (98) | (96) | 1 | (102) | (101) | 1 | (99) | (98) | 1 | (83) | (82) |
| Written | 20 | - | (3) | (3) | 47 | (4) | 43 | 51 | (3) | 48 | 50 | (2) | 48 | 35 | (2) | 33 |
| | 21 | 1 | (17) | (16) | 49 | (102) | (53) | 52 | (105) | (53) | 51 | (101) | (50) | 36 | (85) | (49) |
| Total fair value - trading derivatives | 22 | 19,493 | (19,698) | (205) | 19,508 | (20,094) | (586) | 19,919 | (20,419) | (500) | 18,552 | (19,148) | (596) | 19,659 | (21,298) | (1,639) |
| Average fair value (1) | 23 | 19,426 | (20,131) | (705) | 20,251 | (20,311) | (60) | 21,032 | (20,858) | 174 | 21,796 | (21,350) | 446 | 23,828 | (23,368) | 460 |
| HEDGING | | | | | | | | | | | | | | | | |
| Interest Rate Contracts | | | | | | | | | | | | | | | | |
| Cash flow hedges - swaps | 24 | 1,434 | (35) | 1,399 | 1,393 | (121) | 1,272 | 1,251 | (88) | 1,163 | 952 | (215) | 737 | 552 | (357) | 195 |
| Fair value hedges - swaps | 25 | 790 | (1,638) | (848) | 799 | (1,435) | (636) | 616 | (962) | (346) | 414 | (630) | (216) | 359 | (507) | (148) |
| Total swaps | 26 | 2,224 | (1,673) | 551 | 2,192 | (1,556) | 636 | 1,867 | (1,050) | 817 | 1,366 | (845) | 521 | 911 | (864) | 47 |
| Foreign Exchange Contracts | | | | | | | | | | | | | | | | |
| Cash flow hedges | 27 | 318 | (1,856) | (1,538) | 420 | (1,948) | (1,528) | 408 | (2,144) | (1,736) | 709 | (1,535) | (826) | 1,063 | (1,015) | 48 |
| Total foreign exchange contracts | 28 | 318 | (1,856) | (1,538) | 420 | (1,948) | (1,528) | 408 | (2,144) | (1,736) | 709 | (1,535) | (826) | 1,063 | (1,015) | 48 |
| Equity Contracts | | | | | | | | | | | | | | | | |
| Cash flow hedges | 29 | - | (4) | (4) | 24 | - | 24 | 6 | - | 6 | - | (21) | (21) | - | (11) | (11) |
| Total equity contracts | 30 | - | (4) | (4) | 24 | - | 24 | 6 | - | 6 | - | (21) | (21) | - | (11) | (11) |
| Total fair value - hedging derivatives | 31 | 2,542 | (3,533) | (991) | 2,636 | (3,504) | (868) | 2,281 | (3,194) | (913) | 2,075 | (2,401) | (326) | 1,974 | (1,890) | 84 |
| Average fair value (1) | 32 | 2,302 | (2,904) | (602) | 2,154 | (2,804) | (650) | 2,063 | (2,590) | (527) | 2,177 | (2,330) | (153) | 2,370 | (2,218) | 152 |
| Total fair value - trading and hedging derivatives | 33 | 22,035 | (23,231) | (1,196) | 22,144 | (23,598) | (1,454) | 22,200 | (23,613) | (1,413) | 20,627 | (21,549) | (922) | 21,633 | (23,188) | (1,555) |
| Less: Net impact of master netting agreements | 34 | (12,466) | 12,466 | - | (13,538) | 13,538 | - | (14,238) | 14,238 | - | (13,858) | 13,858 | - | (15,264) | 15,264 | - |
| Total | 35 | 9,569 | (10,765) | (1,196) | 8,606 | (10,060) | (1,454) | 7,962 | (9,375) | (1,413) | 6,769 | (7,691) | (922) | 6,369 | (7,924) | (1,555) |

(1) Average fair value amounts are calculated using a five-quarter rolling average.

**OVER-THE-COUNTER DERIVATIVES
(NOTIONAL AMOUNTS)**

| LINE # | As at January 31, 2020 | | | As at October 31, 2019 | | | As at July 31, 2019 | | | As at April 30, 2019 | | | |
|---|------------------------|-------------------|------------------|------------------------|-------------------|------------------|-----------------------|-------------------|------------------|-----------------------|-------------------|------------------|------------------|
| | Non-centrally cleared | Centrally cleared | Total | Non-centrally cleared | Centrally cleared | Total | Non-centrally cleared | Centrally cleared | Total | Non-centrally cleared | Centrally cleared | Total | |
| (\$ millions) | | | | | | | | | | | | | |
| Interest Rate Contracts | | | | | | | | | | | | | |
| Swaps | 1 | 453,109 | 3,868,098 | 4,321,207 | 467,428 | 3,928,844 | 4,396,272 | 457,450 | 3,677,552 | 4,135,002 | 462,466 | 3,735,827 | 4,198,293 |
| Forward rate agreements | 2 | 2,098 | 419,955 | 422,053 | 7,106 | 484,331 | 491,437 | 7,565 | 306,562 | 314,127 | 10,324 | 486,687 | 497,011 |
| Purchased options | 3 | 51,550 | - | 51,550 | 42,084 | - | 42,084 | 49,072 | - | 49,072 | 44,538 | - | 44,538 |
| Written options | 4 | 60,035 | - | 60,035 | 49,487 | - | 49,487 | 40,492 | - | 40,492 | 33,615 | - | 33,615 |
| Total interest rate contracts | 5 | 566,792 | 4,288,053 | 4,854,845 | 566,105 | 4,413,175 | 4,979,280 | 554,579 | 3,984,114 | 4,538,693 | 550,943 | 4,222,514 | 4,773,457 |
| Foreign Exchange Contracts | | | | | | | | | | | | | |
| Cross-currency swaps | 6 | 93,807 | - | 93,807 | 97,507 | - | 97,507 | 93,459 | - | 93,459 | 101,259 | - | 101,259 |
| Cross-currency interest rate swaps | 7 | 500,984 | - | 500,984 | 507,221 | - | 507,221 | 494,430 | - | 494,430 | 493,127 | - | 493,127 |
| Forward foreign exchange contracts | 8 | 408,644 | 41,842 | 450,486 | 415,367 | 38,344 | 453,711 | 372,941 | 33,931 | 406,872 | 410,934 | 32,505 | 443,439 |
| Purchased options | 9 | 36,110 | 93 | 36,203 | 37,306 | 92 | 37,398 | 33,925 | 237 | 34,162 | 33,172 | 294 | 33,466 |
| Written options | 10 | 37,889 | 53 | 37,942 | 42,035 | 39 | 42,074 | 32,299 | 94 | 32,393 | 31,151 | 174 | 31,325 |
| Total foreign exchange contracts | 11 | 1,077,434 | 41,988 | 1,119,422 | 1,099,436 | 38,475 | 1,137,911 | 1,027,054 | 34,262 | 1,061,316 | 1,069,643 | 32,973 | 1,102,616 |
| Commodity Contracts | | | | | | | | | | | | | |
| Swaps | 12 | 25,533 | - | 25,533 | 24,722 | - | 24,722 | 24,597 | - | 24,597 | 25,610 | - | 25,610 |
| Purchased options | 13 | 6,818 | - | 6,818 | 6,608 | - | 6,608 | 6,607 | - | 6,607 | 6,969 | - | 6,969 |
| Written options | 14 | 4,382 | - | 4,382 | 4,371 | - | 4,371 | 4,562 | - | 4,562 | 4,359 | - | 4,359 |
| Total commodity contracts | 15 | 36,733 | - | 36,733 | 35,701 | - | 35,701 | 35,766 | - | 35,766 | 36,938 | - | 36,938 |
| Equity Contracts | 16 | 58,106 | - | 58,106 | 51,226 | - | 51,226 | 53,695 | - | 53,695 | 59,819 | - | 59,819 |
| Credit Contracts | | | | | | | | | | | | | |
| Purchased | 17 | 1,148 | 5,080 | 6,228 | 973 | 4,388 | 5,361 | 1,693 | 4,826 | 6,519 | 1,085 | 5,342 | 6,427 |
| Written | 18 | 258 | 2,564 | 2,822 | 129 | 1,939 | 2,068 | 99 | 2,300 | 2,399 | 49 | 1,265 | 1,314 |
| Total credit contracts | 19 | 1,406 | 7,644 | 9,050 | 1,102 | 6,327 | 7,429 | 1,792 | 7,126 | 8,918 | 1,134 | 6,607 | 7,741 |
| Total | 20 | 1,740,471 | 4,337,685 | 6,078,156 | 1,753,570 | 4,457,977 | 6,211,547 | 1,672,886 | 4,025,502 | 5,698,388 | 1,718,477 | 4,262,094 | 5,980,571 |

ASSET ENCUMBRANCE

| LINE # | Q1 2020 | | | | | | Q4 2019 | | | | | |
|--|-------------------|--------------------------------------|-----------------------|------------------|------------------------|-----------------------------|-------------------|--------------------------------------|-----------------------|------------------|------------------------|-----------------------------|
| | Bank-owned Assets | Other Cash & Securities Received (1) | Encumbered (2) | | Net Unencumbered | | Bank-owned Assets | Other Cash & Securities Received (1) | Encumbered (2) | | Net Unencumbered | |
| | | | Pledged as Collateral | Other Encumbered | Other Unencumbered (3) | Available as collateral (4) | | | Pledged as Collateral | Other Encumbered | Other Unencumbered (3) | Available as collateral (4) |
| (\$ millions except as noted) | | | | | | | | | | | | |
| Asset Liquidity | | | | | | | | | | | | |
| Canadian Dollar Cash and Securities | | | | | | | | | | | | |
| 1 | 10,488 | - | - | - | - | 10,488 | 8,059 | - | - | - | - | 8,059 |
| 2 | 46 | - | - | - | - | 46 | 701 | - | - | - | - | 701 |
| Securities and securities borrowed or purchased under resale agreements | | | | | | | | | | | | |
| 3 | 43,212 | 49,898 | 36,198 | 12,580 | 2,036 | 42,296 | 41,534 | 49,695 | 31,899 | 11,836 | 1,842 | 45,652 |
| 4 | 2,845 | 1,608 | 1,130 | - | 4 | 3,319 | 3,042 | 1,565 | 1,573 | - | 5 | 3,029 |
| 5 | 14,171 | 5,730 | 918 | 888 | 7,944 | 10,151 | 14,607 | 6,541 | 255 | 854 | 7,626 | 12,413 |
| 6 | 26,965 | 9,260 | 20,607 | 3,562 | 2,242 | 9,814 | 26,722 | 8,367 | 22,633 | 3,218 | 2,106 | 7,132 |
| 7 | 87,193 | 66,496 | 58,853 | 17,030 | 12,226 | 65,580 | 85,905 | 66,168 | 56,360 | 15,908 | 11,579 | 68,226 |
| 8 | 97,727 | 66,496 | 58,853 | 17,030 | 12,226 | 76,114 | 94,665 | 66,168 | 56,360 | 15,908 | 11,579 | 76,986 |
| U.S. Dollar and Other Currency Cash and Securities | | | | | | | | | | | | |
| 9 | 35,254 | - | - | 2,232 | - | 33,022 | 40,744 | - | - | 1,895 | - | 38,849 |
| 10 | 7,102 | - | - | - | - | 7,102 | 7,286 | - | - | - | - | 7,286 |
| Securities and securities borrowed or purchased under resale agreements | | | | | | | | | | | | |
| 11 | 57,966 | 54,596 | 59,046 | 5,208 | - | 48,308 | 48,015 | 53,813 | 54,130 | 4,829 | - | 42,869 |
| 12 | 33,004 | 8,582 | 21,570 | 745 | - | 19,271 | 30,282 | 5,247 | 16,444 | 713 | - | 18,372 |
| 13 | 8,121 | 11,107 | 5,258 | 255 | - | 13,715 | 7,287 | 9,322 | 4,219 | 317 | - | 12,073 |
| 14 | 25,175 | 30,581 | 27,259 | 5,288 | 533 | 22,676 | 17,949 | 28,329 | 21,649 | 5,431 | 528 | 18,670 |
| 15 | 124,266 | 104,866 | 113,133 | 11,496 | 533 | 103,970 | 103,533 | 96,711 | 96,442 | 11,290 | 528 | 91,984 |
| 16 | 166,622 | 104,866 | 113,133 | 13,728 | 533 | 144,094 | 151,563 | 96,711 | 96,442 | 13,185 | 528 | 138,119 |
| NHA mortgage-backed securities (reported as loans at amortized cost) (5) | | | | | | | | | | | | |
| 17 | 25,366 | - | 490 | 3,624 | - | 21,252 | 26,126 | - | 467 | 3,221 | - | 22,438 |
| 18 | 289,715 | 171,362 | 172,476 | 34,382 | 12,759 | 241,460 | 272,354 | 162,879 | 153,269 | 32,314 | 12,107 | 237,543 |
| Loans | | | | | | | | | | | | |
| 19 | 405,347 | - | 64,120 | 809 | 270,817 | 69,601 | 399,968 | - | 73,073 | 765 | 257,884 | 68,246 |
| 20 | 79,115 | - | 3,963 | - | 75,152 | - | 75,869 | - | 3,722 | - | 72,147 | - |
| 21 | 484,462 | - | 68,083 | 809 | 345,969 | 69,601 | 475,837 | - | 76,795 | 765 | 330,031 | 68,246 |
| 22 | 774,177 | 171,362 | 240,559 | 35,191 | 358,728 | 311,061 | 748,191 | 162,879 | 230,064 | 33,079 | 342,138 | 305,789 |

NET UNENCUMBERED LIQUID ASSETS BY LEGAL ENTITY AND LIQUIDITY COVERAGE RATIO

| LINE # | 2020 | | 2019 | | 2018 | | 2018 | | 2018 | |
|-------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--|
| | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | |
| (\$ millions except as noted) | | | | | | | | | | |
| 23 | 187,452 | 178,829 | 174,986 | 183,089 | 179,848 | 177,401 | 171,460 | 165,312 | 163,251 | |
| 24 | 46,549 | 46,988 | 42,279 | 36,081 | 38,144 | 40,740 | 35,986 | 31,346 | 32,183 | |
| 25 | 20,218 | 23,833 | 22,496 | 18,786 | 17,988 | 24,471 | 19,220 | 23,343 | 18,049 | |
| 26 | 254,219 | 249,650 | 239,761 | 237,956 | 235,980 | 242,612 | 226,666 | 220,001 | 213,483 | |
| 27 | 135% | 138% | 132% | 132% | 138% | 145% | 146% | 150% | 153% | |

- (1) Securities borrowed or purchased under resale agreements have been moved to Other Cash and Securities Received effective Q1 2020. Previously they were reported in On-Balance Sheet Assets. Q4 2019 numbers have been updated to conform to this presentation.
- (2) Pledged as collateral refers to the portion of on-balance sheet assets and other cash and securities that is pledged through repurchase agreements, securities lent, derivative contracts, minimum required deposits at central banks and requirements associated with participation in clearing houses and payment systems. Other encumbered assets include assets that are restricted for legal or other reasons, such as restricted cash and short sales.
- (3) Other unencumbered assets include select liquid asset holdings that management believes are not readily available to support the Bank's liquidity requirements. These include securities held at the Bank's insurance subsidiary, significant equity investments, and certain investments held at our merchant banking business. Other unencumbered assets also include mortgages and loans that may be securitized to access secured funding.
- (4) Loans included as available as collateral represent loans currently lodged at central banks that could potentially be used to access central bank funding. Loans available for pledging as collateral do not include other sources of additional liquidity that may be realized from the loan portfolio, such as incremental securitization, covered bond issuances and FHLB advances.
- (5) Under IFRS, NHA mortgage-backed securities that include mortgages owned by the Bank as the underlying collateral are classified as loans. Unencumbered NHA mortgage-backed securities have liquidity value and are included as liquid assets under the Bank's Liquidity and Funding Management Framework. This amount is shown as a separate line item, NHA mortgage-backed securities.
- (6) Liquidity Coverage Ratio (LCR) calculated based on the average of the daily LCR values during the quarter.

DEPOSITS

| LINE # | 2020 | | 2019 | | 2019 | | 2019 | | 2018 | | MIX Q1 | INC/(DEC) VS LAST YEAR |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|------------------------|
| | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | | | |
| (\$ millions except as noted) | | | | | | | | | | | | |
| Canadian Dollar Deposits | | | | | | | | | | | | |
| 28 | 3,535 | 3,826 | 4,460 | 5,627 | 6,421 | 3,968 | 4,157 | 4,250 | 2,673 | 0.6 % | (2,886) | (44.9)% |
| 29 | 125,499 | 120,319 | 115,877 | 113,064 | 107,656 | 105,458 | 106,337 | 103,082 | 99,140 | 21.6 % | 17,843 | 16.6 % |
| 30 | 130,238 | 127,458 | 124,629 | 121,870 | 118,630 | 114,328 | 112,762 | 111,257 | 110,610 | 22.3 % | 11,608 | 9.8 % |
| 31 | 259,272 | 251,603 | 244,966 | 240,561 | 232,707 | 223,754 | 223,256 | 218,589 | 212,423 | 44.5 % | 26,565 | 11.4 % |
| U.S. Dollar and Other Currency Deposits | | | | | | | | | | | | |
| 32 | 24,395 | 19,990 | 24,860 | 24,672 | 24,425 | 23,939 | 24,313 | 28,094 | 25,808 | 4.2 % | (30) | (0.1)% |
| 33 | 222,886 | 222,838 | 211,105 | 211,699 | 206,773 | 206,719 | 195,727 | 183,288 | 180,410 | 38.3 % | 16,113 | 7.8 % |
| 34 | 75,735 | 73,712 | 72,452 | 71,905 | 68,294 | 66,516 | 63,620 | 61,227 | 56,924 | 13.0 % | 7,441 | 10.9 % |
| 35 | 323,016 | 316,540 | 308,417 | 308,276 | 299,492 | 297,174 | 283,660 | 272,609 | 263,142 | 55.5 % | 23,524 | 7.9 % |
| 36 | 582,288 | 568,143 | 553,383 | 548,837 | 532,199 | 520,928 | 506,916 | 491,198 | 475,565 | 100.0 % | 50,089 | 9.4 % |
| 37 | 387,109 | 378,776 | 361,218 | 351,310 | 341,666 | 329,215 | 317,837 | 310,043 | 302,716 | | | |

(7) Customer deposits are operating and savings deposits, including term investment certificates and retail structured deposits, primarily sourced through our retail, commercial, wealth and corporate banking businesses.